

December 8, 2020

**HCJFS REQUEST FOR PROPOSAL
FOR FAMILY PRESERVATION CONTINUUM SERVICES
RFP SC10-20R**

ADDENDUM 2

Providers in attendance at RFP Conference

Acts 1:8 Housing
Beech Acres
Child Focus

Dominion Center
NYAP
Pressley Ridge
SAFY

Questions asked during RFP Conference:

- Q1.** What can cause an organization to not get selected?
- A.** There are several factors that could affect a Provider's non-selection including not conforming to the instructions outlined in the RFP, as well as Provider not displaying their ability to provide services outlined in the RFP.
- Q2.** Process is due on December 11th? Will you explain the process you're referring to?
- A.** Section 3.1 of the RFP details the RFP Program Schedule, including due dates. Deadline for receiving final RFP questions is December 11, 2020 no later than noon.
- Q3.** Where do we put Attachment A-1 – Program Component Checklist - in our proposal?
- A.** Attachment A-1 should be included after Attachment A – Cover Sheet.

Q4. Is the expectation that the programs are Medicaid-funded? If so, what percentage?

A. HCJFS expects all interested Providers to provide Medicaid reimbursable therapeutic interventions in the homes of referred families as described in the Sample - Contract Exhibit 1 - of the RFP. HCJFS expects Providers to maximize Medicaid billing when service needs are truly behavioral health and treatment delivery is eligible for billing. Provider will bill TPP and/or Medicaid for services which are Medicaid reimbursable before seeing reimbursement from HCJFS. Due to the nature of the service and differences in a Provider's program, HCJFS cannot provide a percentage.

Q5. Do you have an estimate as to how many families may be referred to this program?

A. From November, 2019 – December, 2020 we had 111 families referred, and 181 families served during that time period.

Q6. Can we include collaborators who may want to partner with us for this RFP?

A. Yes. The roles for and expectations of collaborators are to be fully described in the proposal and must be approved in writing by HCJFS. All involved collaborators will be held to the same standards and contract expectations of the primary proposing/contracted agency (i.e., Employee Qualifications and Screening, Insurance, Indemnification, etc.).

