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May 5, 2015

HCJFS REQUEST FOR PROPOSAL INTENSIVE FAMILY INTERVENTION SERVICE AND INTENSIVE FAMILY RESTORATION SERVICE MODELS

ADDENDUM 4

Questions asked after RFP Conference:

- **Q1.** What are the demographics of the current caseload in terms of how many children have a mental health diagnosis?
 - **A:** We do not track this data. You can assume all children and families who will participate in these services have significant trauma exposure.
- **Q2.** If there was more of a focus on family engagement, would more families want to participate or ask for help?
 - **A:** HCJFS focuses heavily on family engagement. Selected Provider should be well equipped to engage and motivate families who, for many valid reasons, are hesitant to ask for or to accept help.
- Q3. Page 8 Scope of Service reviews needs relating to homelessness: Are Providers expected to assist with concrete needs such as security deposit, rent, utility assistance? Will HCJFS offer that assistance separate from the contract?
 - **A.** Provider should have budgeted some discretionary dollars to assist families with concrete services. HCJFS also has available discretionary dollars. However, other federally and state funded resources should be pursued first.



Q4. Page 10 Service Components J – Respite Care: Are Providers expected to include respite payments in the contract bid? Will HCJFS offer that assistance separate from the contracts?

A: All Providers are expected to offer respite services, it is expected that the providers define who would be providing the service, the scope of work and expected length of service by answering the question on page 10, J for IFIS bids and the question on page 16 G for IFRS. Additionally, this respite service is not to replace any respite services that would have been available through foster care or any other out of home care placement agreement.

It is expected that the respite services will be listed as a separate program item in the budget and not be built in to the cost of the IFIS or IFRS programs. For example, if a provider is bidding on IFIS, IFRS and respite services – All three blank columns provided in the budget should be completed – IFIS would be in one column, IFRS would be in another column, and Respite would be in its own column.

- **Q5.** Section 1.2.1.2 Service Components N. Homemaker/Parent Aid Service: Is it required to hire aides to fulfill these duties; or can they be done through the Bachelor's level staff?
 - A. Either.
- **Q6.** Are Providers expected to bill Medicaid for eligible services delivered to Medicaid eligible families?
 - A. Yes. Any Medicaid eligible services should be billed to Medicaid first.
- Q7. Attachment A, Cover Sheet, has a checklist on the second page. It says that "Pursuant to Section 4.6 of the RFP, the following items are to be included in your proposal in order for it to be deemed qualified. Please indicate that the <u>items</u> are included by checking the corresponding column."

The first question is, "Did you register for the RFP process?"

We did register. Should we need to include a copy of the registration form in our submittal, and if so, where should it be located?

- **A.** No. If you have already registered there is no need to include with your proposal.
- **Q8.** Can an applicant choose to propose models for both IFIS and IFS?

A: Yes.



- **Q9.** If an applicant can respond to both service models, does there have to be 2 separate responses, one for each service model; or can it all be included in 1 response?
 - **A:** As stated in Addendum 3 question 4, if Provider will be responding to both IFIS and IFRS, have both services in one (1) proposal. Also, both services should be on one (1) budget. There are columns for each program for the budget
- **Q10.** If proposing services for both models is allowable and under one response, should there be two separate budgets; or can it be combined onto one form? If one budget it allowable, can the proposed units be the same for each model, taking into consideration in their entirety for bot models; or do separate units for each model have to be delineated?
 - **A.** Please refer to question 9. The number of units for each service should be based on the estimated population numbers listed in the first paragraph of page 6 of the RFP.
- **Q11.** Who are the current contracted Providers for IFIS and IFRS?
 - **A:** As stated in Addendum 3 question 2, Lighthouse Youth Services currently provides IFIS; Beech Acres Parenting Center currently provides IFRS.



ATTACHMENT A

Cover Sheet for IFIS/IFRS Proposals Bid No: RFP SC02-15R

| Name of Pr | ovider | | |
|--------------|--|--|---|
| Provider Ad | ddress: | | |
| Telephone | Number: | Fax Num | ber: |
| Contact Pe | rson: | | |
| | (Plea | ase Print or type) | |
| Phone Num | nber:(e | ext)E-Mail Addres | ss: |
| Additional N | ames: Provider must ind | clude the names of individu | als authorized to negotiate with HCJFS. |
| Person(s) | authorized to nego | tiate with HCJFS: | |
| | | Title: | |
| | nse <i>Print)</i> nber: | (ext) Fax Numbe | er:E-Mail: |
| Name: | | Title: | |
| Phone Num | nber: | _ Fax Number: | E-Mail: |
| | | | |
| | Initial Term for Twelve (12) Months 9/1/15 – 8/31/16 | Renewal Year One for Twelve (12) Months 9/1/16 – 8/31/17 | Renewal Year Two for Twelve (12) Months 9/1/17 – 8/31/18 |
| | IFIS | IFIS | IFIS |
| | Unit Rate \$ | Unit Rate \$ | Unit Rate \$ |
| | (Hourly) | (Hourly) | (Hourly) |
| | IFRS | IFRS Unit Rate \$ | IFRS Unit Rate \$ |
| | Unit Rate \$ (Hourly) | (Hourly) | (Hourly) |
| | Resnite Care | Respite Care | Respite Care |
| | Respite Care Unit Rate \$ | Unit Rate \$ | Unit Rate \$ |
| | (Hourly) | (Hourly) | (Hourly) |
| | Respite Care | Respite Care | Respite Care |
| | Unit Rate \$ | Unit Rate \$ | Unit Rate \$ |
| | (Per Diem) | (Per Diem) | (Per Diem) |
| and correct | t. The Provider's go | verning body has auth | ta contained in this proposal are true orized this application and document, entation if the contract is awarded. |
| Signature - | Authorized Representa | ative Title | Date |

Please complete the back of this form containing a checklist to verify that everything required to be submitted as part of your proposal is included.

RFP Submission Checklist

Pursuant to Section 4.6 of the RFP, the following items are to be included in your proposal in order for it to be deemed qualified. Please indicate that the items are included by checking the corresponding column.

| Action Required | RFP Section | Included |
|--|----------------|----------|
| Did you register for the RFP process? | 3.3 | |
| Will your Proposal be submitted by 11:00 a.m. on May 22, 2015? | 4.4 | |
| Did you include all the Contact Information on the Cover Sheet? | 2.1 | |
| Did you include the Unit Rate for the Initial Term on the Cover Sheet? | 2.1 | |
| Did you include the Unit Rate for the First and Second Renewal Terms on the Cover Sheet? | 2.1 | |
| Did you sign the Cover Sheet? | 2.1 | |
| Is a response to each Program Component included? | 2.2.1 | |
| Is a response to each System and Fiscal Administration Component included? | 2.2.2 | |