# REQUEST FOR PROPOSALS FOR FAMILY PRESERVATION CONTINUUM SERVICES

# **RE-RELEASE**

SC10-20R

Issued by

THE HAMILTON COUNTY DEPARTMENT OF JOB & FAMILY SERVICES

**222 E. CENTRAL PARKWAY** 

**CINCINNATI, OHIO 45202** 

February 2021

Deadline for Proposal Registration: March 12, 2021 no later than noon EST

Due Date for Proposal Submission: On or Before April 2, 2021, no later than 11:00 a.m.

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# REQUEST FOR PROPOSAL (RFP) FAMILY PRESERVATION CONTINUUM SERVICES RE-RELEASE

#### **MISSION STATEMENT**

We, the staff of the Hamilton County Department of Job & Family Services, provide services for our community today to enhance the quality of living for a better tomorrow.

# 1.0 REQUIREMENTS AND SPECIFICATIONS

## 1.1 Introduction & Purpose of the Request for Proposal

The Board of County Commissioners, Hamilton County, Ohio (BOCC) reserves the right to award Contracts for these services to multiple Providers and to award Contracts for all or any portion of the services requested herein. The Contract(s) shall be for an initial term of one (1) year ("Initial Term") with two (2), one (1) year renewal Options ("Optional Renewal Terms") at the sole discretion of HCJFS.

If at any time during the Initial Term or any Optional Renewal Term, HCJFS determines service capacity needs to be expanded, then HCJFS may re-release this RFP. Any contracts awarded from a re-issued RFP(s) will expire at the same time as the contracts awarded under the initial RFP. All proposals submitted as part of a re-released RFP will be subject to and evaluated based upon the same criteria set forth in the initial RFP (plus any addenda issued as a part of the initial RFP).

Provider agrees that if selected by HCJFS under this RFP or any re-released RFP and if requested by HCJFS, that it will enter into an extension of the Contract for up to 180 days following the expiration of the term then in effect under the current terms, conditions and prices applicable at that point in time. This will allow HCJFS to make a seamless transition to any new Provider and mitigate negative impact for customers.

#### 1.2 Scope of Service

The purpose of this request is to solicit for Hamilton County child welfare families the design and implementation of a continuum of evidence-based and promising practice models of intensive in-home programming emphasizing an integrated behavioral health and child welfare Family-Centered Practice model. This program will provide specific levels of trauma-informed intervention services for families with open child welfare cases that incorporate in-home, hands-on, rapid engagement and assessment, parent-child coordination using a multi-system approach. The services are designed to work hand-in-hand with assigned child welfare case workers and other community stakeholders. The Services must be provided by competent, trauma certified professionals, with knowledge of child welfare families and system, who are focused on delivering services to:

- Understand, integrate, and contribute information for HCJFS completion of Comprehensive Assessment and Planning Model-Interim System (CAPMIS) assessments that evaluate family attributes for safety, permanency and well-being, that encompasses a strength-based approach;
- 2. Engage families in designing services, treatment planning, program evaluation and providing lived experience mentorship;
- 3. Encourage families to define barriers for their children to safely remain at home or reunify with families of origin, and assist in identifying ways to eliminate these barriers;
- 4. Deliver trauma informed, individualized, culturally responsive, flexible, and outcomebased services;
- 5. Significantly reduce reoccurrence of maltreatment and re-entry into custody, and promote safe reunification; and
- 6. Be aligned with Ohio Child Protection Oversight and Evaluation (CPOE) safety, permanency, and well-being indicators, and consistent with the legal framework of child welfare and its values.
- 7. Impact and/or reduce over representation of families and children of color in the child welfare system.

Family services and supports are designed and delivered to the family, not just individuals, by building on the strengths of the family and are supportive, and culturally competent.

HCJFS desires a Family Preservation Continuum Service to address the needs of our families at any given point in the process of being involved in child welfare. Each family that is identified as needing assistance displays different behaviors, situations, backgrounds and level of support. HCJFS' goal is to assess and identify families that are in need of services based on "meeting the family where they are at" and offering a plan that is specifically designed in partnership with the families.

The majority of children who come to the attention of child welfare agencies because of possible abuse or neglect are not removed from their families but, instead, receive services in their homes and communities. Research shows that families whose children remain in the home after a maltreatment investigation often have significant service needs (U.S. Department of Health and Human Services, Administration for Children and Families, Office of Planning, Research and Evaluation, 2013). In-home services can play an important role in supporting the safety, permanence, and well-being of children in child welfare. These services also can be provided to families whose children have been placed in out-of-home care, both to promote reunification and prevent future disruption and re-entry into care (Sangmoo, Jonson-Reid, & Drake, 2012).

HCJFS is looking to partner with providers to service our families individually and at varying levels of intensity. We are looking to expand our current programming to include new elements that have been highly successful and are evidence-based practices. HCJFS is also taking into consideration the Family First Prevention Act that will be going into effect October 2021. This will include funding for more robust services, especially at the front end of identifying family's needs and offers flexibility in service offerings that would be more preventative. Through dramatic funding changes, Family First puts the focus on prevention and — to the extent possible — keeping children out of foster care and with their families or relatives. It recognizes that often families can provide safe and loving care if given access to needed mental health services, substance abuse treatment or improved parenting skills (ODJFS, 2019).

HCJFS has identified three tiers of service for family response and support which encompasses a continuum of services to enhance family preservation. Tier I - is identified as "Family Reunification Services," and focuses on families that are experiencing child welfare involvement, and are court involved and children are living outside the home via foster care or kinship placement. Tier II - is "Intensive Family Support" and works with families experiencing child welfare involvement and includes a child/ren at risk of removal. Tier III - is identified as the highest level of intensity and frequency and will rely on Mobile Response and Stabilization Services (MRSS). Tier III would work with families experiencing child welfare involvement and is in an immediate crisis. Although, any family can move through the Tiers of service depending on their need at the time. The family can make the referral, or service need is identified by HCJFS staff during a safety plan creation, active removal or response to a 241-KIDS call.

MRSS empowers families involved in child welfare to request their own services. From a quality and clinical perspective, children, youth, young adults, and families benefit from MRSS because they get to initiate care based on a self-defined crisis. "Crisis" means different things to different families; it is important to use the family's definition, based on their own needs and strengths. A significant percentage of persons seen by MRSS providers have not previously received behavioral health treatment. A first experience in receiving crisis services can be daunting. Engaging families in a culturally and linguistically competent crisis response is essential, not just for reducing risk in the current crisis and preventing future crises, but also for developing trust; if a family's priorities are not respected, they may choose not to seek services in the future.

#### Examples of MRSS referrals:

- 1. escalating emotional or behavioral issues;
- 2. mental health issues;
- 3. addiction and substance abuse;
- 4. physical and emotional trauma;
- 5. school truancy;
- 6. running away from home;

- 7. parent/child or caregiver/child conflict;
- 8. suicidal ideation; and
- 9. domestic violence.

#### A. Family-Centered Practice

As noted on the Child Welfare Information Gateway, <a href="http://www.childwelfare.gov">http://www.childwelfare.gov</a>, Family-centered practice is characterized by mutual trust, respect, honesty, and open communication between parents and service Providers. Families are active participants in the development of policy, program design and evaluation, and they are active decision-makers in selecting services for themselves and their child/youth. Family and child assessment is strengths-based and solution-focused. Services are to be delivered primarily in the home and family's community; and build upon informal supports and resources.

Family-centered practice is based upon these core values:

- 1. The best place for children/youth to grow up is in families.
- 2. Providing services that engage, involve, strengthen and support families is the most effective approach to ensuring a child's/youth's safety, permanency and well-being.

Key components of family-centered practice include:

- 1. Working with the family unit to ensure the safety and well-being of all family members.
- 2. Strengthening the capacity of families to function effectively and safely.
- 3. Engaging, empowering, and partnering with families throughout the decision and goal-making process.
- 4. Providing individualized, culturally responsive, flexible, and relevant services for each family.
- 5. Linking families with collaborative, comprehensive, culturally relevant, community-based and faith-based networks for supports and services.
- 6. The practice will support the significance of the child's/youth's birth family and need to preserve the integrity of the family.

#### B. Protective Factors

HCJFS is committed to weaving the 6 protective factors as developed by the Center for the Study of Social Policy into all aspects of the child welfare system. Provider shall explain how these factors will be implemented in their service proposals.

The six (6) protective factors known to reduce child/youth maltreatment should be integrated within families, across systems and throughout communities. They are:

- 1. **Nurturing and Attachment** A child's/youth's ability to interact positively with others, to self-regulate, and to effectively communicate his or her emotions has a great impact on the parent-child/youth relationship. A child's/youth's social and emotional development is highly dependent on the quality of a young child's/youth's primary relationships. How caregivers respond to child's/youth's emotional expression profoundly influences how they learn to process, understand, and cope with such feelings as anger, happiness, and sadness. Promoting positive behavior and responses in children/youth could strengthen parent-child/youth relationships.
- 2. Knowledge of Parenting and Child and Youth Development Extensive research links healthy child development to effective parenting. Children/youth thrive when parents provide not only affection, but also respectful communication and listening, consistent rules and expectations, and safe opportunities that promote independence. Successful parenting fosters psychological adjustment, helps children/youth succeed in school, encourages curiosity about the world, and motivates children/youth to achieve.
- 3. **Parental Resilience** Parents who can cope with the stresses of everyday life, as well as an occasional crisis, have resilience; they have the flexibility and inner strength necessary to bounce back when things are not going well. Multiple life stressors, such as a family history of abuse or neglect, health problems, marital conflict, or domestic or community violence, and financial stressors such as unemployment, poverty, and homelessness, may reduce a parent's capacity to cope effectively with the typical day-to-day stresses of raising children/youth.
- 4. **Social Connections** Parents with a social network of emotionally supportive friends, family and neighbors often find that it is easier to care for their children/youth and themselves.

- Most parents need people they can call on once in a while when they need a sympathetic listener, advice, or concrete support. Research has shown that parents who are isolated, with few social connections, are at higher risk for child abuse and neglect.
- 5. Concrete Support Partnering with parents to identify and access resources in the community may help prevent the stress that sometimes precipitates child maltreatment. Providing concrete support may also help prevent the unintended neglect that sometimes occurs when parents are unable to provide for their children/youth.
- 6. Social and Emotional Competence of Children Parents support healthy social and emotional development in children/youth when they model how to express and communicate emotions effectively, self-regulate, and make friends. A child's/youth's social and emotional competence is crucial to sound relationships with family, adults, and peers. Conversely, delayed social-emotional development may obstruct healthy relationships. Early identification of such delays and early assistance for children/youth and parents can provide support for family relationships and sustain positive and appropriate development.

#### C. In-Home Services

What are In-Home Services? The term "in-home" refers to the location where the child and family are residing and not necessarily to the place where services are delivered; therefore, in-home services may be provided in the community, a relative's home, kinship home, foster home, or where the family requests. The primary goal of in-home services is to strengthen and support the family in order to maintain children with their families whenever it can be done safely. Providing such services also keeps children near their support system of friends, siblings, extended family, and school. Through in-home services, appropriate resources can help parents focus on addressing the issues that led—or could lead— to abuse or neglect.

In-home services are geared toward meeting the following goals:

- 1. Ensuring children's safety.
- 2. Strengthening parental capacity.

- 3. Improving caretaking and coping skills.
- 4. Supporting healthy and nurturing relationships.
- 5. Fostering physical, mental, and educational well-being.
- 6. Enhancing the potential for permanency.

These goals may be achieved by targeting family-specific challenges, such as parental substance abuse, parental depression, supervision issues, negative parent-child interactions, poor physical conditions in the home, and economic challenges. Provider will engage the family in a comprehensive assessment that encompasses the entire family across all life domains. Provider is expected to work with the family based on goals identified by the caseworker and family themselves in their own environment.

HCJFS' goal is to work with Providers who demonstrate a competent and experienced delivery of the entire continuum of services, as described in section 1.2.2, Service Components.

#### 1.2.1 Population

Population served includes a family in crisis that has child/youth who are unsafe. When children/youth are unsafe, there must be a parent/caregiver who is available to protect the children/youth and who is willing and able to participate in the services. These services are initiated based on HCJFS's safety and family assessments that the parents' capacity to protect is diminished, and due to identified safety threats their children have been removed or are at risk of being removed from their home. The services may be voluntary or court-ordered, and they encompass an array of interventions and supports provided directly by, or on behalf of, a child welfare agency to all children in a family to ensure their safety and promote well-being (HHS, 2009).

The following are examples of potential referrals with families who have experienced trauma and any of the following factors impact their ability to safely parent:

- 1. Families with a child/youth who are alleged to be victims of abuse or neglect;
- 2. Families with parents who use or abuse substances;

- 3. Families with children/youth in protective supervision orders;
- 4. Families with a history or active domestic violence;
- 5. Families with mental health issues.
- 6. Families who may have an active in-home or out-of-home safety plan.
- 7. Families who are a part of a reunification plan.

#### 1.2.2 Service Components

Services are concentrated and clearly defined with an emphasis on intensive, trauma informed home-based services to families in crisis where children/youth are at imminent risk of out-of-home placement, a safety plan (in or out-of-home), or have already been removed from the home. The decision to refer a family for Services is made by HCJFS or a family/caregiver involved in child welfare at any point during the assessment process. Services are to be provided in-person and in the home and community of involved families; and be accessible during both traditional and non-traditional hours.

Provider must answer, in narrative format, demonstrating how you will meet the following expectations, or have unique experiences demonstrating capacity to perform service.

- A. All Providers submitting a proposal must describe how the following core elements of Family Preservation Continuum Services will be provided or facilitated by the Provider and will be trauma informed and responsive. These core elements include, but are not limited to:
  - 1. Explain what family-centered practice is and how Provider will incorporate that concept within their work with families referred to their services.
  - 2. Provide examples for each of the six protective factors (listed on pages 9 and 10) that Provider will encourage and support when working with families. How does Provider expect to document behavior changes and focus on family dynamics, rather than the incident that opened a child welfare case?
  - 3. Detail what "in-home" services means to the Provider and how that enhances work with families.

- 4. Detail how Provider will be a partner with JFS to ensure family safety, and:
  - a. Inform initial family and reunification assessments;
  - Understand, integrate, and contribute information for routine, ongoing safety and risk assessment and determination of family needs, strengths and wellbeing;
  - c. Services offered ensure the safety, stability and well-being of children and families during the referral period;
  - d. Be available 24 hours a day and 7 days a week, including holidays;
  - e. Contact the agency when there are safety concerns observed while working with a family; and
  - f. Provide or incorporate Family First Prevention Services Act clearinghouse services when appropriate.
- 5. Explain how Provider will deliver and monitor therapeutic interventions, such as:
  - a. Trauma-informed interventions and skill sets;
  - Parent-Child Interaction development including understanding child development, empathy for their children, and how they affect parenting and discipline;
  - c. Combined Parent-Child Cognitive Behavioral Therapy (CPC-CBT);
  - d. In person family crisis intervention;
  - e. Individual, Couple, and Family Therapy;
  - f. Healthy relationship training, communication and co-parenting;
  - g. Services focus on development and enhancement of parent-child attachment, and connection; and
  - h. For parents who are abusing substances or with mental health needs, these services also include coordination with their organization's Qualified Behavioral Healthcare Professionals (QMHP), or HCJFS's behavioral health care service network.

- 6. Describe how Provider will assist families in removing barriers to service by:
  - a. Obtaining core support services (childcare, respite care, employment, housing, on-going mental health services, etc.);
  - Promoting parent self-care, emotional regulation, judgment and decisionmaking, roles and responsibilities of parents, abilities to adapt and put aside own needs;
  - Assistance in removing barriers specific to treatment, and may include family support, domestic violence services, child-care, transportation, housing or other supportive services as identified;
  - d. Enhancing family living skills, and household and family management (Homemaker services); and
  - e. Communication with HCJFS caseworkers is key in family planning and success with accomplishing goals. Explain how provider will communicate with HCJFS in the following time frames:
    - 1. How long will provider continue to engage a family who is not responsive before reaching out to HCJFS staff?
    - 2. How long will a provider reach out to a HCJFS caseworker with no response before contacting that HCJFS caseworker's manager?
- 7. Detail how Provider will meet the family "where they are at" and support them by accessing resources within the families' own community:
  - a. Offer comprehensive holistic case coordination;
  - b. Evaluation and expansion of positive family supports;
  - c. Coordination of community resources for the family;
  - d. On-going case evaluation and monitoring to assure effective service delivery;
  - e. Offer parent partner programs;
  - f. Assure families are involved with Provider at the service planning level and will hold at least one stakeholder feedback meeting per year to solicit input and feedback from families and children. Reports shall be submitted to HCJFS; and

g. Deliver services to children and families which are culturally competent and are responsive to their unique needs.

#### 8. Reports:

- a. Not all families will be requiring a Diagnostic Assessment Form (DAF) or an update. Explain and provide examples of assessment tools used to develop a plan and assess family need in their own environment.
- b. Provide examples of what a treatment plan would look like.
- c. Detail examples of what Provider would include as goals in a treatment plan for a family.
- d. Provide examples of what information would be included in a weekly progress note and how Provider will describe behavior changes towards the families' goals.
- e. Explain what the difference would be in a monthly summary versus a weekly progress note.
- f. Detail how a Provider will assure notes will be uploaded into OnBase document management system, and available to HCJFS by the end of the same month the service occurred or within 3 days of the last occurrence.
- g. Detail how Provider anticipates communicating with HCJFS caseworker and supervisor during crucial points of timelines.
  - 1. How would this change, depending on Tier level of the family?
- h. Describe how Provider will plan and hold a family team meeting in partnership with HCJFS caseworker within the first 6-8 weeks of service to discuss the family's needs and agree on the family treatment plan.
  - Provider will be expected to document and upload the results of this meeting in OnBase. What would Provider include in this documentation?
- 9. Family Preservation Continuum Service case closure:
  - a. Explain how the Provider and the family will know their work is done?
  - b. Detail what a formal case closure process will look like for the family.
  - c. Provide an example of what a transition plan would include for a family whose case is closing.

- 1. How will Provider ensure the transition plan is consistent with goals/barrier reductions and the HCJFS case plan including details for the family to assure self-sufficiency?
- d. HCJFS is requesting a closing survey to be completed with the family within 30 days.
  - 1. Create and describe what this survey would include to assure the family is prepared to end services.
  - 2. Describe how this survey would be completed with the family and Provider within 30 days.
  - 3. Explain how Provider will meet with the family and the caseworker to review the survey as a team.
- 10. Given this complicated time of Covid-19, what is Provider's plan for servicing child welfare families in-home?
  - a. What are Providers policies and procedures for keeping staff and families safe, while still providing in-home services?
  - Reporting requirements of when/if provider staff and/or families have had contact with Covid-19.
- B. Detail how Provider would address all three tiers of In-Home Services, and meet the minimum requirements:

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- 1. Tier I Family Reunification Services
  - a. The family is experiencing child welfare involvement, is court involved and children are living outside the home via foster care or kinship placement.
  - b. Provider is expected to work with the child/ren at least 2 times a week, the caregivers at least 1 time a week and the family together at least 1 time a week and respond to identified needs within 72 hours.

- c. Provider should create a plan with the family to mitigate safety concerns and ensure safe reunification with the family.
- d. Provider will work with the family to create a plan to work with the family for up to 3 months prior to reunification and 3 months after reunification.
  - 1. If the Provider determines that work with the family would be less or more than what is identified, how would provider communicate this to the caseworker and supervisor of the case?
- e. How will Provider communicate with HCJFS within 3 to 5 days with an update for the family referred at the Family Restoration Tier I?
- f. If Provider feels work needs to continue beyond the timelines provided:
  - 1. Provide examples of when and why Provider might need to request authorization from HCJFS to continue work?
  - 2. What steps would Provider take to request this authorization to extend the service?

#### 2. Tier II – Family Intensive Support

- a. The family is experiencing child welfare involvement and a child/ren are at risk of removal.
- Provider is expected to work with the family no less than 3 times a week and respond to identified needs within 24-72 hours, regardless of weekends/holidays.
- c. How will provider communicate with HCJFS within 24 72 hours after the first engagement with the family with an update?
- d. This could include working with in-home or out-of-home safety plans.
- e. Provider should provide a plan to mitigate safety concerns in the home within 6 months.
- f. If Provider feels work needs to continue beyond the timelines provided:
  - 1. Provide examples of when and why Provider might need to request authorization from HCJFS caseworker and supervisor to continue work?
  - 2. What steps would Provider take to request this authorization to extend the service?

- 3. Tier III Mobile Response and Stabilization Services (MRSS)
  - a. The family is experiencing child welfare involvement and is in an immediate crisis. The family can make the referral, or it is identified by HCJFS staff including during a safety plan creation, is a part of the family's Behavioral Health crisis plan, active removal or response to 241-KIDS call.
  - b. Provider is expected to respond within 1 hour, unless otherwise identified by the family or caseworker, but no less than 72 hours. This timeframe includes nights, weekends and holidays.
  - c. How will provider communicate with HCJFS within 24 72 hours after first engagement with the family with an update?
  - d. Provider is expected to work with the family in the home 3-5 days a week, and for no more than 60 days.
  - e. Provider will be expected to create a transition plan with the family for ongoing support beyond the intensive 60 days.
  - f. If Provider feels work needs to continue beyond the timelines provided:
    - 1. Provide examples of when and why Provider might need to request authorization from HCJFS caseworker and supervisor to continue work?
    - 2. What steps would Provider take to request this authorization to extend the service?
- 4. Give an example of a family that Provider anticipates working with in the Family Preservation Continuum.
  - a. Describe from the perspective of working with this family at the time of a crisis in the most restrictive Tier III through the continuum of services to family preservation in Tier II and ultimately into Tier I where the family unit is reunified successfully.
    - 1. Identify what some of the challenges would or could be in each Tier, and interventions that provider would use to mitigate safety risks.
    - 2. Provide an example of a treatment plan with goals and how the goals were accomplished for this family at each Tier.
    - 3. Provide an example of the closing survey and transition plan for this family in Tier I.

#### 5. Performance Incentives

HCJFS is contemplating inclusion of Performance Incentives based on service delivery processes and outcomes during the contract period. Please note these would be incorporated into contracts if all parties agree to terms.

- a. Provide an example of your organization's experience with performance incentives.
- b. Provide two potential performance incentives for Family Preservation Continuum Services incorporating Federal CFSR and locally identified goals and benchmarks.

#### C. Describe how Provider infrastructure will include:

- Program Director Provider must have a program director assigned to this contract who
  will serve as the liaison to HCJFS on all program and contractual matters. This position
  must include qualifications, such as; licensure, training and at least 3 years of experience
  running a similar program. HCJFS desires a Program Director with a master's level
  degree.
- 2. Staff Training and Development All Provider staff with case coordination or service delivery responsibility must demonstrate competency with trauma informed care and at least a Level 1 Trauma Response Care certification, or equivalent. Provider staff must have at least two years of experience and/or formal training and licensure to perform the task assigned to them by Provider. For example, a therapist employed by Provider to offer in home assessments must have the appropriate qualifications to perform that task.

They must also attend JFS internal caseworker trainings, Ohio Child Welfare Trainings, including Core, Mandated Reporter Training and CAPMIS.

Staff must also receive on-going training whenever deemed appropriate by HCJFS, regarding family systems, trauma informed care, service delivery related to family preservation, safety model, new policy, statutory changes, initiatives, and other matters pertinent to effective service performance.

HCJFS requires Provider's staff to be reflective of the community we (HCJFS and Provider) serve, including but not limited to, racially, culturally and ethnically. Provider must demonstrate staffing and hiring practices that reflect equity and inclusion.

- 3. Establish and maintain policy and procedure manuals which detail job functions and service delivery processes. Provider will describe its trauma-informed integrated behavioral health and child welfare model, and the plan to implement the model with fidelity. The intervention model description is to contain detailed information, including but not limited to:
  - a. practice model components;
  - how safety, impending danger, and risk will be assessed and reported through the life of the case;
  - c. how safety plans and family safety networks will be formed in coordination with families and HCJFS staff; and
  - d. specific training the in-home workers will have received by the time the contract is finalized.
- 4. All family/child referral information/records and Provider service records are managed to ensure confidentiality.
- 5. Ensure documentation releases are obtained to freely share information between Provider and HCJFS, and, when appropriate, other external providers working with the family. Provider shall make available all client records and information to HCJFS within 24 hours of a request, whether written or verbal.
- 6. Begin contractual responsibility and case coordination responsibility for children/youth and family on the day of referral and end this responsibility at the time of safe permanency for the involved child/ren, or the end of the contract period.

- 7. Update, complete and organize case information per policy and send it to HCJFS within five (5) working days via OnBase or other approved electronic processes. Case summaries are due by the end of the month that the services were provided or within 3 days of the last interaction if that occurred in the last week of that month. The submission of timely summaries must directly correlate with the provider invoice for that month.
- 8. Mandated Reporting Responsibility Report cases of suspected child abuse and neglect immediately to 241-KIDS.
- 9. Submit all reports as required by HCJFS, court, GAL's/CASA's, court liaisons and involved case attorneys.
- 10. Maintain a public image that is professional and supportive at all times towards the public/private partnership.
- 11. Provide full disclosure, open and direct communication and transparency with HCJFS in all matters.
- 12. Maintain case information in real time and reflect the complete and current history of assessment information, services provided and progress of services, for the family and each family member.
- 13. At HCJFS' request, Provider will make available electronically all provider staff, files, records or other materials requested by HCJFS staff.
- 14. Submit samples of management reports; i.e., families referred and served, services initiated, services completed, family progress.
- 15. Submit Provider organization's model of Quality Assurance used to ensure efficient, high-quality services are delivered by Provider.
- 16. Collaborate on a transition plan approved by HCJFS in the event the Provider withdraws from the contract or is terminated for any reason. Provider shall designate staff to serve on a transition team to design and implement the plan with adequate time and resources necessary to support successful transition. The transition plan shall assure a smooth transition to avoid disruptions, provide for the safety and well-being of children and families, and provide necessary information to all concerned parties.

17. In the event HCJFS selects more than one Provider to deliver these services and one of these Providers is unable to carry out the terms of their contract, negotiate in good faith with HCJFS to serve the families previously served by the unsuccessful Provider.

#### Licensure, Administration and Training

- Identify any actions against your organization through ODJFS, ODMHAS or any other licensing body over the past 2 years that included Corrective Action Plans, Temporary License or Revocation. For the past 10 years, provide outcome of any action that resulted in a revocation.
- 2. Provide a description of your organization's employee screening and clearance policy.
- 3. Provide copies of any relevant licenses and certifications.
- 4. Identify if your organization is a Small Business Enterprise, Minority Business Enterprise or a Women Business Enterprise, and provide certification of such designations. If your organization is not certified as SBE, MBE or WBE, and your organization is Women or Minority owned, please share this information, as HCJFS is tracking our equity and inclusion efforts with businesses who deliver our services to families and individuals we serve.
- 5. Describe training, supervision, and support provided to staff.

#### 1.3 Employee Qualifications

- Education and training: Staff will have qualifications to conduct behavioral health
  assessments for services and understand child safety based on HCJFS' safety
  model. Staff will have appropriate credentials to perform their specific roles
  within the program. Staff must have a minimum of two years' experience with
  working with families in a similar service.
- Work history: All employees who are assigned to this project to work with HCJFS's customers shall have information on job applications verified.
   Verification shall include references and work history information.

- Staff hiring: HCJFS requires that Provider's staff be reflective of the community
  we (HCJFS and Provider) serve, including but not limited to, racially, culturally
  and ethnically. Provider must demonstrate staffing and hiring practices that
  reflect equity and inclusion.
- 4. Criminal Record Check: Provider warrants and represents it will comply with ORC 2151.86 and will annually complete criminal record checks on all individuals assigned to work with, volunteer with or transport customers. Provider will obtain a statewide conviction record check through the Bureau of Criminal Identification and Investigation ("BCII"), and obtain a criminal record transcript from the Cincinnati Police Department, the Hamilton County Sheriff's Office (or your local Police and Sheriff's Departments) and any law enforcement or police department necessary to conduct a complete criminal record check of each individual providing services.

#### SCREENING AND SELECTION

#### A. Criminal Record Checks and Fingerprint-Based Checks

Provider warrants and represents it will comply with ORC 2151.86 and will complete all required criminal record checks with respect to any person under final consideration for appointment or employment as a person responsible for delivering service to HCJFS customers. Provider shall perform all criminal records check consistent with the provisions ORC 2151.86 at the time of initial application for appointment or employment and every year thereafter. In addition to a request to the Bureau of Criminal Identification and Investigation ("BCII"), Provider shall also obtain a criminal record transcript from the Cincinnati Police Department, the Hamilton County Sheriff's Office (or appropriate local police and sheriff' offices) and any additional law enforcement or police department necessary to conduct a complete criminal record check of each individual assigned to work with Customers.

When a request is made to the BCII at the time of initial application for appointment or employment, it shall include a request that the BCII obtain information from the federal bureau of investigation as part of the criminal records check, including fingerprint-based checks of national crime information databases as described in 42 USC 671, for the person subject to the criminal records check. In all other cases, when a request is made to the BCII at the time of initial application for appointment or employment, it may include a request that the BCII obtain information from the federal bureau of investigation as part of the criminal records check, including fingerprint-based checks of national crime information databases as described in 42 USC 671, for the person subject to the criminal records check.

Provider shall provide all persons who are subject to a criminal record check a copy of the form prescribed pursuant to ORC 109.572(C)(1) and a copy of an impression sheet prescribed pursuant to ORC 109.572(C)(2). Provider shall obtain and forward the completed form and impression sheet to the BCII at the time the criminal records check is requested. Provider agrees to comply with requirements of ORC 2151.86 in relation to all persons requested to complete the form and impression sheet described in ORC 109.572.

Provider shall obtain a signed a release of information on the form attached hereto and incorporated herein as Exhibit -. Provider shall allow inspection and audit of the above criminal records transcripts, fingerprint-based checks, or reports by Agency or a private vendor hired by Agency to conduct compliance reviews on its behalf.

B. Requirements for the Transportation of Customers

Any individual transporting Customers shall possess the following qualifications:

 Prior to allowing an individual to transport a Customer, an initial satisfactory Bureau of Motor Vehicle ("BMV") transcript from the State of Ohio (or the state the provider conducts its business) and, if applicable,

- from the individual's state of residence must be obtained;
- 2. Thereafter, an annual satisfactory BMV abstract report must be obtained from the State of Ohio (or the state the provider conducts its business) and, if applicable, from the individual's state of residence; and
- 3. Maintenance of a current and valid driver's license.

Provider must, at all times, comply with Ohio's Child Passenger Safety Law as set forth in Ohio Revised Code 4511.81 while transporting any Customer.

In this same regard, no Customer that is required to have a seat restraint can be transported by Provider until such requirement is met.

In addition to the requirements set forth above, Provider will not permit any individual to transport a Customer if:

- 1. the individual has a condition which would affect safe operation of a motor vehicle;
- 2. the individual has six (6) or more points on his/her driver's license; or
- the individual has been convicted of driving while under the influence of alcohol or drugs.
- C. Provider shall not assign any individual to work with or transport Customers until a BCII report and a criminal records transcript has been obtained. A BCII report must be dated within six (6) months of the date an employee or volunteer is hired.
- D. Except as provided in Section I below, Provider shall not utilize any individual who has been convicted or plead guilty to any violations contained in ORC 5153.111(B)(1) and OAC Chapters 5101:2-5, 5101:2-7, 5101:2-48.
- E. All completed and documented checks shall be maintained in the employee file.
  - Provider shall ensure that every above described individual will sign a release of information, attached hereto and incorporated herein as Exhibit IX - Release of Personnel Records and Criminal Record Check to allow

inspection and audit of the above Central Registry report by HCJFS or anyone conducting compliance reviews on their behalf.

 Provider shall not assign any individual to work, volunteer with or transport Customers until a Central Registry report has been obtained. A Central Registry report must be dated within six (6) months of the date an employee is hired.

#### F. Rehabilitation

Notwithstanding the above, Provider may make a request to HCJFS to utilize an individual if Provider believes the individual has met the rehabilitative standards of Ohio Administrative Code Section 5101 as follows:

- If the Provider is seeking rehabilitation for a foster caregiver, a foster care
  applicant or other resident of the foster caregiver's household, Provider
  must provide written verification that the rehabilitation standards of OAC
  5101:2-7-02 have been met.
- 2. If the Provider is seeking rehabilitation for any other individual serving Customers, Provider must provide written verification from the individual that the rehabilitative conditions of OAC 5101:2-5-09 have been met.

Agency will review the facts presented and may allow the individual to work with, volunteer with or transport HCJFS Customers on a case-by-case basis. It is Agency' sole discretion whether to permit a rehabilitated individual to work with, volunteer with or transport our Customers.

#### G. Verification of Job or Volunteer Application

Provider will check and document each applicant's personal and employment references, general work history, relevant experience, and training information. Provider further agrees it will not employ an individual to provide Services in relation to this Contract unless it has received satisfactory employment references, work history, relevant experience, and training information.

- 5. <u>Central Registry Report</u>: Provider warrants and represents it will secure a release for an annual Central Registry report from all individuals assigned to work with or transport Customers. Instructions and guidance on how to obtain this clearance can be found at <a href="https://jfs.ohio.gov/ocf/childprotectiveservices.stm">https://jfs.ohio.gov/ocf/childprotectiveservices.stm</a>.
- 6. All completed and documented checks shall be maintained in the employee file.
  - a. Provider shall ensure that every above described individual will sign a release of information, attached hereto and incorporated herein as Attachment F to allow inspection and audit of the above Central Registry report by HCJFS or anyone conducting compliance reviews on their behalf.
  - b. Provider shall not assign any individual to work, volunteer with or transport Customers until a Central Registry report has been obtained. A Central Registry report must be dated within six (6) months of the date an employee is hired.
- 7. Employees who have been convicted: Employees convicted of or plead guilty to any violations contained in ORC 5153.111 (B) (1) may not come into contact with HCJFS' Customers.

#### 2.0 PROVIDER PROPOSAL

Due to the current coronavirus crisis, HCJFS will accept proposals via e-mail for this RFP. Please note the maximum file size for proposals being submitted is 24MB. Proposals should be sent to the RFP Contact Person at: Hamil ContractServicesProcurement@jfs.ohio.gov

#### A. Electronic Requirements

- All proposal pages must be numbered sequentially from beginning to end, including attachments.
- Each proposal should not exceed a total of 300 pages.
- Proposal in a pdf format and the pages must be numbered from 1 ???.
- Each proposal must be written in twelve (12) point font.
- Budget in unlocked Excel format.

#### B. Proposal Organization

Proposals must contain all the specified elements of information listed below <u>without exception</u>, <u>including all subsections therein</u>:

- Section 2.1 Cover Sheet
- Section 1.2.2 Service Components and Business Deliverables
- Section 2.3 –Cost Considerations
- Section 2.4 Customer References
- Section 2.5 Personnel Qualifications
- Section 2.6 Financial Documentation
- Section 2.7 Declaration of Property Tax Delinquency
- Section 2.8 Original Proposal Documents

#### 2.1 Cover Sheet

Each Provider must complete the Cover Sheet, Attachment A, and include such in its proposal. The Cover Sheet must be signed by an authorized representative of the Provider and also include the names of individuals authorized to negotiate with HCJFS. The signature line must indicate the title or position the individual holds in the company. All unsigned proposals may be rejected.

The Cover Sheet must also include the proposed Unit Rate(s) for each service Provider is proposing for Contract Years 1, 2 and 3. Provider is to make sure to include the request for all rates for the original Contract period (year 1), and the 2 subsequent renewal period options (years 2 and 3).

#### 2.2 Reserved

#### 2.3 Budgets and Cost Considerations

A. HCJFS anticipates services will begin approximately June 1, 2021. Provider must submit a Budget and a calculation of the Case Rate for the initial Contract term that Provider understands will be used to compensate Provider for services provided. In addition, if Provider is requesting an increase in costs for renewal years 1 and 2, they must complete the data sheet in the budget that lists each budget line item with an estimated expense amount and percentage increase from the prior year. Budgets and Case Rates must be submitted in the form provided as Attachment C. Contracts will be written for the initial term of one (1) year with two (2) one-year options for renewal.

For renewal years, any increases in Case Rates will be at the sole discretion of HCJFS, subject to funding availability and Contract performance, and will be limited to no more than 3% of the Case Rate of the prior term. HCJFS does not guarantee that the Case Rate will be increased from one Contract term to the next. Nothing in the RFP shall be construed to be a guarantee of any Case Rate increase.

- B. Provider must warrant and represent the Budget is based upon current financial information and programs, and includes all costs relating to, but not limited by, the following:
  - 1. Case management;
  - 2. Transportation; and
  - 3. Other direct services needed to accurately calculate the case rate, e.g. foster care, respite care, homemaker services.

All revenue sources available to Provider to serve children in Family Preservation Continuum services identified in the Scope of Service shall be listed in the Budget, and utilized, where permissible, to reduce the Case Rate. All costs must be specified for the various parts of the program. Cost must be broken down by type of work as well as classifications for staff, i.e. senior program manager vs. lower level position.

The Case Rate for <u>each Contract year</u> must be listed on the Cover Sheet, Attachment A.

- C. Provider must submit a detailed narrative which demonstrates how costs are related to the service(s) presented in the proposal.
- D. If Provider is a for profit organization, take note that "profit" will be a separately negotiated element of price pursuant to OAC 5101:9-4-07, if Provider is a for-profit organization.
- E. For the purposes of this RFP, "unallowable" program costs (detailed list is located in 2 CFR Part 200 Subpart E) include:
  - cost of equipment or facilities procured under a lease-purchase arrangement unless it is applicable to the cost of ownership such as depreciation, utilities, maintenance and repair;
  - bad debt or losses arising from uncorrectable accounts and other claims and related costs;
  - contributions to a contingency(ies) reserve or any similar provision for unforeseen events;

- 4. contributions, donations or any outlay of cash with no prospective benefit to the facility or program;
- entertainment costs for amusements, social activities and related costs for staff only;
- 6. costs of alcoholic beverages;
- 7. goods or services for personal use;
- 8. fines, penalties or mischarging costs resulting from violations of, or failure to comply with, laws and regulations;
- 9. gains and losses on disposition or impairment of depreciable or capital assets;
- 10. cost of depreciation on idle facilities, except when necessary to meet Contract demands;
- 11. costs incurred for interest on borrowed capital or the use of a governmental unit's own funds, except as provided in OAC 5101:2-47-25(n);
- 12. losses on other Contracts';
- 13. organizational costs such as incorporation, fees to attorneys, accountants and brokers in connection with establishment or reorganization;
- 14. costs related to legal and other proceedings;
- 15. goodwill;
- 16. asset valuations resulting from business combinations;
- 17. legislative lobbying costs;
- 18. cost of organized fund raising;
- 19. cost of investment counsel and staff and similar expenses incurred solely to enhance income from investments;
- 20. any costs specifically subsidized by federal monies with the exception of federal funds authorized by federal law to be used to match other federal funds;
- 21. advertising costs with the exception of service-related recruitment needs, procurement of scarce items and disposal of scrap and surplus;
- 22. cost of insurance on the life of any officer or employee for which the facility is beneficiary;
- 23. major losses incurred through the lack of available insurance coverage; and
- 24. cost of prohibited activities from section 501(c)(3) of the Internal Revenue Code.

If there is a dispute regarding whether a certain item of cost is allowable, HCJFS' decision is final.

#### 2.4 Customer References

Provider must submit at least three (3) current letters of reference for whom services were provided similar in nature and functionality to those requested by HCJFS. Reference letters from HCJFS or HCJFS employees will not be accepted. Each reference must include at a minimum:

- A. Company name;
- B. Address;
- C. Phone number;
- D. Fax number;
- E. Contact person;
- F. Nature of relationship and service performed; and,
- G. Time period during which services were performed.

If Provider is unable to submit at least three (3) letters of reference, Provider must submit a detailed explanation as to why.

#### 2.5 Personnel Qualifications

Please submit resumes with the below following information for key clinical and business personnel who will be working with the program. These positions are Agency Director, CFO, Clinical Director and Administrators:

- A. Proposed role;
- B. Industry certification(s), including any licenses or certifications and, whether such licenses or certifications have been suspended or revoked at any time;
- C. Work history; and
- D. Professional reference (company name, contact name and phone number, scope and duration of program).

Provider's program manager must have a minimum of three (3) years' experience as a program manager with a similar program. It is the proposing agency's responsibility to redact all personal information from resumes.

RFPs and all attachments are public documents and are available for general viewing. Please make sure the resume reflects the person's position title instead of their name so we can tie the position back to the budget.

#### 2.6 Financial Documentation

Prior to Contract award, a copy of the most recent independent annual audit report, most recent single audit, if applicable and the most recent Form 990. For a sole proprietor or for-profit entities, include copies of the two (2) most recent year's federal income tax returns and the most recent year- end balance sheet and income statement.

If no audited statements are available, Provider must supply equivalent financial statements certified by Provider to fairly and accurately reflect the Provider's financial status.

Provider's failure to provide these documents may result in rejection of the proposal and subsequently a Contract will not be awarded. It is the responsibility of the Provider to redact tax identification numbers from all documents prior to submission to HCJFS.

## 2.7 Declaration of Property Tax Delinquency

After award of a Contract, and prior to the time a Contract is entered into, the successful bidder shall submit a statement in accordance with ORC Section 5719.042. Such statement shall affirm under oath that the person with whom the Contract is to be made was not charged at the time the bid was submitted with any delinquent personal property taxes on the general tax list of personal property of any county in which the taxing district has territory or that such person was charged with delinquent personal property taxes on any such tax list, in which case the statement shall also set forth the amount of such due and unpaid delinquent taxes any due and unpaid penalties and interest thereon. If the statement indicates that the taxpayer was charged with any such taxes, a copy of the statement shall be transmitted by the fiscal officer to the county treasurer within thirty days of the date it is submitted.

A copy of the statement shall also be incorporated into the Contract, and no payment shall be made with respect to any Contract to which this section applies unless such statement has been so incorporated as a part thereof.

#### 2.8 Proposal Documents

# The following items are to be attached to the proposal:

#### Ownership, Annual Report, and Licensure

- A. Agency/Company Ownership Describe how the agency/company is owned (include the form of business entity -i.e., corporation, partnership or sole proprietorship) and financed.
- B. Annual Report A copy of Provider's most recent annual report.
- C. Licensure A copy of appropriate licensure from ODJFS, ODMHAS or other licensing agencies. If Provider does not have a finalized license by the end of the proposal selection process, Provider will be granted 60 days from the date of acceptance of the proposal to finalize its license or Provider's proposal will be disqualified.

#### **System and Fiscal Administration Components**

- A. Contact Information Provide the address for the Provider's headquarters and service locations. Include a contact name, address, and phone number.
- B. Agency/Company History Provide a brief history of Agency/Company's organization. Include the Agency/Company mission statement and philosophy of service.
- C. Subcontracts Submit a letter of intent from each subcontractor indicating its commitment, the service(s) to be provided and three (3) references.
  All subcontractors must be approved by HCJFS and will be held to the same Contract standards and obligations as the Agency/Company.

- D. Agency's/Company Primary Business State the agency's/company's primary line of business, the date established, the number of years of relevant experience, and the number of employees.
- E. Table of Organization Clearly distinguish programs, channels of communication and the relationship of the proposed provision of services to the total company. In addition, please provide a list of all subsidiaries, affiliated companies, brother/sister companies and any other related companies as well as each company's major line of business.
- F. Insurance and Worker's Compensation A current certificate of insurance, current endorsements and Worker's Compensation certificate.

Provider must note that as a Contract requirement the following conditions must be met:

During the Contract and for such additional time as may be required, Provider shall provide, pay for, and maintain in full force and effect the insurance specified in the attached sample Contract, for coverage at not less than the prescribed minimum limits covering Provider's activities, those activities of any and all subcontractors or those activities anyone directly or indirectly employed by Provider or subcontractor or by anyone for whose acts any of them may be liable.

#### **Certificates of Insurance**

Prior to the effective date of the Contract, Provider shall give the County and HCJFS the certificate(s) of insurance completed by Provider's duly authorized insurance representative, with effective dates of coverage at or prior to the effective date of the Contract, certifying that at least the minimum coverage required is in effect; specifying the form that the liability coverage's are written on; and, confirming liability coverage's shall not be cancelled, non-renewed, or materially changed by endorsement or through issuance of other policy(ies) of issuance without thirty (30) days advance written notice.

Waiver of subrogation shall be maintained by Provider for all insurance policies applicable to this Contract, as required by ORC 2744.05.

- Certificates are to be sent to the HCJFS Contract Specialist, 222 E. Central Parkway Cincinnati, Ohio 45202 and the Hamilton County Risk Manager, Room 707, 138 East Court Street Cincinnati, OH 45202 Fax: 513-946-4720.
- G. Job Descriptions For all key clinical and business personnel who will be working with the program, to include: CFO, Clinical Director, Administrators, Case Managers and Case Management Supervisors. (Tailor these to meet the needs of services being purchased).
- H. If needed: Daily Service/Attendance Form Include a blank copy of the forms used to record services provided. Information must include: date of service, beginning and end time of service, names of all participants who received service, the type of service received, and name of the instructor or social worker. Also include forms used to record participant progress.
- Program Quality Documents Attach documents which describe and support
  program quality. Such documents might be the forms used for monitoring and
  evaluation or copies of awards received for excellent program quality. QA manual
  need not be included.
- J. Agency's/Company's Brochures A copy of the Agency's/Company's brochures which describe the services being proposed.
- K. Federal Programs Provide a description of the Agency's/Company's experience with federal programs.

#### 3.0 PROPOSAL GUIDELINES

The RFP, the evaluation of responses, and the award of any resultant Contract must be made in conformance with current federal, state, and local laws and procedures.

#### 3.1 Program Schedule

ACTION ITEM

**DELIVERY DATE** 

RFP Issued	February 26, 2021
RFP Conference	None
Deadline for Receiving Final RFP Questions	March 12, 2021, noon
Deadline for Issuing Final RFP Answers	March 19, 2021
Deadline for Registering for the RFP Process	March 12, 2021, noon
Deadline for Proposals Received by RFP Contact Person	April 2, 2021
	no later than 11:00 a.m.
Oral Presentation/Site Visits – if needed	Week of April 12, 2021
Anticipated Proposal Review Completed	Week of April 12, 2021
Anticipated Start Date	June 1, 2021

#### 3.2 RFP Contact Person

RFP Contact Person and mailing address for questions about the proposal process, technical issues, the Scope of Service or to send a request for a post-proposal meeting is:

Sandra Carson, Contract Services

Hamilton County Department of Job & Family Services

222 East Central Parkway, 3rd floor

Cincinnati, Ohio 45202

Hamil ContractServicesProcurement@jfs.ohio.gov

#### 3.3 Registration for the RFP Process

EACH PROVIDER MUST REGISTER FOR AND RESPOND TO THIS RFP TO BE CONSIDERED. THE DEADLINE TO REGISTER FOR THE RFP IS MARCH 12, 2021 NO LATER THAN NOON.

All interested Providers must complete Registration Form (see Attachment F) and e-mail the RFP Contact Person to register, leaving their name, company name, email address, fax number and phone number. The RFP Contact Person's e-mail address is Hamil ContractServicesProcurement@jfs.ohio.gov

#### 3.4 RFP Questions

All registered Providers may submit written questions regarding the RFP or the RFP Process. All communications are to be e-mailed only to the RFP Contact Person listed at <a href="https://doi.org/10.1007/journal.com/">Hamil ContractServicesProcurement@jfs.ohio.gov</a>

- 1. No questions will be accepted after March 12, 2021, noon. The final responses will be emailed no later than March 19, 2021 by the close of business.
- 2. Only Providers who register for the RFP Process will receive electronic, unlocked budget, attachments and addenda.
- 3. The answers issued in response to such Provider questions become part of the RFP.

#### 3.5 Prohibited Contacts

The integrity of the RFP process is very important to HCJFS in the administration of our business affairs, in our responsibility to the residents of Hamilton County, and to the Providers who participate in the process in good faith. Behavior by Providers which violates or attempts to manipulate the RFP process in any way is taken very seriously. Neither Provider nor their representatives should communicate with individuals associated with the RFP process. If an interested Provider or anyone associated with an interested Provider attempts any unauthorized communication, Provider's proposal is subject to rejection.

Individuals associated with this RFP and related program include, but are not limited to the following:

- A. Public officials; including but not limited to the Hamilton County Commissioners; and
- B. Any HCJFS employees, except for the RFP Contact Person listed in Section 3.2.

Examples of unauthorized communications prior to the award of the contract, except to the RFP Contact Person listed in Section 3.2, including but are not limited to:

- A. Telephone calls;
- B. Letters, emails, social media contacts and faxes regarding the RFP process, anything related to the RFP or the RFP process; and
- C. Visits in person or through a third party attempting to obtain information regarding the RFP, anything related to the RFP or the RFP process.

Notwithstanding the above, there shall be no contact with anyone, including the RFP Contact Person after March 12, 2021, noon.

#### 3.6 Provider Disclosures

Provider must disclose any pending or threatened court actions and claims brought by or against the Provider, its parent company or its subsidiaries.

This information will not necessarily be cause for rejection of the proposal; however, withholding the information may be cause for rejection of the proposal.

#### 3.7 Provider Examination of the RFP

THIS RFP AND THE REQUIREMENTS HEREIN HAVE BEEN MODIFIED SINCE THE PREVIOUS RFP PROCESS. PLEASE REVIEW ALL REQUIREMENTS AND THE PROPOSAL TO ENSURE ACCURACY. ATTENDANCE AT THE RFP CONFERENCE IS HIGHLY ENCOURAGED.

Providers shall carefully examine the entire RFP and any addenda thereto, all related materials and data referenced in the RFP or otherwise available and shall become fully aware of the nature of the request and the conditions to be encountered in performing the requested services.

If Providers discover any ambiguity, conflict, discrepancy, omission or other error in this RFP, they shall immediately notify the RFP Contact Person no later than March 12, 2021, noon of such error in writing and request clarification or modification of the document. Modifications shall be made by addenda issued pursuant to Section 3.8, Addenda to RFP. Clarification shall be given by fax or e-mail to all parties who registered for the RFP, Section 3.3, without divulging the source of the request for same.

If a Provider fails to notify HCJFS prior to the March 12, 2021, noon of an error in the RFP known to the Provider, or of an error which reasonably should have been known to the Provider, the Provider shall submit its proposal at the Provider's own risk. If awarded the Contract, the Provider shall not be entitled to additional compensation or time by reason of the error or its later correction.

#### 3.8 Addenda to RFP

HCJFS may modify this RFP by issuance of one or more addenda to all parties who registered for the RFP, Section 3.3. In the event modifications, clarifications, or additions to the RFP become necessary, all Providers who registered for the RFP Conference will be notified and will receive the addenda via fax or e-mail. In the unlikely event emergency addenda by telephone are necessary, the RFP Contact Person, or designee, will be responsible for contacting only those Providers who registered for the RFP Conference. All addenda to the RFP will be posted to http://www.hcjfs.org

#### 3.9 Availability of Funds

Contract awards are conditioned upon the availability of federal, state, or local funds appropriated or allocated for payment for services provided. By sole determination of HCJFS, if funds are not sufficiently allocated or available for the provision of the services performed by Provider, HCJFS reserves the right to exercise one of the following alternatives:

- 1. Reduce the utilization of the services provided under the Contract, without change to the terms and conditions of the Contract; or
- 2. Issue a notice of intent to terminate the Contract.

HCJFS will notify Provider at the earliest possible time of such decision. No penalty will accrue to HCJFS in the event either provision is exercised. HCJFS will not be obligated or liable for any future payments due or for any damages as a result of termination.

#### 4.0 SUBMISSION OF PROPOSAL

Provider must certify the proposal and pricing will remain in effect for 180 calendar days after the proposal submission date.

#### 4.1 Preparation of Proposal

Proposals must provide a straightforward, concise delineation of qualifications, capabilities, and experience to satisfy the requirements of the RFP. Expensive binding, colored displays, promotional materials, etc. are not necessary. Emphasis should be concentrated on conformance to the RFP instructions, responsiveness to the RFP requirements, completeness, and clarity of content. The proposal must include all costs relating to the services offered.

#### 4.2 Cost of Developing Proposal

The cost of developing proposals is entirely the responsibility of the Provider and shall not be chargeable to HCJFS under any circumstances. All materials submitted in response to the RFP will become the property of HCJFS and may be returned only at HCJFS' option and at Provider's expense.

#### 4.3 False or Misleading Statements

If, in the opinion of HCJFS, information included within Provider's proposal was intended to mislead the County in its evaluation of the proposal, the proposal will be rejected.

#### 4.4 Delivery of Proposals

Proposals must be e-mailed to the RFP Contact Person, Sandra Carson at

Hamil ContractServicesProcurement@ifs.ohio.gov on or before April 2, 2021 no later than

11:00 a.m. *Proposals received after this date and time will not be considered.* A receipt will be issued for all proposals received.

It is absolutely essential that Providers carefully review all elements in their final proposals.

Once received, proposals cannot be altered; however, HCJFS reserves the right to request additional information for clarification purposes only.

#### 4.5 Acceptance and Rejection of Proposals

HCJFS reserves the right to:

- A. award a Contract for one or more of the proposed services;
- B. award a Contract for the entire list of proposed services;
- C. reject any proposal, or any part thereof; and
- D. waive any informality in the proposals.

The recommendation of HCJFS staff and the approval by the HCJFS Director shall be final. Waiver of an immaterial defect in the proposal shall in no way modify the RFP documents or excuse the Provider from full compliance with its specifications if Provider is awarded the Contract.

#### 4.6 Evaluation and Award of Contract

The review process shall be conducted in four stages. Although it is hoped and expected that a Provider will be selected as a result of this process, HCJFS reserves the right to discontinue the procurement process at any time.

#### Stage 1. Preliminary Review

A preliminary review of all proposals submitted on or before April 2, 2021 no later than 11:00 a.m. will be performed to ensure the proposal materials adhere to the Mandatory Requirements specified in the RFP. Proposals which meet the Mandatory Requirements will be deemed Qualified. Those which do not, shall be deemed Non-Qualified. Non-Qualified proposals will be rejected. Qualified proposals in response to the RFP must contain the following Mandatory Requirements:

- A. Registry for RFP;
- B. Timely Submission The proposal is e-mailed to the RFP Contact Person, Sandra Carson, at <u>Hamil ContractServicesProcurement@jfs.ohio.gov</u> no later than 11:00 a.m. on or before April 2, 2021.

Proposals mailed but not received at the designated location by the specified date shall be deemed Non-Qualified and shall be rejected;

- C. Signed and Completed Cover Sheet, Section 2.1;
- D. Responses to Program Components, Section 2.2.1;
- E. Completed Budgets, Section 2.3;
- F. Responses to System and Fiscal Administration Components, Section 2.8.

#### Stage 2. Evaluation Committee Review

All Qualified proposals shall be reviewed, evaluated, and rated by the Review Committee.

Review Committee shall be comprised of HCJFS staff and other individuals designated by HCJFS.

Review Committee shall evaluate each Provider's proposal using criteria developed by HCJFS.

Ratings will be compiled using a Review Committee Rating Sheet. Responses to each question will be evaluated and ranked using the following scale:

Does Not Meet Requirement	A particular RFP requirement was not addressed in the
	Provider's proposal.
Partially Meets Requirement	Provider's proposal demonstrates some attempt at meeting a
	particular RFP requirement, but that attempt falls below an
	acceptable level.
Meets Requirement	Provider's proposal fulfills a particular RFP requirement in all
	material respects, potentially with only minor, non-substantial
	deviation.
Exceeds Requirement	Provider's proposal fulfills a particular RFP requirement in all
	material respects, and offers some additional level of quality in
	excess of HCJFS expectations.

#### Stage 3 Other Materials

Review Committee members will determine what other information is required to complete the review process. All information obtained during Stage 3 will be evaluated using the scale set forth in Stage 2 Review and incorporated into the overall rating for the proposal. Review Committee may request information from sources other than the written proposal to evaluate Provider's programs or clarify Provider's proposal. Other sources of information may include but are not limited to the following:

- A. Written responses from Provider to clarify questions posed by Review Committee.

  Such information requests by Review Committee and Provider's responses must always be in writing;
- B. Oral presentations. If HCJFS determines oral presentations are necessary, the presentations will be focused to ensure all of HCJFS' interests or concerns are adequately addressed. The primary presentation must include Provider's key program personnel. HCJFS reserves the right to video tape the presentations.
- C. Site visits will be conducted for all new Providers and any existing Providers as HCJFS deems necessary. Site visits will be held at the location where the services are to be provided.

#### Stage 4 Evaluation Scoring

Final scoring for each proposal will be calculated. For this RFP, the evaluation percentages assigned to each section are:

- A. Program Evaluation including responses to Section 1.2.2 Questions, Section 2.4 Customer References and Section 2.5 Personnel Qualifications are worth 60% of the total evaluation score.
- B. Fiscal Evaluation, Section 2.3 Questions, Cost Analysis and Project Budget are worth20% of the total evaluation score.
- C. System and Fiscal Administration Evaluation including responses to Section 2.8

  Questions are worth 10% of the total evaluation score.
- D. Section 4.6, Stage 3, Other Materials considered are worth 10% of the total evaluation score.

If HCJFS determines that it is not necessary to conduct a Stage 3 review, the evaluation percentages assigned to each section are:

- A. Program Evaluation including responses to Section 1.2.2 Questions, Section 2.4 Customer References and Section 2.5 Personnel Qualifications are worth 70% of the total evaluation score.
- B. Fiscal Evaluation, Section 2.3 Questions, Cost Analysis and Project Budget are worth20% of the total evaluation score.
- C. System and Fiscal Administration Evaluation including responses to Section 2.8.

  Questions are worth 10% of the total evaluation score.

#### 4.7 Proposal Selection

Proposal selection does not guarantee a Contract for services will be awarded. The selection process includes:

- A. All proposals will be evaluated in accordance with Section 4.6 Evaluation & Award of Contract. The Review Committee's evaluations will be scored and sent through administrative review for final approval.
- B. Based upon the results of the evaluation, HCJFS will select Provider(s) for the services who it determines to be the responsible agency/company(s) whose proposal(s) is (are) most advantageous to the program, with price and other factors considered.
- C. HCJFS will work with selected Provider to finalize details of the Contract using Attachment B, Contract Sample, to be executed between the BOCC on behalf of HCJFS and Provider.
- D. If HCJFS and selected Provider are able to successfully agree with the Contract terms, the BOCC has final authority to approve and award Contracts.
  The Contract is not final until the BOCC has approved the document through public review and resolution through quorum vote.
- E. If HCJFS and successful Provider are unable to come to terms regarding the Contract, in a timely manner as determined by HCJFS, HCJFS will terminate the Contract discussions with Provider.

- In such event, HCJFS reserves the right to select another Provider from the RFP process, cancel the RFP or reissue the RFP as deemed necessary.
- F. If a proposal is selected with a Provider who has not yet received its licensure from the appropriate Board, the proposal will be disqualified unless the Provider receives its licensure within 60 days of acceptance of the proposal.

#### 4.8 Post-Proposal Meeting

The post-proposal meeting process may be utilized only by Providers who submitted Qualified Proposals, who wish to obtain clarifying information regarding their non-selection. If a Provider wishes to discuss the selection process, the request for an informal meeting and the explanation for it must be submitted in writing and received by HCJFS within fourteen (14) business days after the date of notification of the decision. All requests must be signed by an individual authorized to represent the Provider and emailed to the RFP Contact Person at the address listed in Section 3.2. Certified or registered mail must be emailed to the contact person listed in Section 3.2. A meeting will be scheduled within 21 calendar days of receipt of the request and will be for the purpose of discussing a Provider's non-selection.

#### 4.9 Public Records

All proposals submitted shall become the property of HCJFS to use or, at its option, return such proposals. All proposals and associated documents will be considered to be public information and will be open for inspection to interested parties after the award of a contract unless identified as a trade secret or otherwise exempted from disclosure under the Ohio Public Records Act.

Trade secrets or otherwise exempted information must be clearly identified and marked as such in the proposal. Each page containing such material must:

1. Be placed in a sealed envelope;

- 2. Must have the basis for non-disclosure status stamped or written in the upper righthand corner of the page and the envelope; and
- 3. Be placed in the required order of the response format.

**For example:** if Pages 1-5 are not trade secrets or otherwise exempted from disclosure and Page 6 contains a trade secret, then the word "Trade Secret" would be watermarked on Page 6.

### DO NOT MARK EVERY PAGE OF YOUR PROPOSAL AS TRADE SECRET OR OTHERWISE EXEMPTED FROM DISCLOSURE OR YOUR PROPOSAL MAY BE REJECTED.

If HCJFS is requested by a third party to disclose those documents which are identified and marked as Trade Secret or Otherwise Exempted from disclosure, HCJFS will notify Provider of that fact. Provider shall promptly notify HCJFS, in writing, that either a) HCJFS is permitted to release these documents, or b) Provider intends to take immediate legal action to prevent its release to a third party. A failure of Provider to respond within five (5) business days shall be deemed permission for HCJFS to release such documents.

It is Provider's sole responsibility to legally defend the actions of HCJFS for withholding Provider's documents as trade secrets or otherwise exempted information if the issue is challenged.

#### 4.10 Provider Certification Process

HCJFS reserves the right to complete the Provider Certification process for selected Providers. The purpose of the process is to provide some assurance to HCJFS that Provider has the administrative capability to effectively and efficiently manage the Contract. The process covers three (3) key areas: Section A - basic identifying information; Section B - financial and administrative information; and Section C - quality assurance information. The process may be abbreviated for Providers already certified through another process, such as Medicaid, JCAHO, COA, CARF, etc.

#### **4.11 Public Record Requests Regarding this RFP**

Per ORC 307.862 (C), in order to ensure fair and impartial evaluation, proposals and any documents or other records related to a subsequent negotiation for a final Contract that would otherwise be available for public inspection and copying under section 149.43 of the Revised Code, shall not be available until after the award of the Contract(s). Award is defined as when the Contract is fully executed by all parties.

## ATTACHMENT A

Cover Sheet for
Family Preservation
Continuum Services
Proposals
(Re-Release)
(includes checklist)

#### **ATTACHMENT A**

## Cover Sheet for Family Preservation Continuum Services (Re-Release) Proposals Bid No: SC10-20R

Name of Provider		
Provider Address:		
Telephone Number:	Fax Num	nber:
Contact Person:	Nana Drint au turna)	
(P	Please Print or type)	
Phone Number:	_(ext)E-Mail Addre	ess:
Additional Names: Provider must	include the names of individ	uals authorized to negotiate with HCJFS.
Person(s) authorized to neg	gotiate with HCJFS:	
	Title:	
( <i>Please Print)</i> Phone Number:	Fax Number:	E-Mail:
Name:	Title:	
Phone Number:	Fax Number:	E-Mail:

Please Complete Rate Grid located on page 2 of this form.

Service/Year	Proposed Case Rates	For years 2 and 3 only, please list % increase	Comments
	Case Rates	from previous year	
Case Management – Year 1			
Case Management – Year 2			
Case Management – Year 3			
-			
Court Testimony – Year 1			
Court Testimony – Year 2			
Court Testimony – Year 3			
Homemaker Services – Year 1			
Homemaker Services – Year 2			
Homemaker Services – Year 3			
***Other Discreet Services /Year 1			
***Other Discreet Services /Year 1			
***Other Discreet Services /Year 1			
***Other Discreet Services /Year 2			
***Other Discreet Services /Year 2			
***Other Discreet Services /Year 2			
***If you intend to bid for "Other" and child in placement, a brief service the RFP.	cillary services description m	your agency may provide ust be included in the prop	to assist with keeping a osed services section of
Madiasid Daimhumahla samilasa m		To assume the dissiduates. T	The massive to data estas

Medicaid Reimbursable services must be billed at current Medicaid rates. The most up to date rates can be found in the Ohio Department of Medicaid's Behavioral Health Services Provider Requirements and Reimbursement Manual, the most recent version of which may be found at: bh.medicaid.ohio.gov/manuals.

Certification: I hereby certify the info	rmation and	data contained in this proposal are true
and correct. The Provider's governing	body has a	uthorized this application and document,
	, ,	resentation if the contract is awarded.
Signature - Authorized Representative	Title	Date
By signing and submitting this proposal C	over Sheet D	covider certifies the proposal and pricing will

By signing and submitting this proposal Cover Sheet, Provider certifies the proposal and pricing will remain in effect for 180 days after the proposal submission date.

Please complete the back of this form containing a checklist to verify that everything required to be submitted as part of your proposal is included.

#### **RFP Submission Checklist**

Pursuant to Section 4.6 of the RFP, the following items are to be included in your proposal in order for it to be deemed qualified. Please indicate that the items are included by checking the corresponding column.

Action Required	RFP Section	Included
Did you register for the RFP process by March 12, 2021 no later than 12:00 p.m.?	3.3	moradod
Will your Proposal be submitted by 11:00 a.m. on or before April 2, 2021?	4.4	
Did you include all the Contact Information on the Cover Sheet?	2.1	
Did you include the Case and/or Unit Rate for the Initial Term on the Cover Sheet?	2.1	
Did you include the Case and/or Unit Rate for the First and Second Renewal Terms on the Cover Sheet?	2.1	
Did you sign the Cover Sheet?	2.1	
Is a response to each Program Component included?	1.2.2	
Is a response to each System and Fiscal Administration Component included?	2.8	

## **ATTACHMENT A-1**

# Program Component Checklist

#### RFP# SC10-20R - Family Preservation Continuum Services RFP (Re-Release) $Program \ Component \ Checklist$

Please ensure all questions in Section 1.2.2 are answered and page numbers are listed by using checklist below.

**Proper Answer:** If YES - list page number where response can be found. If NO - list reason for not responding.

Service Components				
QUESTION #	YES	PAGE #(s)	NO	REASON FOR NOT RESPONDING
Question A				
#1				
#2				
#3				
#4 (a - f)				
#5 (a - h)				
# 6 (a - e)				
#7 (a - g)				
#8 (a - h)				
#9 (a - d)				
#10 (a - b)				
Question B				
#1 (a - f)				
#2 (a - f)				
#3 (a - f)				
#4 ( a)				
#5 (a - b)				
Question C				
#1				
#2				
#3 (a-d)				
#4				
#5				
#6				
#7				
#8				
#9				
#10				
#11				
#12				
#13				
#14				
#15				
#16				
#17				
License, Administration, Training				
#1			-	
#2			-	
#3				
#4				
#5				

## ATTACHMENT B

# Contract Sample

# HAMILTON COUNTY DEPARTMENT OF JOB & FAMILY SERVICES PURCHASE OF SERVICE CONTRACT

This Contract is entered into on	between the	Board of County
Commissioners of Hamilton County(Hereinafter	"BOCC"), Ohio through (or	on behalf of) the
Hamilton County Department of Job & Family	Services (Hereinafter "HCJF	S") and Name of
organization, (Hereinafter "Provider") doing busing	ness as <u>enter only if different n</u> a	ame, with an office
at Name and Street address, Cincinnati, Ohio,	452XX, whose telephone num	ber is <u>(513) XXX-</u>
XXXX, for the purchase of Family Preservation	Continuum Services (the "Co	ntract'').

#### 1. TERM

This Contract will be effective from <u>MM/DD/YYYY</u> through <u>MM/DD/YYYY</u> (the "Effective Date") regardless of the date of execution (the "Initial Term") inclusive, unless otherwise terminated or extended by formal amendment.

The total amount of the Contract cannot exceed **\$000,000.00** over the life of this Contract.

This Contract is the result of a Request for Proposal ("RFP") SC10-20R.

In addition to the Initial Term described above, this Contract may be renewed, at the option of HCJFS, for two (2) additional, one (1) year terms (the "Renewal Term(s)"). If HCJFS determines it will not enter into any Renewal Term, it will give Provider written notice not less than sixty (60) days prior to the expiration of the term then in effect, of its intention not to renew.

#### 2. SCOPE OF SERVICE

#### A. SERVICES DEFINED

Subject to terms and conditions set forth in this Contract and the attached exhibits, Provider agrees to perform Family Preservation Continuum services for families referred by HCJFS (the "Consumer") as more particularly described in Exhibit IV – Request for Proposal, Exhibit V – Provider's Proposal, Exhibit I – Rate Sheet and

Exhibit II – Budget (individually, the "Service", collectively the "Services"). Each potential billable unit of service ("Unit of Service") is defined in Exhibit I – Rate Sheet and Exhibit II -Budget

Provider will comply with all state and federal Medicaid rules and laws and maintain necessary certifications.

#### B. EXHIBITS

The following exhibits are deemed to be a part of this Contract as if fully set forth herein:

- 1. Exhibit I Rate Sheet
- 2. Exhibit II Budget
- 3. Exhibit III Transition Plan
- 4. Exhibit IV The Request for Proposal
- 5. Exhibit V Provider's Proposal
- 6. Exhibit VI Declaration of Property Tax Delinquency
- 7. Exhibit VII Release of Personnel Records and Criminal Record Check
- 8. Exhibit VIII Onbase Connectivity & Support

#### C. ORDER OF PRECEDENCE

This Contract is based upon Exhibits I through VIII as defined in Section 2.B., Exhibits above. This Contract and all exhibits are intended to supplement and complement each other and shall, where possible, be so interpreted. However, if any provision of this Contract irreconcilably conflicts with an exhibit, this Contract takes precedence over the exhibits. In the event there is an inconsistency between the exhibits, the inconsistency will be resolved in the following order:

- 1. Exhibit IV The Request for Proposal
- 2. Exhibit V Provider's Proposal

#### 3. CONSUMER REFERRALS

#### A. Form of Consumer Referrals for Services

Provider agrees that it will only provide Services to Consumers for whom it has obtained a referral from HCJFS. Provider agrees it will give HCJFS thirty (30) days prior written notice before terminating any Consumer currently enrolled with such Provider.

#### B. Reimbursement for Services

HCJFS will not reimburse for any Service: 1) not authorized via a Referral for Service; or 2) exceeding the timeframe set forth on the Referral for Service.

It is the responsibility of Provider to monitor the timeframe set forth on each Referral for Service. Provider agrees that it will not receive payment for any Service exceeding a timeframe set by Referral for Service or for which no Referral has been issued. Provider is responsible for requesting additional approval for Services for extension of timeframes prior to the delivery of additional Services are rendered.

#### 4. BILLING AND PAYMENT PROCEDURE

#### A. Unit Rate Calculation

Provider warrants and represents that the Budget, Exhibit II, submitted as a part of its Proposal, Exhibit IV, is based upon current financial information and projections and includes all categories of costs needed to calculate the cost of a Unit of Service (the "Unit Rate") and that all revenue sources available to Provider to serve Consumers have been detailed in the Budget, Exhibit II, and utilized, where possible, to reduce the Unit Rate.

Provider warrants and represents the following costs are not included in the Budget and these costs will not be included in any invoice submitted for payment: 1) the cost of equipment or facilities procured under a lease-purchase arrangement unless it is applicable to the cost of ownership such as depreciation, utilities, maintenance and repair; 2) bad debt or losses arising from uncollectible accounts and other claims and

related costs; 3) cost of prohibited activities from Section 501(c)(3) of the Internal Revenue Code; 4) contributions to a contingency reserve or any similar provision for unforeseen events; 5) contributions, donations or any outlay of cash with no prospective benefit to the facility or program; 6) entertainment costs for amusements, social activities and related costs for persons other than Consumers; 7) costs of alcoholic beverages; 8) goods or services for personal use; 9) fines, penalties or mischarging costs resulting from violations of, or failure to comply with, laws and regulations; 10) gains and losses on disposition or impairment of depreciable or capital assets; 11) cost of depreciation on idle facilities, except when necessary to meet Contract demands; 12) costs incurred for interest on borrowed capital or the use of a governmental unit's own funds, except as provided in Section 5101:2-47-26.1 of the Ohio Administrative Code ("OAC"); 13) losses arising from other contractual obligations; 14) organizational costs such as incorporation, fees to attorneys, accountants and brokers in connection with establishment or reorganization; 15) costs related to legal or other proceedings; 16) goodwill; 17) asset valuations resulting from business combinations; 18) legislative lobbying costs; 19) cost of organized fundraising; 20) costs of investment counsel and staff and similar expenses incurred solely to enhance income from investments; 21) any costs specifically subsidized by federal monies with the exception of federal funds authorized by federal law to be used to match other federal funds; 22) advertising costs with the exception of service-related recruitment needs, procurement of scarce items and disposal of scrap and surplus; 23) cost of insurance on the life of any officer or employee for which the facility is beneficiary; and 24) major losses incurred through the lack of available insurance coverage.

#### B. Unit Rate

Each Unit of Service in the Rate Sheet, Exhibit I, will be compensated as described in this Contract and in the Rate Sheet, Exhibit I. Each Unit of Service will be paid at the corresponding rate listed in the Rate Sheet, Exhibit I ("Unit Rate").

Unit Rates established in Rate Sheet, Exhibit I may be adjusted without the need for Contract amendment so long as such change is consistent with the Ohio Department of Medicaid's Behavioral Health Services Provider Requirements and Reimbursement Manual, the most recent version of which may be found at: bh.medicaid.ohio.gov/manuals.

Each category of Service listed below, as established and supported in Exhibit II, will be compensated in the following amounts:

1.	\$00.00 per	for a	Unit of Service performed by	Provider; and
----	-------------	-------	------------------------------	---------------

A billable unit of service is defined as direct or collateral services. Each Unit of Service includes direct or collateral services as further described in Budget, Exhibit II.

NOTE: If an invoiced Unit of Service is not a full hour, portions of a unit should be

billed as follows:

0 - 7 minutes = 0

8 - 22 minutes = .25 hour

23 - 37 minutes = .50 hour

38 - 52 minutes = .75 hour

53 - 60 minutes = 1.0 hour

#### C. Invoice and Payment Procedure

1. Within thirty (30) days of the end of the service month, Provider shall send an invoice to HCJFS. Provider shall make all reasonable efforts to include all Service provided during the service month on the invoice. Separate invoices must be provided for each service month.

In accordance with 42 CFR 433.139, Provider will seek payment from legally obligated third party health care sources ("Third Party Payor" or "TPP") before billing Medicaid for Services which are Medicaid reimbursable. Provider will bill TPP and/or Medicaid for Services which are Medicaid reimbursable before seeking reimbursement from HCJFS.

Provider must be denied by Medicaid before seeking reimbursement from HCJFS for Services which are Medicaid reimbursable. Within thirty (30) days of Medicaid's rejection of a Service, Provider shall send an invoice to HCJFS for the rejected Service(s)s. The invoice should include the date the Service was performed and the reason for rejection. HCJFS will not pay for Services rejected by Medicaid due to improper billing. Separate invoices must be

provided for each service month. All invoices must include the following information:

- a. Provider's name, address and telephone number;
- b. Vendor number;
- c. Unique invoice number;
- d. The number of Units of Service supplied by Provider multiplied by the Unit Rate for such Service;
- e. Invoice date and service dates;
- f. Consumer's name;
- g. PO # (Contract Services or Program area will provide this #) and Contract #;
- h. Invoice must be original;
- i. Must have total to be paid listed on the invoice; and
- j. Must have both the Vendor's/Provider's and JFS Program Person's, original signature on the invoice.

The following items are not acceptable on invoices:

- a. White out is not allowed anywhere on an invoice;
- b. Stamped signatures all signatures must be original; and
- c. Faxed or copied invoices.
- 2. HCJFS will not pay for any Service if: a) the invoice for such Service is submitted to HCJFS more than sixty (60) calendar days from the end of the service month in which the Service was performed; unless timely issuance of referrals does not permit Provider the ability to submit the invoice timely. It is the responsibility of the Provider to request special consideration and documentation with its invoice if referrals were not submitted timely by HCJFS, or b) the invoice is incomplete or inaccurate and the Provider fails to correct or complete such invoice during the sixty (60) day period beginning at the end of the service month in which the Service was performed.

Provider will not be granted an extension of time to correct timely, but incomplete or inaccurate invoices.

3. HCJFS will make every reasonable effort to pay timely and accurate invoices within thirty (30) calendar days of receipt for all invoices received in accordance with the terms of this Contract. Notwithstanding any other provision of this Contract to the contrary, HCJFS will only pay for Services for which a Referral for Service was issued.

#### D. Miscellaneous Payment Provisions

#### 1. Additional Payment

The compensation paid pursuant to this Contract shall be payment in full for any Service rendered pursuant to this Contract. No fees or costs shall be charged without prior written approval of HCJFS.

#### 2. Duplicate Payment

Provider warrants and represents claims made to HCJFS for payment for Services provided shall be for actual Services rendered to Consumers and do not duplicate claims made by Provider to other sources of public funds for the same service.

#### 3. Remittance Address

In order to ensure timely payment of submitted invoices, Provider agrees to immediately report any changes in its organization's remittance address to HCJFS' contract specialist.

#### 4. Incentive Payments

Any requests from providers for incentive payments are to follow expectations as defined in the RFP, and are to include all information available to Provider necessary to support review and assessment of the incentive request. This information is to include any Consumer unique identifier associated with the programs, funding and/or services purchased (i.e., SACWIS Person ID or Case ID for child welfare customers).

#### 5. ELIGIBILITY FOR SERVICES

Service is to be provided only for referrals made to the Provider by HCJFS on behalf of a HCJFS Consumer.

#### 6. NO ASSURANCES

Provider acknowledges that, by entering into this Contract, HCJFS is not making any guarantees or other assurances as to the extent, if any, that HCJFS will utilize Provider's services or purchase its goods. In this same regard, this Contract in no way precludes, prevents, or restricts Provider from obtaining and working under additional contractual arrangement(s) with other parties, assuming the contractual work in no way impedes Provider's ability to perform the Services required under this Contract. Provider warrants that at the time of entering into this Contract, it has no interest in nor shall it acquire any interest, direct or indirect, in any contract that will impede its ability to provide the goods or perform the Services under this Contract.

#### 7. AVAILABILITY OF FUNDS

This Contract is conditioned upon the availability of federal, state, or local funds appropriated or allocated for payment for Services. By sole determination of HCJFS, if funds are not sufficiently allocated or available for the provision of the Services performed by Provider hereunder, HCJFS reserves the right to exercise one of the following alternatives:

- A. Reduce the utilization of the Services provided under this Contract, without change to the terms and conditions of the Contract; or
- B. Issue a notice of intent to terminate the Contract.

HCJFS will notify Provider at the earliest possible time of such decision. No penalty shall accrue to HCJFS in the event either of these provisions is exercised. HCJFS shall not be obligated or liable for any future payments due or for any damages as a result of termination under this section.

#### 8. TERMINATION

#### A. Termination for Convenience

#### 1. By HCJFS

This Contract may be terminated by HCJFS upon notice, in writing, delivered upon the Provider thirty (30) calendar days prior to the effective date of termination.

#### 2. By Provider

This Contract may be terminated by Provider upon notice, in writing, delivered upon HCJFS one hundred twenty (120) calendar days prior to the effective date of termination or unless otherwise mutually agreed upon within parties.

#### B. Termination for Cause by HCJFS

If Provider fails to provide the Services as provided in this Contract for any reason other than Force Majeure, or if Provider otherwise materially breaches this Contract, HCJFS may consider Provider in default. HCJFS agrees to give Provider thirty (30) days written notice specifying the nature of the default and its intention to terminate. Provider shall have seven (7) calendar days from receipt of such notice to provide a written plan of action to HCJFS to cure such default. HCJFS is required to approve or disapprove such plan within five (5) calendar days of receipt. In the event Provider fails to submit such plan or HCJFS disapproves such plan, HCJFS has the option to immediately terminate this Contract upon written notice to Provider.

If Provider fails to cure the default in accordance with an approved plan, then HCJFS may terminate this Contract at the end of the thirty (30) day notice period. Any extension of the time periods set forth above shall not be construed as a waiver of any rights or remedies the County or HCJFS may have under this Contract.

For purposes of the Contract, material breach shall mean an act or omission that violates or contravenes an obligation required under the Contract and which, by itself or together with one or more other breaches, has a negative effect on, or thwarts the

purpose of the Contract as stated herein. A material breach shall not include an act or omission, which has a trivial or negligible effect on the quality, quantity, or delivery of the Goods and Services to be provided under the Contract.

Notwithstanding the above, in cases of substantiated allegations of: i) improper or inappropriate activities, ii) loss of required licenses iii) actions, inactions or behaviors that may result in harm, injury or neglect of a Consumer, iv) unethical business practices or procedures; and v) any other event that HCJFS deems harmful to the well-being of a Consumer; HCJFS may immediately terminate this Contract upon delivery of a written notice of termination to Provider.

#### C. Effect of Termination

- Upon any termination of this Contract, Provider shall be compensated for any
  invoices that have been issued in accordance with this Contract for Services
  satisfactorily performed in accordance with the terms and conditions of this
  Contract up to the date of termination. In addition, HCJFS shall receive credit
  for reimbursement made, as of the date of termination, when determining any
  amount owed to Provider.
- 2. Provider, upon receipt of notice of termination, agrees to take all necessary or appropriate steps to limit disbursements and minimize costs and furnish a report, as of the date of receipt of notice of termination, describing the status of all work under this Contract, including without limitation, results accomplished, conclusions resulting therefrom and any other matters as HCJFS may require.
- 3. Provider shall not be relieved of liability to HCJFS for damages sustained by HCJFS by virtue of any breach of the Contract by Provider. HCJFS may withhold any compensation to Provider for the purpose of off-set until such time as the amount of damages due HCJFS from Provider is agreed upon or otherwise determined.

#### 9. FORCE MAJEURE

If by reason of Force Majeure, the parties are unable in whole or in part to act in accordance with this Contract, the parties shall not be deemed in default during the continuance of such inability. Provider shall only be entitled to the benefit of this paragraph for fourteen (14) days if the event of force majeure does not affect HCJFS' property or employees which are necessary to Provider's ability to perform.

The term "Force Majeure" as used herein shall mean without limitation: acts of God; strikes or lockout; acts of public enemies; insurrections; riots; epidemics; lightning; earthquakes; fire; storms; flood; washouts; droughts; arrests; restraint of government and people; civil disturbances; and explosions.

Provider shall, however, remedy with all reasonable dispatch any such cause to the extent within its reasonable control, which prevents Provider from carrying out its obligations contained herein.

#### 10. TRANSITION PLAN

The Transition Plan to be used in the event of termination or expiration of this Contract is attached to and incorporated into this Contract as Exhibit III. The goals of the Transition Plan are to: a) ensure continuity of care; b) not disrupt care unnecessarily; and c) ensure the safety of Consumers and their families. The parties agree that each shall provide reasonable cooperation in the transitioning of responsibilities to any other person or entity selected by HCJFS to assume administration of such responsibilities. To ensure continuity of services to Consumers and families, the Transition Plan, at a minimum, includes the following schedule:

- A. Consumer records will be provided to HCJFS thirty (30) days prior to the termination date of the Contract;
- B. A monthly Service Referral report will be provided to HCJFS or designee until the termination date of the Contract; and
- C. "Data dump" to HCJFS of all consumer data from Provider's electronic systems will occur within thirty (30) days after the termination date of the Contract.

HCJFS reserves the right to waive any of the above Transition Plan requirements and dates

at its sole discretion.

11. **GOOD FAITH EFFORT** 

In the event of termination of this Contract, both parties agree to work cooperatively and use

their best efforts to minimize any adverse effects of such termination on the Consumers.

DISPUTE RESOLUTION 12.

The Parties agree to work cooperatively to resolve any dispute in the most efficient and

expeditious manner possible. Within thirty (30) calendar days from the time the Provider

discovers or should have discovered that a matter is properly an issue that should be

determined under Section 12, Provider shall prepare and submit a Notice of Dispute. The

Notice of Dispute shall state the facts surrounding the claim, together with its character and

scope and include any proof to substantiate any dispute and a means by which to resolve the

dispute in the best interest of the parties. The Notice of Dispute shall be forwarded in writing

to the following representatives of the parties as follows:

A maximum of forty-five (45) working days is allowed at each of Step 1 and Step 2 (unless

extended in writing by both parties) before the dispute resolution procedure is automatically

elevated to the next higher step. Step 1 representatives are as follows:

Representative for HCJFS: HCJFS' Unit Supervisor for Contract Services

Representative for Provider: Provider's Project Manager

If an agreement cannot be reached during Step 1, the grieving party may elevate the dispute

to Step 2 using the following representatives:

Representative for HCJFS: Director of Contract Services

Representative for Provider: \_

All representatives shall communicate with each other to readily resolve items in dispute. Nothing herein shall preclude either party from pursuing its remedies available at law or in

equity.

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#### 13. WARRANTIES AND REPRESENTATIONS

- A. Provider warrants and represents that, at all times during the Contract term, Provider shall maintain all required licensure or certifications in good standing. Provider additionally shall immediately notify HCJFS of any action, modification or issue relating to said licensure or certification.
- B. Provider warrants and represents that its Services shall be performed in a professional and work like manner in accordance with applicable professional standards.
- C. Provider warrants and represents that Provider and all subcontractors who provide direct or indirect services under this Contract will comply with all requirements of federal, state and local laws and regulations, including but not limited to Office of Management and Budget Circular A-133, 2 C.F.R. Part 215, 2 C.F.R. Part 220, 2 C.F.R. Part 225, 2 C.F.R. Part 230, ORC statutes and OAC rules, and the statutes and rules of Provider's home state in the conduct of work hereunder.
- D. Provider warrants and represents all other sources of revenue have been actively pursued prior to billing HCJFS for Services, including but not limited to, third party insurance, Medicaid, and any other source of local, state or federal revenue. All revenue sources currently accessed by Provider and available to serve the Consumers identified in the Scope of Service shall be listed in the budget and utilized, where permissible, to reduce the cost of the contracted service to HCJFS.
- E. Provider warrants and represents that separate books and records, including, but not limited to the general ledger account journals and profit/loss statements have been established and will be maintained for the revenue and expenses of this program.
- F. Provider warrants and represents that it will be responsible for the payment of any and all unemployment compensation premiums, income tax deductions, pension deductions, and any other taxes or payroll deductions required for the performance of the Services by Provider's employees.

#### 14. QUALITY REVIEW

Provider agrees to participate in and comply with the requirements of HCJFS utilization review, quality management and credentialing and re-credentialing programs and to observe and comply with all other protocols, policies, guidelines and programs established by HCJFS.

#### 15. MAINTENANCE OF SERVICE

Provider certifies the Services being reimbursed are not available from the Provider on a non-reimbursable basis or for less than the Unit Rate and that the level of service existing prior to the Contract, if applicable, shall be maintained. Provider further certifies federal funds will not be used to supplant non-federal funds for the same service.

#### 16. REPORTS

- A. Provider agrees to report all cases of suspected abuse, neglect or dependency to HCJFS through (513) 241-KIDS, the child welfare hotline for HCJFS. Provider agrees to cooperate and assist in any investigation and follow-up activities occurring in relation to such cases.
- B. Provider shall submit all required monthly reporting via the HCJFS OnBase Record-Keeping System ("OnBase") unless otherwise notified in writing by HCJFS. A description for Provider software & hardware requirements is included as Exhibit VIII to this contract. Additionally, it is Provider's responsibility to notify HCJFS of any staff changes and to request account renewals every sixty (60) days in order to maintain access to OnBase. OnBase is to be used for Provider's Business Purposes only. Providers will be furnished with a User Guide on how to upload and retrieve appropriate information in OnBase. Any changes to the User Guide will be shared with Providers as needed, but changes will not require an amendment to the contract.
- C. The monthly contract program financial report shall be submitted to HCJFS Contract Services Section no later than forty-five (45) days after the end of the service month. This report is required if Provider serves an average of ten (10) or more HCJFS Consumers each month.

- D. HCJFS reserves the right to request additional reports at any time during the Contract period. It is the responsibility of Provider to furnish HCJFS with such reports as requested. HCJFS may exercise this right without a Contract amendment.
- E. HCJFS reserves the right to withhold payment until such time as all required reports are received.

#### 17. GRIEVANCE PROCESS

Provider will post its grievance policy and procedures in a public or common area at each contracted site, so all Consumers and representatives are able to observe this policy. Provider will notify HCJFS in writing on a monthly basis of all grievances initiated by Consumers or their representatives involving the Services. Provider shall submit any facts pertaining to the grievance and the resolution of the grievance to HCJFS Contract Manager, no less frequently than monthly.

#### 18. NON-DISCRIMINATION IN EMPLOYMENT

Provider certifies it is an equal opportunity employer and shall remain in compliance with state and federal civil rights and nondiscrimination laws and regulations including, but not limited to Title VI and Title VII of the Civil Rights Act of 1964, as amended, the Rehabilitation Act of 1973, the Americans with Disabilities Act, the Age Discrimination Act of 1975, the Age Discrimination in Employment Act, as amended, and the Ohio Civil Rights Law.

During the performance of this Contract, Provider will not discriminate against any employee, contract worker, or applicant for employment because of race, color, religion, sex, national origin, ancestry, disability, Vietnam-era veteran status, age, political belief or place of birth. Provider will take affirmative action to ensure that during employment all employees are treated without regard to race, color, religion, sex, national origin, ancestry, disability, Vietnam-era veteran status, age, political belief or place of birth. These provisions apply also to contract workers. Such action shall include, but is not limited to the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising, layoff, or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. Provider agrees to post in conspicuous places, available to

employees and applicants for employment, notices stating Provider complies with all applicable federal, state and local non-discrimination laws and regulations.

Provider, or any person claiming through the Provider, agrees not to establish or knowingly permit any such practice or practices of discrimination or segregation in reference to anything relating to this Contract, or in reference to any contractors or subcontractors of said Provider.

#### 19. NON-DISCRIMINATION IN THE PERFORMANCE OF SERVICES

A. Provider agrees to comply with Title VI of the Civil Rights Act of 1964 (42 U.S.C. § 2000d et seq.), Title IX of the Education Amendments of 1972 (20 U.S.C. § 1681 et seq.), Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. § 794), the Age Discrimination Act of 1975 (42 U.S.C. § 6101 et seq.); Title II of the Americans with Disabilities Act of 1990 (42 U.S.C § 12131 et seq.); all provisions required by the implementing regulations of the Department of Agriculture and Department of Health and Human Services; Department of Justice Enforcement Guidelines, 28 CFR 50.3 and 42; and Department of Agriculture, Food and Nutrition Services (FNS) directives and guidelines to the effect that, no person shall on the grounds of race, color, national origin, sex, age, disability or political beliefs or association, be excluded from participation in, be denied benefits of, or otherwise be subject to discrimination under any program or activity for which the program applicant receives Federal financial assistance from FNS.

Additionally, Title VI of the Civil Rights Act of 1964 requires recipients of federal funds to take reasonable steps to ensure their programs, services, and activities are meaningfully accessible by persons with limited English proficiency (LEP). To the extent Vendor provides assistance to LEP individuals through the use of an oral or written translator or interpretation services, in compliance with this requirement, Consumers shall not be required to pay for such assistance.

B. Provider shall post the most recent version of the AD- 475A and/or AD-475B "And Justice for All" poster.

#### 20. PUBLIC ASSISTANCE WORK PROGRAM PARTICIPANTS

Pursuant to ORC Chapter 5107 and 5108, the Prevention, Retention, and Contingency Program, Provider agrees to not discriminate in hiring and promoting against applicants for and participants for the Ohio Works First Program. Provider also agrees to include such provision in any such contract, subcontract, grant or procedure with any other party which will be providing services, whether directly or indirectly, to HCJFS Consumers.

#### 21. SOLICITATION OF EMPLOYEES

Provider and HCJFS warrant that for one (1) calendar year from the beginning date of this Contract, Provider and HCJFS will not solicit each other's employees for employment. The term "Provider" includes any agent or representative of the Provider.

#### 22. RELATIONSHIP

Nothing in this Contract is intended to, or shall be deemed to constitute a partnership, association or joint venture with Provider in the conduct of the provisions of this Contract. Provider shall at all times have the status of an independent contractor without the right or authority to impose tort, contractual or any other liability on HCJFS or the County.

#### 23. CONFLICT OF INTEREST

This Contract in no way precludes, prevents, or restricts the Provider from obtaining and working under an additional contractual arrangement(s) with other parties aside from HCJFS, assuming that the contractual work in no way impedes the Provider's ability to perform the services required under this Contract. The Provider warrants that at the time of entering into this Contract, it has no interest in nor shall it acquire any interest, direct or indirect, in any Contract that will impede its ability to perform the services under this Contract.

Provider agrees there is no financial interest involved on the part of any employee or officer of HCJFS or the County involved in the development of the specifications or the negotiation of this Contract. Provider has no knowledge of any situation that would be a conflict of interest. It is understood a conflict of interest occurs when a HCJFS employee will gain financially or receive personal favors as a result of the signing or implementation of this Contract.

Provider will report the discovery of any potential conflict of interest to HCJFS. If a conflict of interest is discovered during the term of this Contract, HCJFS may exercise any right under the Contract, including termination of the Contract.

#### 24. DISCLOSURE

Provider hereby covenants it has disclosed any information that it possesses about any business relationship or financial interest said Provider has with a County employee, employee's business, or any business relationship or financial interest a County employee has with Provider or in Provider's business.

#### 25. CONFIDENTIALITY

Provider agrees to comply with all federal and state laws applicable to HCJFS and the confidentiality of HCJFS Consumers. Provider understands access to the identities of any HCJFS Consumers shall only be as necessary for the purpose of performing its responsibilities under this Contract. Provider agrees that the use or disclosure of information concerning HCJFS Consumers for any purpose not directly related to the administration of this Contract is prohibited. Provider will ensure all Consumer documentation is protected and maintained in a secure and safe manner.

#### 26. PUBLIC RECORDS

This Contract is a matter of public record under the Ohio public records law. By entering into this Contract, Provider acknowledges and understands that records maintained by Provider pursuant to this Contract may also be deemed public records and subject to disclosure under Ohio law. Upon request made pursuant to Ohio law, HCJFS shall make available the Contract and all public records generated as a result of this Contract.

By entering into this Contract, Vendor acknowledges and understands that records maintained by Vendor pursuant to this Contract may be deemed public record and subject to disclosure under Ohio law. Vendor shall comply with the Ohio public records law.

#### 27. AVAILABILITY AND RETENTION OF RECORDS

A. Provider agrees all records, documents, writing or other information, including but not limited to, financial records, census records, Consumer records and documentation of

legal compliance with OAC rules, produced by Provider under this Contract, and all records, documents, writings or other information, including but not limited to financial, census and Consumer records used by Provider in the performance of this Contract shall be maintained for a minimum of three (3) years. All records relating to costs, work performed and supporting documentation for invoices submitted to HCJFS by Provider, along with copies of all deliverables submitted to HCJFS pursuant to this Contract, will be retained and made available by Provider for inspection and audit by HCJFS, or other relevant governmental entities including, but not limited to the Hamilton County Prosecuting Attorney, ODJFS, the Auditor of the State of Ohio, the Inspector General of Ohio or any duly appointed law enforcement officials and the United States Department of Health and Human Services for a minimum of three (3) years after reimbursement for Services rendered under this Contract. If an audit, litigation or other action is initiated during the time period of the Contract, Provider shall retain such records until the action is concluded and all issues resolved or the three (3) years have expired, whichever is later.

- B. Provider agrees it will not use any information, systems or records made available to it for any purpose other than to fulfill the contractual duties specified herein, without permission of HCJFS.
- C. Provider agrees to keep all financial records in a manner consistent with generally accepted accounting principles and OAC 5101:2-47-26.1.
- D. Records must be maintained for all Services provided by this Contract and all the expenses incurred in the operation of the programs described herein. Services provided and expenses incurred without proper documentation will not be reimbursed, and overpayments will be recovered through the audit process. Proper documentation of Service provided is defined as a personal record of Service maintained by Provider staff that details the Service(s) provided to or on behalf of a Consumer, with the beginning and ending time(s) of the Service(s).

#### 28. AUDIT REQUIREMENTS

A. Provider shall conduct or cause to be conducted an annual independent audit of its financial statements in accordance with the audit requirements of ORC Chapter 117. Audits will be conducted using a "sampling" method. Depending on the type of audit

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conducted, the areas to be reviewed using the sampling method may include but are not limited to months, expenses, total units, and billable units.

B. Provider agrees to accept responsibility for receiving, replying to and complying with any audit exception or finding, related to the provision of Service under this Contract.

Provider agrees to repay HCJFS the full amount of payment received for duplicate billings, erroneous billings, or false or deceptive claims. When an overpayment is identified and the overpayment cannot be repaid in one month, Provider may be asked to sign a Repayment Agreement with HCJFS. Provider agrees HCJFS may withhold any money due and recover through any appropriate method any money erroneously paid under this Contract if evidence exists of less than full compliance with this Contract. If repayments are not made according to the Repayment Agreement terms, HCJFS may, in its sole discretion, elect to withhold future payments to Provider until the Provider has repaid to HCJFS the funds in full. Payments withheld more than sixty (60) days may be canceled and may not be re-issued. HCJFS also reserves the right to not increase the rate(s) of payment or the overall Contract amount for services purchased under this Contract if there is any outstanding or unresolved issue related to an audit finding. Any change to the Repayment Agreement will require a formal amendment to be signed by all parties.

- C. Provider agrees to give HCJFS a copy of Provider's most recent annual report and most recent annual independent audit report within fifteen (15) days of receipt of such reports.
- D. To the extent applicable, Provider will cause a single or program-specific audit to be conducted in accordance with OMB Circular A-133. Provider should submit a copy of the completed audit report to HCJFS within forty-five (45) days after receipt from the accounting firm performing such audit.
- E. HCJFS reserves the right to evaluate programs of Provider and its subcontractors. The evaluation may include, but is not limited to reviewing records, observing programs, and interviewing program employees and Consumers. HCJFS shall not be responsible for costs incurred by Provider for these evaluations.

#### 29. DEBARMENT AND SUSPENSION

Provider will, upon notification by any federal, state, or local government agency, immediately notify HCJFS of any debarment or suspension of Provider being imposed or contemplated by the federal, state or local government agency. Provider will immediately notify HCJFS if it is currently under debarment or suspension by any federal, state, or local government agency.

#### 30. DEBT CHECK PROVISION

The Debt Check Provision, ORC 9.24, prohibits public agencies from awarding a contract for goods, services, or construction, paid for in whole or in part from state funds, to a person or entity against whom a finding for recovery has been issued by the Ohio Auditor of State if the finding for recovery is unresolved. By entering into this Contract, Provider warrants and represents a finding for recovery has not been issued to the Ohio Auditor of State. Provider further warrants and represents Provider shall notify HCJFS within one (1) business day should a finding for recovery occur during any term of the Contract.

#### 31. CORRECTIVE ACTION PLANS

Provider agrees to notify HCJFS immediately of any Corrective Action Plan ("CAP") issued from any state or other county agency regarding the Services provided pursuant to this Contract. HCJFS may withhold Consumer Referrals or immediately terminate this Contract, upon written notice, if Provider fails to comply with any state or county CAP. HCJFS will send written notice to the Provider in the event Consumer referrals are being withheld. Upon request, Provider shall meet with HCJFS staff in a timely manner to provide a written plan detailing how it will respond to any CAP. Provider will also keep HCJFS informed of the current status regarding a CAP.

#### 32. PROPERTY OF HAMILTON COUNTY

The deliverable(s) and any item(s) provided or produced pursuant to this Contract (collectively "Deliverables") shall be considered "works made for hire" within the meaning of copyright laws of the United States of America and the State of Ohio. BOCC is and shall be deemed the sole author of the Deliverables and the sole owner of all rights therein. If any portion of the Deliverables are deemed not to be a "work made for hire," or if there are any

rights in the Deliverables not so conveyed to BOCC, then Provider agrees to and by executing this Contract hereby does assign to BOCC all worldwide rights, title, and interest in and to the Deliverables. BOCC acknowledges that its sole ownership of the Deliverables under this Contract does not affect Provider's right to use general concepts, algorithms, programming techniques, methodologies, or technology that have been developed by Provider prior to or as a result of this Contract or that are generally known and available.

Any Deliverable provided or produced by Provider under this Contract or with funds hereunder, including any documents, data, photographs and negatives, electronic reports/records, or other media, are the property of BOCC, which has an unrestricted right to reproduce, distribute, modify, maintain, and use the Deliverables. Provider will not obtain copyright, patent, or other proprietary protection for the Deliverables. Provider will not include in any Deliverable any copyrighted matter, unless the copyright owner gives prior written approval for BOCC and Provider to use such copyrighted matter in the manner provided herein. Provider agrees that all Deliverables will be made freely available to the general public unless BOCC determines that, pursuant to state or federal law, such materials are confidential or otherwise exempt from disclosure.

#### 33. INSURANCE

Provider agrees to procure and maintain for the term of this Contract the insurance set forth herein. The cost of all insurance shall be borne by Provider. Insurance shall be purchased from a company licensed to provide insurance in Ohio. Insurance is to be placed with an insurer provided an A.M. Best rating of no less than A-: VII. Waiver of subrogation shall be maintained by Provider for all insurance policies applicable to this contract, as further defined in paragraph F. 7. of this section and as required by ORC 2744.05. Provider shall purchase the following coverage and minimum limits:

- A. Commercial general liability insurance policy with coverage contained in the most current Insurance Services Office Occurrence Form CG 00 01 or equivalent with limits of at least One Million Dollars (\$1,000,000.00) per occurrence and One Million Dollars (\$1,000,000.00) in the aggregate and at least One Hundred Thousand Dollars (\$100,000.00) coverage in legal liability fire damage. Coverage will include:
  - 1. Additional insured endorsement;
  - 2. Product liability;

- 3. Blanket contractual liability;
- 4. Broad form property damage;
- 5. Severability of interests;
- 6. Personal injury; and
- 7. Joint venture as named insured (if applicable).

Endorsements for physical abuse claims and for sexual molestation claims must be a minimum of Three Hundred Thousand Dollars (\$300,000.00) per occurrence and Three Hundred Thousand Dollars (\$300,000.00) in the aggregate.

- B. Business auto liability insurance of at least One Million Dollars (\$1,000,000.00) combined single limit, on all owned, non-owned, leased and hired automobiles. If the Contract contemplates the transportation of the users of Hamilton County services (such as, but not limited to HCJFS Consumers) and Provider provides this service through the use of its employees' privately owned vehicles "POV", then the Provider's Business Auto Liability insurance shall sit excess to the employees "POV" insurance and provide coverage above its employee's "POV" coverage. Provider agrees the business auto liability policy will be endorsed to provide this coverage.
- C. Professional liability (errors and omission) insurance of at least One Million Dollars (\$1,000,000.00) per claim and in the aggregate.
- D. Umbrella and excess liability insurance policy with limits of at least One Million Dollars (\$1,000,000.00) per occurrence and in the aggregate, above the commercial general and business auto primary policies and containing the following coverage:
  - 1. Additional insured endorsement;
  - 2. Pay on behalf of wording;
  - 3. Concurrency of effective dates with primary;
  - 4. Blanket contractual liability;
  - 5. Punitive damages coverage (where not prohibited by law);
  - 6. Aggregates: apply where applicable in primary;
  - 7. Care, custody and control follow form primary; and
  - 8. Drop down feature.

The amounts of insurance required in this section for General Liability, Business Auto Liability and Umbrella/Excess Liability may be satisfied by Provider purchasing coverage for the limits specified or by any combination of underlying and umbrella limits, so long as the total amount of insurance is not less than the limits specified in General Liability, Business Auto Liability and Umbrella/Excess Liability when added together.

- E. Workers' Compensation insurance at the statutory limits required by Ohio Revised Code.
- F. The Provider further agrees with the following provisions:
  - 1. All policies, except workers' compensation and professional liability, will endorse as additional insured the Board of County Commissioners Hamilton County, Ohio and Hamilton County Department of Job & Family Services, and their respective officials, employees, agents, and volunteers. The additional insured endorsement shall be on an ACORD or ISO form.
  - 2. The insurance endorsement forms and the certificate of insurance forms will be emailed to the Hamilton County Risk Manager at COI@hamilton-co.org and to Agency at <a href="HAMIL ContractServicesCommunication@jfs.Ohio.gov">HAMIL ContractServicesCommunication@jfs.Ohio.gov</a>. The forms must state the following: "Board of County Commissioners Hamilton County, Ohio and its officials, employees, agents, and volunteers and Hamilton County Department of Job & Family Services, and its respective officials, employees, agents, and volunteers are endorsed as additional insured as required by Agreement on the commercial general, business auto and umbrella/excess liability policies."
  - 3. Each policy required by this clause shall be endorsed to state that coverage shall not be canceled or materially changed except after thirty (30) days prior written notice given to: Hamilton County Risk Manager at COI@hamilton-co.org and to Agency at HAMIL\_ContractServicesCommunication@jfs.Ohio.gov.
  - 4. Provider shall furnish the Hamilton County Risk Manager and HCJFS with original certificates and amendatory endorsements effecting coverage required by this clause.

- 5. Hamilton County reserves the right at any time to require complete, certified copies of all required insurance policies, including endorsements affecting the coverage required by these specifications.
  - Failure of HCJFS to demand such certificate or other evidence of full compliance with these insurance requirements or failure of HCJFS to identify a deficiency from evidence provided shall not be construed as a waiver of Provider's obligation to maintain such insurance.
- 6. Provider shall declare any self-insured retention to Hamilton County pertaining to liability insurance. Provider shall provide a financial guarantee satisfactory to Hamilton County and HCJFS guaranteeing payment of losses and related investigations, claims administration and defense expenses for any self-insured retention.
- 7. If Provider provides insurance coverage under a "claims-made" basis, Provider shall provide evidence of either of the following for each type of insurance which is provided on a claims-made basis: unlimited extended reporting period coverage which allows for an unlimited period of time to report claims from incidents that occurred after the policy's retroactive date and before the end of the policy period (tail coverage), or; continuous coverage from the original retroactive date of coverage. The original retroactive date of coverage means original effective date of the first claim-made policy issued for a similar coverage while Provider was under Contract with the County on behalf of HCJFS.
- 8. Provider will require all insurance policies in any way related to the work and secured and maintained by Provider to include endorsements stating each underwriter will waive all rights of recovery, under subrogation or otherwise, against the County and HCJFS. Provider will require of subcontractors, by appropriate written contracts, similar waivers each in favor of all parties enumerated in this section.
- 9. Provider, the County, and HCJFS agree to fully cooperate, participate, and comply with all reasonable requirements and recommendations of the insurers

and insurance brokers issuing or arranging for issuance of the policies required here, in all areas of safety, insurance program administration, claim reporting and investigating and audit procedures.

- 10. Provider's insurance coverage shall be primary insurance with respect to the County, HCJFS, their respective officials, employees, agents, and volunteers. Any insurance maintained by the County or HCJFS shall be excess of Provider's insurance and shall not contribute to it.
- 11. If any of the work or Services contemplated by this Contract is subcontracted, Provider will ensure that any subcontractors comply with all insurance requirements contained herein.

#### 34. INDEMNIFICATION & HOLD HARMLESS

To the fullest extent permitted by and in compliance with applicable law, Provider agrees to protect, defend, indemnify and hold harmless the BOCC, HCJFS and their respective members, officials, employees, agents, and volunteers (the "Indemnified Parties") from and against all damages, liability, losses, claims, suits, actions, administrative proceedings, regulatory proceedings/hearings, judgments and expenses, subrogation (of any party involved in the subject of this Contract), attorneys' fees, court costs, defense costs or other injury or damage (collectively "Damages"), whether actual, alleged or threatened, resulting from injury or damages of any kind whatsoever to any business, entity or person (including death), or damage to property (including destruction, loss of, loss of use of resulting without injury damage or destruction) of whatsoever nature, arising out of or incident to in any way, the performance of the terms of this Contract including, without limitation, by Provider, its subcontractor(s), Provider's or its subcontractor's (s') employees, agents, assigns, and those designated by Provider to perform the work or Services encompassed by the Contract. Provider agrees to pay all damages, costs and expenses of the Indemnified Parties in defending any action arising out of the aforementioned acts or omissions.

In addition, Provider agrees to pay all Damages, liabilities, costs and expenses of the Indemnified Parties in defending any action arising regardless of any conflict of interest that may exist between the Indemnified parties and Provider. In the event Provider fails to defend the Indemnified Parties as set forth in this paragraph, which may result in a breach of contract, such parties may defend themselves and Provider shall pay all actual costs and expenses for

such defense including, but not limited to, judgments, awards, amounts paid in settlement, applicable court costs, witness fees and attorneys' fees. The respective rights and obligations of the parties under this paragraph shall survive the expiration or termination of the contract for any reason.

#### 35. PERFORMANCE OUTCOMES AND INCENTIVES

If mutually agreed upon by parties, Provider is to demonstrate the ability to produce reliable outcome data exhibiting their organization's performance above and beyond their current level of effort for providing the Services. Agency will reimburse Provider for the achievement of performance outcomes using the benchmarks identified in Exhibit NN "2020 Provider Performance Outcome Measures- Family Preservation Continuum Services".

#### 36. MEDIA RELATIONS, PUBLIC INFORMATION, AND OUTREACH

Although information about and generated under this Contract may fall within the public domain, Provider will not release information about or related to this Contract to the general public or media verbally, in writing, or by any electronic means without prior approval from the HCJFS Communications Director, unless Provider is required to release requested information by law. HCJFS reserves the right to announce to the general public and media: award of the Contract, Contract terms and conditions, scope of work under the Contract, deliverables and results obtained under the Contract, impact of Contract activities, and assessment of Provider's performance under the Contract. Except where HCJFS approval has been granted in advance, Provider will not seek to publicize and will not respond to unsolicited media queries requesting: announcement of Contract award, Contract terms and conditions, Contract scope of work, government-furnished documents HCJFS may provide to Provider to fulfill the Contract scope of work, deliverables required under the Contract, results obtained under the Contract, and impact of Contract activities.

If contacted by the media about this Contract, Provider agrees to notify the HCJFS Communications Director in lieu of responding immediately to media queries. Nothing in this section is meant to restrict Provider from using Contract information and results to market to specific consumers or prospects.

#### 37. MARKETING

Any program description intended for internal or external use shall contain a statement that funding for such program is provided by the Board of County Commissioners, Hamilton County, Ohio on behalf of the Hamilton County Department of Job and Family Services.

#### 38. CHILD SUPPORT ENFORCEMENT

Provider agrees to cooperate with ODJFS and any Ohio Child Support Enforcement Agency ("CSEA") in ensuring Provider and Provider's employees meet child support obligations established under state or federal law. Further, by executing this Contract, Provider certifies present and future compliance with any court or valid administrative order for the withholding of support which is issued pursuant to the applicable sections in ORC Chapters 3119, 3121, 3123, and 3125.

#### 39. HEALTH INSURANCE PORTABILITY & ACCOUNTABILITY ACT (HIPAA)

Provider agrees to comply with all Health Insurance Portability and Accessibility Act ("HIPAA") requirements and meet all HIPAA compliance dates.

#### 40. SCREENING AND SELECTION

#### A. Criminal Record Check and Fingerprint-Based Checks

Provider warrants and represents it will comply with ORC 2151.86 and will complete all required criminal record checks with respect to any person under final consideration for appointment or employment as a person responsible for a child's care in out-of-home care.

Provider shall perform all criminal records check consistent with the provisions ORC 2151.86 at the time of initial application for appointment or employment and every year thereafter. In addition to request to the Bureau of Criminal Identification and Investigation ("BCII"), Provider shall also obtain a criminal record transcript from the Cincinnati Police Department, the Hamilton County Sheriff's Office (or appropriate local Police and Sheriff's Offices) and any additional law enforcement or police department necessary to conduct a complete criminal record check of each individual assigned to work with Consumers. When a request is made to the BCII at the time of

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initial application for appointment or employment, it shall include a request that the BCII obtain information from the Federal Bureau of Investigation as part of the criminal records check, including fingerprint-based checks of national crime information databases as described in 42 USC 671, for the person subject to the criminal records check. In all other cases, when a request is made to the BCII at the time of initial application for appointment or employment, it may include a request that the BCII obtain information from the Federal Bureau of Investigation as part of the criminal records check, including fingerprint-based checks of national crime information databases as described in 42 USC 671, for the person subject to the criminal records check.

Provider shall provide all persons who are subject to a criminal record check a copy of the form prescribed pursuant to ORC 109.572(C)(1) and a copy of an impression sheet prescribed pursuant to ORC 109.572(C)(2). Provider shall obtain and forward the completed form and impression sheet to the BCII at the time the criminal records check is requested. Provider agrees to comply with requirements of ORC 2151.86 in relation to all persons requested to complete the form and impression sheet described in ORC 109.572.

Provider shall obtain a signed release of information, in the form attached hereto and incorporated herein as Exhibit VII. Provider shall allow inspection and audit of the above criminal records transcripts, fingerprint-based checks, or reports by Agency or a private vendor hired by Agency to conduct compliance reviews on its behalf.

#### B. Requirements for the Transportation of Consumers

Any individual transporting Consumers shall possess the following qualifications:

- 1. Prior to allowing an individual to transport a Consumer, an initial satisfactory Bureau of Motor Vehicle ("BMV") transcript from the State of Ohio (or the state the provider conducts its business) and, if applicable, from the individual's state of residence must be obtained;
- 2. Thereafter, an annual satisfactory BMV abstract report must be obtained from the State of Ohio (or the state the provider conducts its business) and, if applicable, from the individual's state of residence; and
- 3. Maintenance of a current and valid driver's license.

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Provider must, at all times, comply with Ohio's Child Passenger Safety Law as set forth in Ohio Revised Code 4511.81 while transporting any Consumer. In this same regard, no Consumer that that is required to have a seat restraint can be transported by Provider until such requirement is met.

In addition to the requirements set forth above, Provider will not permit any individual to transport a Consumer if:

- 1. the individual has a condition which would affect safe operation of a motor vehicle:
- 2. the individual has six (6) or more points on his/her driver's license; or
- 3. the individual has been convicted of driving while under the influence of alcohol or drugs.
- C. Provider shall not assign any individual to work with or transport Consumers until a BCII report and a criminal record transcript has been obtained. A BCII report must be dated within six (6) months of the date an employee or volunteer is hired.
- D. Except as provided in Section I below, Provider shall not utilize any individual who has been convicted or plead guilty to any violations contained in ORC 5153.111(B)(1) and OAC Chapters 5101:2-5, 5101:2-7, 5101:2-48.
- E. Provider warrants and represents it will secure a release for an annual Central Registry report from all individuals assigned to work with or transport Consumers. Instructions and guidance on how to obtain this clearance can be found at <a href="https://jfs.ohio.gov/ocf/childprotectiveservices.stm">https://jfs.ohio.gov/ocf/childprotectiveservices.stm</a>.
- F. All completed and documented checks shall be maintained in the employee file.
  - Provider shall ensure that every above described individual will sign a release
    of information, attached hereto and incorporated herein as Exhibit VII Release of Personnel Records and Criminal Record Check to allow inspection
    and audit of the above Central Registry report by HCJFS or anyone conducting
    compliance reviews on their behalf.

2. Provider shall not assign any individual to work, volunteer with or transport consumers until a Central Registry report has been obtained. A Central Registry report must be dated within six (6) months of the date an employee is hired.

#### 41. LOBBYING

During the term of this Contract, Provider warrants and represents that Provider has not and will not use Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any Federal agency, a member of Congress, office or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. Provider further warrants and represents that Provider shall disclose any lobbying with any non-Federal funds that takes place in connection with obtaining any Federal award. Upon receipt of notice, HCJFS will issue a termination notice in accordance with the terms of this Contract. If Provider fails to notify HCJFS, HCJFS reserves the right to immediately suspend payment and terminate this Contract.

#### 42. DRUG-FREE WORKPLACE

Provider certifies and affirms Provider will comply with all applicable state and federal laws regarding a drug-free workplace as outlined in 45 CFR Part 630, Subpart F. Provider will make a good faith effort to ensure all employees performing duties or responsibilities under this Contract, while working on state, county or private property, will not purchase, transfer, use or possess illegal drugs or alcohol, or abuse prescription drugs in any way.

#### 43. FAITH BASED ORGANIZATIONS

Provider agrees it will perform the Services under this Contract in compliance with Section 104 of the Personal Responsibility and Work Opportunity Reconciliation Act of 1996 in a manner that will ensure the religious freedom of Consumers is not diminished and it will not discriminate against any Consumer based on religion, religious belief, or refusal to participate in a religious activity. No funds provided under this Contract will be used to promote the religious character and activities of Provider. If any Consumer objects to the religious character of the organization, Provider will immediately notify HCJFS.

#### 44. CONSUMER EDUCATION & HEALTH INFORMATION DOCUMENTATION

Provider agrees to comply with the provisions of the OAC related to the provision and documentation of comprehensive health care for children in placement. Such provisions include but are not limited to OAC 5101:2-42-66.1 and 5101:2-42-66.2. A copy of all health care documentation shall be maintained in Consumer's case file and supplied to HCJFS upon receipt by the Provider.

Provider further agrees to assist HCJFS in securing and maintaining the educational and school enrollment documentation required by OAC 5101:2-39-08.

#### 45. CLEAN AIR AND FEDERAL WATER POLLUTION CONTROL ACT

Provider agrees to comply with all applicable standards, orders or regulations issued pursuant to section 306 of the Clean Air Act (42 U.S.C. 7401), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and any applicable Environmental Protection Agency regulation. Provider understands that violations of all applicable standards, orders or regulations issued pursuant to section 306 of the Clean Air Act (42 U.S.C.7401), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and any applicable Environmental Protection Agency regulation must be reported to the Federal awarding agency and the Regional Office of Environmental Protection Agency (EPA).

#### 46. ENERGY POLICY AND CONSERVATION ACT

Provider agrees to comply with all applicable standards, orders or regulations issued relating to energy efficiency that are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).

#### 47. DECLARATION OF PROPERTY TAX DELINQUENCY

After award of this Contract and prior to the time this Contract was entered into, Provider submitted a statement in accordance with ORC Section 5719.042 related to personal property taxes. In compliance with the statute, a copy of such statement is incorporated in this Contract as if fully set forth herein.

#### 48. ASSIGNMENT AND SUBCONTRACTING

The parties expressly agree this Contract shall not be assigned by Provider without the prior written approval of HCJFS. Provider may not subcontract any of the Services agreed to in this Contract without the express written consent of HCJFS. Notwithstanding any other provisions of this Contract affording Provider an opportunity to cure a breach, Provider agrees the assignment of any portion of this Contract or use of any subcontractor, without HCJFS prior written consent, is grounds for HCJFS to terminate this Contract with one (1) day prior written notice.

All subcontracts are subject to the same terms, conditions, and covenants contained within this Contract. Provider agrees it will remain primarily liable for the provision of all Services under this Contract and it will monitor any approved subcontractors to assure all requirements under this Contract, including, but not limited to reporting requirements, are being met. Provider must notify HCJFS within one (1) business day when Provider knows or should have known the subcontractor is out of compliance or unable to meet Contract requirements. Should this occur, Provider will immediately implement a process whereby subcontractor is immediately brought into compliance or the subcontractor's Contract with Provider is terminated. Provider shall provide HCJFS with written documentation regarding how compliance will be achieved. Under such circumstances, Provider shall notify HCJFS of subcontractor's termination and shall make recommendations to HCJFS of a replacement subcontractor. All replacement subcontractors are subject to the prior written consent of HCJFS. Provider is responsible for making direct payment to all subcontractors for any and all services provided by such contractor.

#### 49. GOVERNING LAW

This Contract and any modifications, amendments, or alterations, shall be governed, construed, and enforced under the laws of Ohio.

#### 50. LEGAL ACTION

Any legal action brought pursuant to the Contract will be filed in the state courts located in Hamilton County, Ohio and Ohio law shall apply.

#### 51. INTEGRATION AND MODIFICATION

This instrument embodies the entire Contract of the parties. There are no promises, terms, conditions or obligations other than those contained herein; and this Contract shall supersede all previous communications, representations or contracts, either written or oral, between the parties to this Contract. This Contract shall not be modified in any manner except by an instrument, in writing, executed by the parties to this Contract.

Provider acknowledges and agrees that only staff from the HCJFS Contract Services Section may implement written Contract changes. In no event will an oral agreement with HCJFS be recognized as a legal and binding change to the Contract.

#### 52. SEVERABILITY

If any term or provision of this Contract or the application thereof to any person or circumstance shall to any extent be held invalid or unenforceable, the remainder of this Contract or the application of such term or provision to persons or circumstances other than those as to which it is held invalid or unenforceable shall not be affected thereby and each term and provision of this Contract shall be valid and enforced to the fullest extent permitted by law.

#### 53. AMENDMENT

This writing constitutes the entire agreement between Provider and HCJFS (or BOCC; whomever has final signature authority) with respect to the Services. This Contract may be amended only in writing. Notwithstanding the above, the parties agree that amendments to laws or regulations cited herein will result in the correlative modification of this Contract, without the necessity for executing written amendments. The impact of any applicable law, statute, or regulation enacted after the date of execution of this Contract will be incorporated into this Contract by written amendment signed by Provider and HCJFS (or BOCC; whomever is final signature authority) and effective as of the date of enactment of the law, statute, or regulation.

#### 54. WAIVER

Any waiver by either party of any provision or condition of this Contract shall not be construed or deemed to be a waiver of any other provision or condition of this Contract, nor a waiver of a subsequent breach of the same provision or condition.

#### 55. NO ADDITIONAL WAIVER IMPLIED

If HCJFS or Provider fails to perform any obligations under this Contract and thereafter such failure is waived by the other party, such waiver shall be limited to the particular matter waived and shall not be deemed to waive any other failure hereunder. Waivers shall not be effective unless in writing.

#### 56. CONTRACT CLOSEOUT

At the discretion of HCJFS, a Contract Closeout may occur within ninety (90) days after the completion of all contractual terms and conditions. The purpose of the Contract Closeout is to verify that there are no outstanding claims or disputes and to ensure all required forms, reports and deliverables were submitted to and accepted by HCJFS in accordance with Contract requirements.

#### 57. NON-EXCLUSIVE

This is a non-exclusive Contract, and HCJFS may purchase the same or similar item(s) from other Providers at any time during the term of this Contract.

#### 58. CONTACT INFORMATION

#### **A. HCJFS Contacts** -Provider should contact the following HCJFS staff with questions:

Name & Email Address	Telephone	Department	Responsibility
	(513) 946-	Contract Services	contract changes, contract language
	(513) 946-	Program  Management	service point of contact, service authorizationreferral, invoice review
	(513) 946-	Fiscal	billing & payment, invoice processing

Jim	Tinker,	(513) 946- 1728	Communications	Media	inquiries,	media	and
jim.tinker@jfs.ohio	o.org		Director	commun	ications questio	ns	

## **B. Provider Contacts -**HCJFS should contact the following Provider staff with any questions:

Name & Email Address	Telephone	Department	Responsibility	
		Business Management	contract changes, contract language	
		Program  Management	service point of contact, service referral contact	

The terms of this contract are hereby agreed to by both parties, as shown by the signatures of representatives of each.

### **SIGNATURES**

(List Provider's name here):	
Authorized Provider Represe	ntative
Title:	Date:
	Date:
Jeffrey Aluotto, County Administrator Hamilton County, Ohio	
Recommended By:	
Interim Director	
Hamilton County Department of Job & Family Service	ces
Approved as to form:	
By:	Date:
Prosecutor's Office	
Hamilton County, Ohio	
	Prepared By: Checked By: Approved By:

# ATTACHMENT C

# Budget and Instructions

## **CONTRACT BUDGET INSTRUCTIONS**

When contracting with the Hamilton County Department of Job & Family Services (HCJFS), it is required that a budget be completed for each program/service being proposed. In order to facilitate the process, HCJFS requests that the attached budget be used.

These instructions are designed to assist in the completion the budget. Should you have any questions, please submit them to the HCJFS Contact Person in one of the following ways:

1) Fax:

Fax: (513) 946-2384

2) E-mail:

HCJFS\_RFP\_COMMUNICATIONS@jfs.hamilton-co.org

3) Mail:

Contract Services Hamilton County Department of Job & Family Services 222 East Central Parkway, 3<sup>rd</sup> Floor Cincinnati, OH 45202

#### **PAGE 1 - SUMMARY PAGE**

Page 1 is the summary page for all information entered on pages 2 through 9. If you are not using the Excel spreadsheet for the budget, the summary page should be completed after all other budget pages (pages 2 through 9) are finalized. The total amounts for each expense type on this page (A through J) should equal the total amounts of each section on pages 2 through 8

As the amounts are entered on pages 2 through 9, the total amounts on the summary page will be populated, if using the Excel spreadsheet to complete the budget.

#### Mgmt Indirect Cost

**AGENCY**: (Enter legal name of your agency)

A rationale or basis for the allocation of Mgmt Indirect cost which details how the amount charged to the proposed service was determined must be included. Some agencies allocate these types of costs on staff salaries, total personnel costs, total direct cost of service proposed, and/or time studies. Records substantiating development of the means of these costs must be provided with your budget submittal and also maintained by your agency. Mgmt Indirect costs, allocated to the proposed service(s) should not exceed 15% of the total proposed service(s) cost. After allocating Mgmt Indirect costs between Other Direct Services and the proposed service(s), total program expenses for Mgmt Indirect should equal zero.

The Summary Page, once completed, should give a total budget for the service being proposed as well as a picture of your agency's total budget.

#### **HCJFS CONTRACT BUDGET**

BUDGET PREPARED FOR PERIOD

(1)	(2)	(3)	OPRIATE COLUMN (4)	(5)	(6)	(7)
(1)	(2)	(3)	(+)	(3)	T	(/)
EXPENSES BY PROGRAM SERVICES	(Enter Name of Proposed Service)	(Enter Name of Add'l Proposed Service, if needed)	(Enter Name of Add'l Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
A. STAFF SALARIES						
B. EMPLOYEE PAYROLL TAXES & BENEFITS						
C. PROFESSIONAL & CONTRACTED SERVICES						
D. CONSUMABLE SUPPLIES						
E. OCCUPANCY						
F. TRAVEL						
G. INSURANCE						
H. EQUIPMENT						
I. MISCELLANEOUS						
J. PROFIT MARGIN						
K SUB-TOTAL OF EXPENSES BEFORE MGMT INDIRECT ALLOCATION						
ALLOCATION OF MGT/INDIRECT COSTS						
TOTAL PROGRAM EXPENSES						
*ESTIMATED <u>TOTAL</u> UNITS OF SERVICE O BE PROVIDED: *TOTAL PROGRAM EXPENSES / TOTAL UNITS OF SERVICE = UNIT RATE:				**UNIT= (Define	unit - day, hour, t	rip, etc)

\*As the amounts for revenue are entered on page 9 of the budget, total revenue will be populated here.

Instructions:

- Column 1: Description of expenses by type.
- Columns 2-4: Totals of the direct costs entered for each section on pages 2 through 8. **Direct costs** are those that can be identified specifically to the service being proposed.
- Column 5: Totals of management, administrative, and indirect costs for each section on pages 2 through 8. **Indirect costs** are those costs incurred for a common or joint purpose benefiting more than one service area or cost center. It is not possible to specify the types of costs which may be considered as indirect cost in all situations due to the diverse characteristics and accounting practices of nonprofit organizations. However, typical examples of indirect cost for many nonprofit organizations may include the costs of operating and maintaining facilities, personnel administration, salaries and expenses of executive officers, and accounting functions such as payroll, and accounts payable.
- Column 6: Totals for all other direct and indirect costs of your agency not associated with the service being proposed to HCJFS on pages 2 through 8. For example, if your agency provides both Traditional and Therapeutic Foster Care and Residential Treatment and you are responding to a Request For Proposals (RFP) for Traditional and Therapeutic Foster Care, all costs associated with Residential Treatment would be entered under "Other Direct Serv".
- Column 7: Column 7 is the sum of Columns 2 through 6.

This section is used to list all positions by position title, number of staff per position, hours per week per position, annual salary per position, and salaries per position included in the proposed service. All management and administrative positions indirectly associated with the service being proposed should be listed with their corresponding salaries listed under the column, "Mgmt Indirect". All other positions **not** directly or indirectly associated with the service being proposed may be grouped together and listed as "All Other Positions" with their total salaries listed under the column "Other Direct Ser".

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
POSITION TITLE	# STAFF	HRS WEEK	ANNUAL COST	(Enter Name of Proposed Service)	(Enter Name of Add'1 Proposed Service, if needed)	(Enter Name of Add'l Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
TOTAL SALARIES									

2

#### **Instructions:**

- Column 1: List all position titles of staff that will be associated with the service being proposed. All other positions not associated with the proposed service may be grouped together and labeled as "Other Personnel".
- Column 2: Indicate the number of staff for the position title identified in Column 1.
- Column 3: Indicate the number of hours each staff will work each week for the proposed service.
- Column 4: Enter the annual salary for each position listed in Column 1. For the positions grouped as "Other Personnel", you may enter the sum of the salaries.
- Columns 5-7: List the salary costs that are directly associated with the position titles for the proposed service.
- Column 8: Enter the salary costs that are indirectly associated with the service being proposed.

Column 9: Enter the total salaries for staff employed by your agency but are **not** directly or

indirectly associated with the proposed service.

Column 10: Column 10 is the sum of Columns 5 through 9.

#### PAGE 3 – SECTION B – EMPLOYEE PAYROLL TAXES & BENEFITS

This section is used to calculate the employee payroll taxes and benefits.

(1)	(2)	(3)	(4)	(5)	(6)	(7)
B. PAYROLL TAXES	(Enter Name of Proposed Service)	(Enter Name of Add'1 Proposed Service, if needed)	(Enter Name of Add'l Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
FICA%	Scrvice)	needed)	necucu)	HVDIKEET	SER	LAI LINE
WORKER'S COMP%						
UNEMPLOYMENT %						
BENEFITS						
RETIREMENT%						
HOSPITAL CARE						
OTHER (SPECIFY)						
TOTAL EMPLOYEE PAYROLL TAXES & BENEFITS						

#### Instructions:

- Column 1: List the percents used to calculate the amounts withheld for payroll taxes and benefits. Please list separately any other employee deduction not listed under "Other".
- Columns 2-4: Calculate the payroll taxes and benefits by multiplying the percent listed in Column 1 by the Total Salary in the corresponding columns on Page 2. **Please Note:** Unemployment taxes should only be calculated up to the first \$9,000.00 of an employee's salary.
- Column 5: Calculate the payroll taxes and benefits by multiplying the percent listed in Column 1 by the Total Salary for Mgmt Indirect on Page 2.
- Column 6: Calculate the payroll taxes and benefits by multiplying the percent listed in Column 1 by the Total Salary for Other Dir Serv on Page 2.
- Column 7: Column 7 is the sum of Columns 2 through 6.

#### PAGE 3 - SECTION C – PROFESSIONAL FEES & CONTRACTED SERVICES

This section is used to list any contracted services such as janitorial, pest control, and security; as well as any professional fees such as consultants and auditors. Also, if you have any contracted employees from a temporary agency who are performing duties either directly or indirectly related to the service proposed; those costs should be entered here. Foster care agencies should enter their Foster Parent fees here. Any subcontractor's costs should be entered here.

(1)	(2)	(3)	(4)	(5)	(6)	(7)
C. PROFESSIONAL FEES & CONTRACTED SERVICES	(Enter Name of Proposed Service)	(Enter Name of Add'1 Proposed Service, if needed)	(Enter Name of Add'l Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
TOTAL PROFESSIONAL FEES & CONTRACTED SERVICES						
		3				

**Instructions:** 

Column 1: List all professional fees and contracted services.

Columns 2-4: Enter the costs that are directly associated with the service proposed.

Column 5: Enter the costs that are **indirectly** associated with the service proposed.

Column 6: Enter the costs that are not associated (directly or indirectly) with the service proposed.

Column 7: Column 7 is the sum of Columns 2 through 6.

#### PAGE 4 - SECTION D - CONSUMABLE SUPPLIES

This section is used to enter costs for items that will be directly used or consumed in the proposed service. These items must be used or consumed within one (1) Consumable supplies that are more of a general supply used within your agency should be entered in the "Mgmt Indirect" column. Examples of some of these costs are janitorial supplies (cleaning supplies, paper towels, floor cleaner, mops, brooms, etc.).

Program supplies such as pamphlets, text books, and computer software directly related to the proposed service should be entered in this section as well.

(1)	(2)	(3)	(4)	(5)	(6)	(7)
EXPENSES BY PROGRAM SERVICES D.CONSUMABLE	(Enter Name of Proposed Service)	(Enter Name of Add'l Proposed Service, if needed)	(Enter Name of Add'l Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
SUPPLIES						
OFFICE						
CLEANING						
PROGRAM						
OTHER (SPECIFY)						
TOTAL CONSUMABLE SUPPLIES						

4

#### Instructions:

Column 1: List of consumable supplies by expense type. List any other consumable supplies separately under "Other".

Columns 2-4: Enter the costs that are directly associated with the service proposed.

Column 5: Enter the costs that are **indirectly** associated with the service proposed.

Column 6: Enter the costs that are not associated (directly or indirectly) with the service proposed.

Column 7: Column 7 is the sum of Columns 2 through 6.

#### PAGE 4 - SECTION E - OCCUPANCY COSTS

This section is used to enter occupancy costs that will be associated with the proposed service. If your agency is renting the entire building and using all of the space for the proposed service, enter the total rental amount for the building. If your agency is renting the entire building and not using all of the space for the proposed service, the rental cost for the proposed service is calculated by multiplying the Cost per Square

Foot by the total Square Footage of the space used for the proposed service. The remaining rental cost should be entered under "Other Direct Ser".

If your agency owns the building, a charge for depreciation **or** usage allowance is allowable. Depreciation or usage allowance should be applied to the original acquisition cost of the building. Depreciation should be calculated using the straight-line method. The lifespan of a nonresidential building is 31.5 years for property placed in service before May 13, 1993. If the property was placed in service after May 13, 1993 the lifespan is 39 years per the Internal Revenue Service (IRS) (Publication 946). If the building has been fully depreciated, the usage allowance method should be used. The usage allowance is limited to 2% of the original acquisition cost.

(1)	(2)	(3)	(4)	(5)	(6)	(7)
EXPENSES BY PROGRAM SERVICES  E. OCCUPANCY COSTS  PENTAL OR DEPLOY FOR	(Enter Name of Proposed Service)	(Enter Name of Add'l Proposed Service, if needed)	(Enter Name of Add'1 Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
RENTAL @ PER SQ. FT. SQ. FT						
USAGE ALLOWANCE OF BLDG. OWNED @ 2% OF ORIGINAL ACQUISITION COST						
MAINTENANCE & REPAIRS						
UTILITIES (MAY BE INCLUDED IN RENT) HEAT & ELECTRICITY WATER						
TELEPHONE						
OTHER (SPECIFY)						
TOTAL OCCUPANCY COSTS						

**Instructions:** 

Column 1: Rental – Enter the amount per square foot and the total square footage used for the proposed service.

Usage Allowance of Building – Should be used when building has been fully depreciated. Usage Allowance is limited to 2% of the original acquisition cost.

Maintenance & Repairs – Enter any projected building maintenance and repair costs.

Utilities – Enter the projected utility costs on the appropriate lines. If heat and electricity is included in the rent, write "included" on this line. If water is included in the rent, write "included" on this line.

Telephone – Enter the projected telephone costs including long distance. Cell phone costs should be entered on this line, also.

Other – List separately any other costs associated with occupancy.

Columns 2-4: Enter the costs that are directly associated with the service proposed.

Column 5: Enter the costs that are **indirectly** associated with the service proposed.

Column 6: Enter the costs that are not associated (directly or indirectly) with the service

proposed.

Column 7: Column 7 is the sum of Columns 2 through 6.

#### **PAGE 5 - SECTION F - TRAVEL COSTS**

This section is used to enter the costs of operation, maintenance, and repairs of agency vehicles when relevant to the delivery of the proposed service. Such costs may be charged on an actual cost basis, a per diem or mileage basis in lieu of actual costs incurred, or a combination of the two, provided the method used is applied to an entire trip and not to selected days of the trip, and results in charges consistent with those normally allowed in like circumstances in the non-profit organization's non-federally sponsored activities. The amount paid for mileage reimbursement should not exceed HCJFS' reimbursement rate, which is the rate determined by the IRS. The reimbursement rate can be found on the IRS website.

Conference and meeting costs are allowable if the primary purpose is the dissemination of technical information relating to the proposed service. Purchased transportation is allowable if required for the delivery of the proposed service.

(1)	(2)	(3)	(4)	(5)	(6)	(7)
	(Enter	(Enter Name of Add'l	(Enter Name of Add'1			
	Name of	Proposed	Proposed		OTHER	
EXPENSES BY PROGRAM SERVICES	Proposed Service)	Service, if needed)	Service, if needed)	MGMT INDIRECT	DIRECT SER	TOTAL EXPENSE
F. TRAVEL COSTS		,	,			
GASOLINE & OIL						
VEHICLE REPAIR						
VEHICLE LICENSE						
VEHICLE INSURANCE						
OTHER (PARKING)						
MILEAGE REIMBURSE. @ PER MILE						
CONFERENCES & MEETINGS, ETC.						
PURCHASED TRANSPORTATION						
TOTAL TRAVEL COSTS						

5

#### **Instructions:**

Column 1: List of travel costs by expense type. List any other travel costs separately under, "Other".

Columns 2-4: Enter the costs that are directly associated with the service proposed.

Column 5: Enter the costs that are **indirectly** associated with the service proposed.

Column 6: Enter the costs that are not associated (directly or indirectly) with the service proposed.

Column 7: Column 7 is the sum of Columns 2 through 6.

#### PAGE 5 - SECTION G - INSURANCE COSTS

This section is used to enter insurance costs relevant to the delivery of the proposed service. Some agencies allocate all insurance costs to the Mgmt Indirect column of their budgets, and then allocate them along with all the other shared type of costs. If one service operated by the agency has disproportionate insurance costs (either higher or lower) than the other agency services, then a more appropriate method would be to show the insurance costs in the column for that service. Records substantiating development of the means of allocating must be provided with your budget submittal and also maintained in your agency.

(1) (2) (3) (4) (5) (6) (7)

**HCJFS Contract Budget Instructions** 

EXPENSES BY PROGRAM SERVICES	(Enter Name of Proposed Service)	(Enter Name of Add'l Proposed Service, if needed)	(Enter Name of Add'1 Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
G. INSURANCE COSTS	BCI VICC)	necucu)	needed)	INDIRECT	SER	EM LINGE
LIABILITY						
PROPERTY						
ACCIDENT						
OTHER						
TOTAL INSURANCE COSTS						

5

#### **Instructions:**

Column 1: List of insurance costs by expense type. List any other insurance costs separately under, "Other".

Columns 2-4: Enter the costs that are directly associated with the service proposed.

Column 5: Enter the costs that are **indirectly** associated with the service proposed.

Column 6: Enter the costs that are not associated (directly or indirectly) with the service proposed.

Column 7: Column 7 is the sum of Columns 2 through 6.

#### PAGE 6 - SECTION H – EQUIPMENT COSTS

This section is used to enter small equipment (items costing under \$5,000.00 and will be purchased during the budget period); equipment maintenance and repair; equipment lease costs; and depreciation costs for capital equipment (any item or group of like items costing \$5,000.00 or more) relevant to the delivery of the proposed service. Leased equipment in excess of \$5,000.00 must be depreciated. If your agency has, or acquires equipment costing \$5,000.00 or more with an anticipated useful life in excess of one (1) year a charge for depreciation is allowable.

Depreciation should be calculated using the straight-line method. Refer to IRS guidelines to determine the useful life of equipment. Follow the instructions on Page 7 of Budget Form to calculate depreciation.

(1)	(2)	(3)	(4)	(5)	(6)	(7)
EXPENSES BY PROGRAM SERVICES	(Enter Name of Proposed Service)	(Enter Name of Add'l Proposed Service, if needed)	(Enter Name of Add'l Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
H. EQUIPMENT COSTS  SMALL EQUIPMENT (items costing under \$5,000.00, which are to be purchased during budget period should be listed)						
TOTAL SMALL EQUIPMENT COSTS						
EQUIPMENT MAINTENANCE & REPAIR (DETAIL)						
TOTAL EQUIPMENT & REPAIR						
EQUIPMENT LEASE COSTS (DETAIL)						
TOTAL LEASE COSTS						
TOTAL COST DEPRECIATION OF LARGE EQUIPMENT ITEMS (detail on page 7) TOTAL EQUIPMENT COSTS						
TOTAL EQUIPMENT COSTS						

Instructions:

Column 1: List of equipment costs by expense type.

Columns 2-4: Enter the costs that are directly associated with the service proposed.

Column 5: Enter the costs that are **indirectly** associated with the service proposed.

Column 6: Enter the costs that are not associated (directly or indirectly) with the service

proposed.

Column 7: Column 7 is the sum of Columns 2 through 6.

#### PAGE 7 - LARGE EQUIPMENT DEPRECIATION COSTS

Any individual equipment item costing \$5,000 or more at time of purchase may be included in the budget and must be depreciated. The exception to the "individual equipment item" is for computer components which are purchased as a group, e.g. hard drive, monitor, keyboard, printer, etc. If the total cost for all the components is \$5,000 or greater, the equipment must be depreciated. Any items of equipment used by the Management Indirect activities of the Agency for which costs are included in this budget must also be itemized on this sheet. If needed, extra copies may be made and numbered 7A, 7B, & 7C, etc.

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Item(s) To Be Depreciated	New or Used	Date of Purchase	Total Actual Cost	Salvage Value	Total To Depreciate	Useful Life	Chargeable Annual Depreciation	Percent Used By Service Proposed	Amount Charged to Service Proposed	Which Service Proposed
	1									
Total										
					7					

**Instructions:** 

Column 1: Enter item to be depreciated.

Column 2: Enter "N" for new equipment or "U" for used equipment.

Column 3: Enter date of purchase.

Column 4: Enter acquisition cost of item.

Column 5: Enter salvage value.

Column 6: Subtract value entered in Column 5 from the value entered in Column 4.

Column 7: Enter useful life per IRS guidelines.

Column 8: Divide value in Column 6 by value in Column 7.

Column 9: Enter percent item will be used in the service proposed.

Column 10: Multiply value in Column 8 by percent in Column 9.

Column 11: Enter name of service proposed.

#### PAGE 8 – SECTION I - MISCELLANEOUS COSTS

This is the section to enter anticipated miscellaneous costs incidental to the delivery of the service proposed. Allowable miscellaneous include costs such as printing, advertising, postage, FBI background checks, and drug testing.

(1) (2) (3) (4) (5) (6) (7)

**HCJFS Contract Budget Instructions** 

EXPENSES BY PROGRAM SERVICES	(Enter Name of Proposed Service)	(Enter Name of Add'1 Proposed Service, if needed)	(Enter Name of Add'1 Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
I. MISCELLANEOUS COSTS		,	,			
TOTAL MISCELLANEOUS COSTS						

8

#### **Instructions:**

Column 1: List miscellaneous costs separately.

Columns 2-4: Enter the costs that are directly associated with the service proposed.

Column 5: Enter the costs that are **indirectly** associated with the service proposed.

Column 6: Enter the costs that are not associated (directly or indirectly) with the service

proposed.

Column 7: Column 7 is the sum of Columns 2 through 6.

#### PAGE 8 – SECTION J - PROFIT MARGIN

This section is for for-profit entities only. Enter the amount of anticipated profit being charged to the service proposed. The profit margin will be negotiated during contract negotiations.

(1)	(2)	(3)	(4)	(5)	(6)	(7)
		(Enter	(Enter			
		Name of	Name of			
	(Enter	Add'l	Add'l			
	Name of	Proposed	Proposed		OTHER	
	Proposed	Service, if	Service, if	MGMT	DIRECT	TOTAL
EXPENSES BY PROGRAM SERVICES	Service)	needed)	needed)	INDIRECT	SER	EXPENSE

J. PROFIT MARGIN				
(For profit entities only- indicate the amount)				
	•	8	•	

### PAGE 8 – SECTION K – SUB-TOTAL OF EXPENSES BEFORE MGMT INDIRECT ALLOCATION

This is the grand total of Sections A through J for each column. The values on this line should equal Sub-Total of Expenses Before Mgmt Indirect Allocation on Page 1 - Summary Page.

(1)	(2)	(3)	(4)	(5)	(6)	(7)
		(Enter	(Enter			
		Name of	Name of			
	(Enter	Add'l	Add'l			
	Name of	Proposed	Proposed		OTHER	
	Proposed	Service, if	Service, if	MGMT	DIRECT	TOTAL
EXPENSES BY PROGRAM SERVICES	Service)	needed)	needed)	INDIRECT	SER	EXPENSE
K. SUB-TOTAL OF EXPENSES BEFORE						
MGMT INDIRECT ALLOCATION						

8

#### PAGE 9 – REVENUE BY PROGRAM SERVICES

Projected revenues of your agency should be entered for the same time period of the budget for expenses. Government contracts, including revenues expected to be received from HCJFS, should be listed separately (e.g. HCJFS, Butler County, etc.). "Fees From Clients" should only represent monies received directly from clients. These are not fees paid by third parties (insurance, Medicaid, contracts). Contributions from individual benefactors need not be listed individually unless they represent a significant proportion or amount of donated funds.

Total revenues shown MUST equal or exceed the total expenses shown on Page 1 – Summary Page.

REVENUE PREPARED FOR PERIOD (Enter Begin Date of Budget) TO (Enter End Date of Budget)

(1)	(2)	(3)	(4)	(5)	(6)	
		(5)	(1)	(3)	(6)	(7)
REVENUE BY PROGRAM SERVICES	(Enter Name of Proposed Service)	(Enter Name of Add'l Proposed Service, if needed)	(Enter Name of Add'l Proposed Service, if needed)	MGMT INDIRECT	OTHER DIRECT SER	TOTAL REVENUE
A. GOVERNMENTAL AGENCY FUNDING (specify agency)						
HCJFS						
ilesi 5						
B. OTHER FUNDING						
Fees From Clients						
Contributions						
Controllo						
Awards & Grants						
awards & Grants						
Other (specify)	1					
cure (openi)						
TOTAL REVENUE						
IOTAL REVENUE		9	1			

Instructions:

Column 1: List funding sources.

Columns 2-4: Enter the revenues that are directly associated with the service proposed.

Column 5: Enter revenue such rental of facilities, interest income, investment income, contributions, etc.

Column 6: Enter all other revenues that are not associated with the service proposed.

Column 7: Column 7 is the sum of Columns 2 through 6.

#### PAGE 10 - RENEWAL YEAR ESTIMATED COST SHEET

Please estimate the total expenses and the unit rate by program for renewal years. These estimates will be used in helping HCJFS determine increases for the renewal years.

BCCS CONTRACT BUDGET HCJFS CONTRACT BUDGET

RENEWAL YEAR ESTIMATED COST SHEET

(1) (2) (3)

1
NARRATIVE - Please describe in detail the reasons for increased costs/expenses. This narrative will be used to help determine the amount of increase
Provider may receive if HCJFS awards increases in renewal years 1 and 2.

- Column 1: Please list the program name (ie Traditional Foster Care, Therapeutic Foster Care Level 1, etc.)
- Columns 2 Please enter the estimated total expense for renewal year 1 by program. Further down under the second set of headings, please list the estimated total expenses for renewal year 2 by program.
- Column 3: Please enter the estimated unit rate for renewal year 1 by program. Further down under the second set of headings, please list the estimated unit rate for renewal year 2 by program.
- Column 4: Please write a detailed narrative of justifying the increased costs and unit rate.

AGENCY:				BUDGET PREPA	RED FOR PERIOD	
NAME OF CONTRACT PROGRAM:				TO _		
	INDICATE NAME	E OF SERVICE IN A	PPROPRIATE COL	UMN BELOW		
				MGMT	OTHER DIRECT	TOTAL
EXPENSES BY PROGRAM SERVICES				INDIRECT	SER	EXPENSE
A. STAFF SALARIES	0.00	0.00	0.00	0.00	0.00	0.00
B. EMPLOYEE PAYROLL TAXES & BENEFITS	0.00	0.00	0.00	0.00	0.00	0.00
C. PROFESSIONAL & CONTRACTED SERVICES	0.00	0.00	0.00	0.00	0.00	0.00
D. CONSUMABLE SUPPLIES	0.00	0.00	0.00	0.00	0.00	0.00
E. OCCUPANCY	0.00	0.00	0.00	0.00	0.00	0.00
F. TRAVEL	0.00	0.00	0.00	0.00	0.00	0.00
G. INSURANCE	0.00	0.00	0.00	0.00	0.00	0.00
H. EQUIPMENT	0.00	0.00	0.00	0.00	0.00	0.00
I. MISCELLANEOUS	0.00	0.00	0.00	0.00	0.00	0.00
J. PROFIT MARGIN	0.00	0.00	0.00	0.00	0.00	0.00
K. SUB-TOTAL OF EXPENSES BEFORE MGMT						
INDIRECT ALLOCATION	0.00	0.00	0.00	0.00	0.00	0.00
ALLOCATION OF MGT/INDIRECT COSTS						0.00
TOTAL PROGRAM EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00
ESTIMATED TOTAL UNITS OF SERVICE TO BE PROVIDED:  TOTAL PROGRAM COST/TOTAL UNITS OF SERVICE = UNIT COST:	\$	\$	\$	<u>UNIT =</u>		

0.00

TOTAL REVENUE

0.00

0.00

0.00

0.00

0.00

#### A. STAFF SALARIES - Attach Extra Pages for Staff, if needed.

POSITION TITLE	# STAFF	HRS WK	Annual Cost				MGMT INDIRECT	OTHER DIRECT	TOTAL EXPENSE
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
TOTAL CALABIES			0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL SALARIES			0.00	0.00	0.00	0.00	0.00	0.00	0.00

Salaries Narrative. Describe how each position relates to the service proposed.

EXPENSES BY PROGRAM SERVICES				MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
B.PAYROLL TAXES						
FICA %						0.00
WORKER'S COMP. %						0.00
UNEMPLOYMENT %						0.00
BENEFITS						
RETIREMENT						0.00
HOSPITAL CARE						0.00
OTHER (SPECIFY)						0.00
						0.00
TOTAL EMPLOYEE PAYROLL TAXES &						
BENEFITS	0.00	0.00	0.00	0.00	0.00	0.00

**Employee Payroll Taxes & Benefits Narrative.** 

Please type narrative here.

NOTE: You must list the percentage amount on the FICA, Worker's Comp and Unemployment lines. Remember - Unemployment Taxes are based ONLY on the first \$9,000 of the employees salary.

C. PROFESSIONAL FEES & CONTRACTED SERVICES (Indicate type, function performed, and				MGMT INDIRECT	OTHER DIRECT SERVICES	TOTAL EXPENSE
						0.00
						0.00
						0.00
						0.00
TOTAL PROFESSIONAL FEES & CONTRACTED						
SERVICES	0.00	0.00	0.00	0.00	0.00	0.00

**Professional Fees & Contracted Services Narrative** 

EXPENSES BY PROGRAM SERVICES				MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
D.CONSUMABLE SUPPLIES						
OFFICE						0.00
CLEANING						0.00
PROGRAM						0.00
OTHER (SPECIFY)						0.00
						0.00
						0.00
TOTAL CONSUMABLE SUPPLIES	0.00	0.00	0.00	0.00	0.00	0.00

#### **Consumable Supplies Narrative**

Please type narrative here.

EXPENSES BY PROGRAM SERVICES				MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
E. OCCUPANCY COSTS						
RENTAL @ PER SQ. FT.						0.00
USAGE ALLOWANCE OF BLDG. OWNED @2% OF ORIG. ACQUISITION COST						0.00
MAINTENANCE & REPAIRS						0.00
UTILITIES (MAY BE INCLUDED IN RENT) HEAT & ELECTRICITY WATER						0.00
TELEPHONE						0.00
OTHER (SPECIFY)						0.00
						0.00
						0.00
TOTAL OCCUPANCY COSTS	0.00	0.00	0.00	0.00	0.00	0.00

#### **Occupancy Costs Narrative**

EXPENSES BY PROGRAM SERVICES				MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
F.TRAVEL COSTS						
GASOLINE & OIL						0.00
VEHICLE REPAIR						0.00
VEHICLE LICENSE						0.00
VEHICLE INSURANCE						0.00
OTHER (PARKING)						0.00
MILEAGE REIMBURSE.@ PER MILE						0.00
CONFERENCES & MEETINGS, ETC.						0.00
PURCHASED TRANSPORTATION						0.00
TOTAL TRAVEL COSTS	0.00	0.00	0.00	0.00	0.00	0.00

**Travel Costs Narrative** 

Please type narrative here.

EXPENSES BY PROGRAM SERVICES				MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
G. INSURANCE COSTS						
LIABILITY						0.00
PROPERTY						0.00
ACCIDENT						0.00
OTHER						0.00
TOTAL INSURANCE COSTS	0.00	0.00	0.00	0.00	0.00	0.00

**Insurance Costs Narrative** 

EXPENSES BY PROCEETINGS					OTHER DIRECT	
EXPENSES BY PROGRAM SERVICES				MGMT INDIRECT	SERV	TOTAL EXPENSE
H.EQUIPMENT COSTS						
SMALL EQUIPMENT (items costing under						
\$5,000.00, which are to be purchased during budget						
period should be listed)						
						0.00
						0.00
						0.00
TOTAL SMALL EQUIPMENT COSTS	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT MAINTENANCE & REPAIR						
(DETAIL)						0.00
						0.00
						0.00
						0.00
TOTAL EQUIPMENT & REPAIR	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT LEASE COSTS (DETAIL)						
						0.00
						0.00
TOTAL A PLACE GOOTEG						0.00
TOTAL LEASE COSTS	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL COST DEPRECIATION OF LARGE						
EQUIPMENT ITEMS (detail on page 7)	0.00	0.00	0.00			
TOTAL EQUIPMENT COSTS	0.00	0.00	0.00	0.00	0.00	0.00

**Total Equipment Costs Narrative (Small Equipment, Equipment Maintenance & Repair, Equipment Lease, Equipment Depreciation)** 

#### LARGE EQUIPMENT DEPRECIATION COSTS

Any individual equipment item costing \$5,000 or more at time of purchase may be included in the budget and must be depreciated. The exception to the "individual equipment item" is for computer components which are purchased as a group, I.e. hard drive, monitor, keyboard, printer, etc. If the total cost for all the components is \$5,000 or greater, the equipment must be depreciated. Any item which was full depreciated on the agency's books prior to the beginning date of the contract may not be used as a basis for determining costs of the program proposed for a contract, even though that item of equipment is used by the program. Any items of equipment used by the Management and Indirect activities of the Agency

for which costs are included in this budget must also be itemized on this sheet. If needed, extra copies may be made and numbered 7A, 7B, & 7C.

101 WHICH COSES are HICHAGE	1 111 11113	buaget mast ar	so be itemized	a on this sheet	. If ficture, tail	a copies ma	iy be made and num			
								*PERCENT	AMOUNT	
	NEW		TOTAL				CHARGEABLE	USED BY	CHARGED TO	WHICH
ITEM(S) TO BE	OR	DATE OF	ACTUAL	SALVAGE	TOTAL TO	USEFUL	ANNUAL	CONTRACT	CONTRACT	CONTRACTED
DEPRECIATED	USED	PURCHASE	COST	VALUE	DEPRECIATE	LIFE	DEPRECIATION	PROGRAM	PROGRAM	PROGRAM
			0.00	0.00	0.00	0	0.00	100.00%	0.00	
			0.00	0.00	0.00	0	0.00			
			0.00	0.00	0.00	0	0.00			
			0.00	0.00	0.00	0	0.00			
			0.00	0.00	0.00	0	0.00			
Total			0.00		0.00		0.00		0.00	

EXPENSES BY PROGRAM SERVICES				MGMT INDIRECT	OTHER DIRECT SER	TOTAL EXPENSE
I.MISCELLANEOUS COSTS						
						0.00
						0.00
						0.00
						0.00
						0.00
TOTAL MISCELLANEOUS COSTS	0.00	0.00	0.00	0.00	0.00	0.00
J. PROFIT MARGIN (For profit entities only)						0.00
K. SUB-TOTAL OF EXPENSES BEFORE MGMT						_
INDIRECT ALLOCATION	0.00	0.00	0.00	0.00	0.00	0.00

#### **Miscellaneous Costs Narrative.**

Please type narrative here.

A rationale or basis for the allocation of Mgmt Indirect cost which details how the amount charged to the proposed service was determined must be included. Some agencies allocate these types of costs on staff salaries, total personnel costs, total direct cost of service proposed, and/or time studies. Records substantiating development of the means of these costs must be provided with your budget submittal and also maintained by your agency.

#### Mgmt/Indirect Cost Narrative.

Please type narrative here.

#### Profit Margin Narrative (for profit entities only).

DEVELOPED BY DE COR AN OFFICE OF				MGMT	OTHER DIRECT	
REVENUES BY PROGRAM SERVICES				INDIRECT	SER	TOTAL REVENUES
A. GOVERNMENTAL AGENCY FUNDING (specify						
agency & type)						
						0.00
						0.00
						0.00
B.OTHER FUNDING						
FEES FROM CLIENTS						0.00
CONTRIBUTIONS						0.00
						0.00
						0.00
						0.00
						0.00
AWARDS & GRANTS						0.00
						0.00
OTHER (specify)						0.00
						0.00
TOTAL REVENUE	0.00	0.00	0.00	0.00	0.00	0.00

**Revenue Narrative** 

#### RENEWAL YEAR ESTIMATED COST SHEET

	RENEWAL YEAR	RENEWAL YEAR	NARRATIVE - Please describe in detail the reasons for increased costs/expenses. This narrative will be used to help determine the amount of increase Provider may receive if
PROGRAM	1 EXPENSE	1 UNIT RATE	HCJFS awards increases in renewal years 1 and 2.
PROGRAM 1			
PROGRAM 2			
PROGRAM 3			
PROGRAM 4			

	DENEWAL VEAD	RENEWAL YEAR	NARRATIVE - Please describe in detail the reasons for increased costs/expenses. This
	RENEWAL YEAR	RENEWAL YEAR	narrative will be used to help determine the amount of increase Provider may receive if
PROGRAM	2 EXPENSE2	2 UNIT RATE	HCJFS awards increases in renewal years 1 and 2.
PROGRAM 1			
PROGRAM 2			
PROGRAM 3			
PROGRAM 4			

# Sample Budget

#### **HCJFS CONTRACT SAMPLE BUDGET**

(for reference purposes only)

**AGENCY:** Acme IL Services

BUDGET PREPARED FOR PERIOD

NAME OF CONTRACT PROGRAM: Independent Living

January 1, 2020 TO December 31, 2020

#### INDICATE NAME OF SERVICE IN APPROPRIATE COLUMN BELOW

		Therapeutic			OTHER	TOTAL
EXPENSES BY PROGRAM SERVICES	Traditional Foster Care	Foster Care 3		MGMT INDIRECT	DIRECT SER	EXPENSE
A. STAFF SALARIES	154,750.00	218,750.00	0.00	44,350.00	359,400.00	777,250.00
B. EMPLOYEE PAYROLL TAXES & BENEFITS	38,355.38	54,225.38	0.00	10,830.59	89,055.54	192,466.88
C. PROFESSIONAL & CONTRACTED SERVICES	167,900.00	164,250.00	0.00	15,900.00	32,100.00	380,150.00
D. CONSUMABLE SUPPLIES	500.00	1,200.00	0.00	4,500.00	10,600.00	16,800.00
E. OCCUPANCY	13,400.00	20,100.00	0.00	0.00	90,500.00	124,000.00
F. TRAVEL	29,625.00	29,625.00	0.00	0.00	23,250.00	82,500.00
G. INSURANCE	2,790.00	1,860.00	0.00	500.00	3,150.00	8,300.00
H. EQUIPMENT	1,900.00	1,900.00	0.00	0.00	1,900.00	5,700.00
I. MISCELLANEOUS	7,750.00	5,300.00	0.00	500.00	3,750.00	17,300.00
J. PROFIT MARGIN	0.00	0.00	0.00	0.00	0.00	0.00
SUB-TOTAL OF EACH COLUMN	416,970.38	497,210.38	0.00	76,580.59	613,705.54	1,604,466.88
ALLOCATION OF MGT/INDIRECT COSTS	20,632.02	13,645.48		-45,484.94	11,207.44	0.00
TOTAL PROGRAM EXPENSES	437,602.40	510,855.86	0.00	31,095.65	624,912.98	1,604,466.88

ESTIMATED TOTAL UNITS OF SERVICE

**TO BE PROVIDED:** 8,395.00 5,475.00 **UNIT** = 1 day

TOTAL PROGRAM COST/TOTAL UNITS

**OF SERVICE = UNIT COST:** \$93.31 \_\_\_\_\_

TOTAL REVENUE	438,000.00	511,000.00	0.00	29,000.00	627,000.00	1,605,000.00

#### A. STAFF SALARIES - Attach Extra Pages for Staff, i

POSITION TITLE	# STAFF	HRS WK	Annual Cost	Traditional Foster Care	Therapeutic Foster Care 3		MGMT INDIRECT	OTHER DIRECT SERVICE	TOTAL EXPENSE
Program Director	1.00	40.0	56,000.00					28,000.00	56,000.00
Case Manager	10.00		320,000.00	128,000.00				·	320,000.00
Clerical Specialist	1.00	40.0	25,500.00	12,750.00	12,750.00				25,500.00
Clerical Specialist	1.00	40.0	25,500.00					25,500.00	25,500.00
Other Personnel			195,250.00					195,250.00	195,250.00
Executive Director	1.00	10.0	85,000.00				21,250.00	63,750.00	85,000.00
Human Resource Director	1.00	13.2	70,000.00				23,100.00	46,900.00	70,000.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
									0.00
TOTAL SALARIES	15.00	543.2	777,250.00	154,750.00	218,750.00	0.00	44,350.00	359,400.00	777,250.00

Salaries Narrative. Describe how each position relates to the service proposed.

The budget shows the positions assoiated with our Foster Care program. Staffing consists of the following:

1 Program Director - 25% allocated Traditional Foster Care; 25% allocated to Therapeutic Foster Care; remaining 50% allocated to other services not associated with foster care.

1 Program Director - 25% allocated to Traditional Foster Care

25% allocated to Therapeutic Foster Care 3

50% allocated to other services not associated with foster care.

10 Case Managers 40% allocated to Traditional foster Care

60% allocated to Therapeutic Foster Care 3

1 Clerical specialist 50% allocated to Traditional Foster Care

50% allocated to Therapeutic Foster Care 3

1 Executive Director 25% allocated to Foster Care Program

1 Human Resource Director 33% allocated to Foster Care Program.

		Therapeutic		OTHER DIRECT				
EXPENSES BY PROGRAM SERVICES	Traditional Foster Care	Foster Care 3		MGMT INDIRECT	SERVICES	TOTAL EXPENSE		
B.PAYROLL TAXES								
FICA 7.65 %	11,838.38	16,734.38		3,392.78	27,494.10	59,459.63		
WORKER'S COMP. 1.9%	2,940.25	4,156.25		842.65	6,828.60	14,767.75		
UNEMPLOYMENT 2.3 %	983.25	1,397.25		120.06	2,260.44	4,761.00		
BENEFITS								
RETIREMENT 1%	1,547.50	2,187.50		443.50	3,594.00	7,772.50		
HOSPITAL CARE 13%	20,117.50	28,437.50		5,765.50	46,722.00	101,042.50		
OTHER Life/Disability .6%	928.50	1,312.50		266.10	2,156.40	4,663.50		
						0.00		
TOTAL EMPLOYEE PAYROLL TAXES &								
BENEFITS	38,355.38	54,225.38	0.00	10,830.59	89,055.54	192,466.88		

#### **Employee Payroll Taxes & Benefits Narrative.**

Payroll taxes are based on on current FICA, Worker's Comp and Unemployment percentages. Unemployment taxes are calculated on the first \$9,000.00 of each employee's salary. Benefits for full time employees include hospitalization, retirement, group life and disability insurance.

C. PROFESSIONAL FEES & CONTRACTED SERVICES (Indicate type, function performed, and estimate of use (hours, days, etc.)	Traditional Foster Care	Therapeutic Foster Care 3		MGMT INDIRECT	OTHER DIRECT SERVICES	TOTAL EXPENSE
Foster Parent Fees	167,900.00	164,250.00				332,150.00
Accounting Services				6,000.00	12,000.00	18,000.00
Janitorial Services				9,900.00	20,100.00	30,000.00
						0.00
TOTAL PROFESSIONAL FEES & CONTRACTED						
SERVICES	167,900.00	164,250.00	0.00	15,900.00	32,100.00	380,150.00

#### **Professional Fees & Contracted Services Narrative**

Professional and contracted services include fees paid to our Foster Parents. We currently have 38 foster parents. Other contracted services include accounting and janitorial.

		Therapeutic			OTHER DIRECT	
EXPENSES BY PROGRAM SERVICES	Traditional Foster Care	Foster Care 3		MGMT INDIRECT	SER	TOTAL EXPENSE
D.CONSUMABLE SUPPLIES						
OFFICE		900.00			4,500.00	5,400.00
CLEANING						0.00
PROGRAM	500.00	300.00			600.00	1,400.00
OTHER - Food					10,000.00	10,000.00
						0.00
						0.00
TOTAL CONSUMABLE SUPPLIES	500.00	1,200.00	0.00	4,500.00	10,600.00	16,800.00

#### **Consumable Supplies Narrative**

Program expenses include gifts for children and youth activities. Office supplies are allocated based on the number of FTE's in each service.

		Therapeutic			OTHER DIRECT	
EXPENSES BY PROGRAM SERVICES	Traditional Foster Care	Foster Care 3		MGMT INDIRECT	SER	TOTAL EXPENSE
E. OCCUPANCY COSTS						
RENTAL @ \$10.00 PER SQ. FT. 10,000	10,000.00	15,000.00			75,000.00	100,000.00
USAGE ALLOWANCE OF BLDG. OWNED @2% OF						
ORIG. ACQUISITION COST						0.00
MAINTENANCE & REPAIRS	1,200.00	1,800.00			9,000.00	12,000.00
UTILITIES (MAY BE INCLUDED IN RENT) HEAT &						
ELECTRICITY WATER						0.00
TELEPHONE	2,200.00	3,300.00			6,500.00	12,000.00
OTHER (SPECIFY)						0.00
						0.00
						0.00
TOTAL OCCUPANCY COSTS	13,400.00	20,100.00	0.00	0.00	90,500.00	124,000.00

#### **Occupancy Costs Narrative**

Rental expense is allocated by square footage of office space. This expense is further allocated between Traditional Foster Care and Therapeutic Foster Care 3 based on the number of FTE's in each service.

Telephone expense includes office phones and company cell phones used by employees. This expense is further allocated between Traditional Foster and Therapeutic Foster Care based on the number of FTE's in each service.

Maintenance & Repairs expense is allocated by square footage of office space. This expense is futher allocated between Traditional Foster Care and Therapeutic Foster Care 3 based upon the number of FTE's in each service.

Utilities are included in the rent.

		Therapeutic			OTHER DIRECT	
EXPENSES BY PROGRAM SERVICES	Traditional Foster Care	Foster Care 3		MGMT INDIRECT	SER	TOTAL EXPENSE
F.TRAVEL COSTS						
GASOLINE & OIL	-					0.00
VEHICLE REPAIR						0.00
VEHICLE LICENSE						0.00
VEHICLE INSURANCE						0.00
OTHER (PARKING)						0.00
MILEAGE REIMBURSE.@ <u>\$.50</u> PER MILE	28,125.00	28,125.00			18,750.00	75,000.00
CONFERENCES & MEETINGS, ETC.	1,500.00	1,500.00			4,500.00	7,500.00
PURCHASED TRANSPORTATION						0.00
TOTAL TRAVEL COSTS	29,625.00	29,625.00	0.00	0.00	23,250.00	82,500.00

#### **Travel Costs Narrative**

Travel costs include mileage reimbursement of \$.50 per mile. Estimated number of miles are 150,000. Conference and meetings expense include costs for 4 employees to attend conference on Foster Care.

		Therapeutic			OTHER DIRECT	
EXPENSES BY PROGRAM SERVICES	Traditional Foster Care	Foster Care 3		MGMT INDIRECT	SER	TOTAL EXPENSE
G. INSURANCE COSTS						
LIABILITY	2,460.00	1,640.00		500.00	2,900.00	7,500.00
PROPERTY	330.00	220.00			250.00	800.00
ACCIDENT						0.00
OTHER						0.00
TOTAL INSURANCE COSTS	2,790.00	1,860.00	0.00	500.00	3,150.00	8,300.00

#### **Insurance Costs Narrative**

Insurance costs include liability insurance for foster parents and executive officers of the agency. Insurance costs are allocated to the services based on number of FTE's in each service.

		Therapeutic			OTHER DIRECT	
EXPENSES BY PROGRAM SERVICES	Traditional Foster Care	Foster Care 3		MGMT INDIRECT	SER	TOTAL EXPENSE
H.EQUIPMENT COSTS						
SMALL EQUIPMENT (items costing under \$5,000.00, wh	nich are to be purchased					
						0.00
						0.00
						0.00
TOTAL SMALL EQUIPMENT COSTS	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT MAINTENANCE & REPAIR (DETAIL)						0.00
						0.00
						0.00
						0.00
TOTAL EQUIPMENT & REPAIR	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT LEASE COSTS (DETAIL)						
Copiers	900.00	900.00			900.00	2,700.00
						0.00
						0.00
TOTAL LEASE COSTS	900.00	900.00	0.00	0.00	900.00	2,700.00
TOTAL COST DEPRECIATION OF LARGE						
EQUIPMENT ITEMS (detail on page 7)	1,000.00	1,000.00	0.00	0.00	1,000.00	3,000.00
TOTAL EQUIPMENT COSTS	1,900.00	1,900.00	0.00	0.00	1,900.00	5,700.00

Total Equipment Costs Narrative (Small Equipment, Equipment Maintenance & Repair, Equipment Lease, Equipment Depreciation)

Equipment Costs include lease charges for copiers and depreciation of computer system purchased in March, 2008.

#### LARGE EQUIPMENT DEPRECIATION CO

Any individual equipment item costing \$5,000 or more at time of purchase may be included in the budget and must be depreciated. The exception to the "individual equipment item" is for computer components which are purchased as a group, I.e. hard drive,

If the total cost for all the components is \$5,000 or greater, the equipment must be depreciated. Any item which was full depreciated on the agency's books prior to the beginning date of the contract may not be used as a bas

even though that item of equipment is used by the program. Any items of equipment used by the Management and Indirect activities of the Agency

for which costs are included in this budget must also be itemized on this sheet. If needed, extra copies may be made and numbered 7A, 7B, & 7C.

101 which costs are included in this budget must also be	itemized on this sheet. If i	iceded, extra copies	may be ma	ide and numbered 7A,	7 <b>D</b> , & 7C.					
								*PERCENT	AMOUNT	
			TOTAL				CHARGEABLE	USED BY	CHARGED TO	
		DATE OF	ACTUAL		TOTAL TO	USEFUL	ANNUAL	CONTRACT	CONTRACT	WHICH CONTRACTED
ITEM(S) TO BE DEPRECIATED	NEW OR USED	PURCHASE	COST	SALVAGE VALUE	DEPRECIATE	LIFE	DEPRECIATION	PROGRAM	PROGRAM	PROGRAM
Computer system	N	03/03/2008	15,000.00	0.00	15,000.00	5	3,000.00	100.00%	3,000.00	1/3 to Trad,TFC3, RT
			0.00	0.00	0.00	0	0.00			
			0.00	0.00	0.00	0	0.00			
			0.00	0.00	0.00	0	0.00			
			0.00	0.00	0.00	0	0.00			
			0.00	0.00	0.00	0	0.00			
Total			15,000.00		15,000.00		3,000.00		3,000.00	

<sup>\*</sup> Enter as a decimal.

		Therapeutic			OTHER DIRECT	TOTAL
EXPENSES BY PROGRAM SERVICES	Traditional Foster Care	Foster Care 3		MGMT INDIRECT	SER	EXPENSE
I.MISCELLANEOUS COSTS						
Postage	1,000.00	800.00			500.00	2,300.00
Dues/Subcriptions	2,000.00	1,000.00			1,000.00	4,000.00
Background checks	2,250.00	1,500.00			1,250.00	5,000.00
Recruitment	2,500.00	2,000.00			1,500.00	6,000.00
						0.00
TOTAL MISCELLANEOUS COSTS	7,750.00	5,300.00	0.00	500.00	3,750.00	17,300.00
J. PROFIT MARGIN (For profit entities only)						0.00
TOTAL OF ALL EXPENSES	416,970.38	497,210.38	0.00	76,580.59	613,705.54	1,604,466.88

#### **Miscellaneous Costs Narrative.**

Miscellaneous costs include postage, professional dues, foster parent recruitment, and backgound checks on foster parents and employees. Miscellaneous costs are allocated based on the number of FTE's in each service.

A rationale or basis for the allocation of Mgmt Indirect cost which details how the amount charged to the proposed service was determined must be included. Some agencies allocate these types of costs on staff salaries, total personnel costs, total direct cost of service proposed, and/or time studies. Records substantiating development of the means of these costs must be provided with your budget submittal and also maintained by your agency.

#### Mgmt/Indirect Cost Narrative.

Management/Indirect costs are allocated to all services based on the percent of total direct salaries of each service to total agency salaries.

#### Profit Margin Narrative (for profit entities only).

Please type narrative here.

N/A.

REVENUES BY PROGRAM SERVICES	Traditional Foster Care	Therapeutic Foster Care 3		MGMT INDIRECT	OTHER DIRECT SER	TOTAL REVENUES
A. GOVERNMENTAL AGENCY FUNDING (specify agency & type)						
Hamilton County Job & Family Services	375,000.00	455,000.00			620,000.00	1,450,000.00
Butler County Job & Family Services	58,000.00	51,000.00				109,000.00
						0.00
B.OTHER FUNDING						0.00
FEES FROM CLIENTS						0.00
CONTRIBUTIONS -						0.00
donations				6,000.00		6,000.00
endowment				23,000.00		23,000.00
						0.00
						0.00
AWARDS & GRANTS						0.00
						0.00
OTHER (specify)						0.00
Fundraising	5,000.00	5,000.00			7,000.00	17,000.00
TOTAL REVENUE	438,000.00	511,000.00	0.00	29,000.00	627,000.00	1,605,000.00

#### Revenue Narrative

Revenues are projected based upon the per diem rate and the number of children in each service.

#### RENEWAL YEAR ESTIMATED COST SHEET

	RENEWAL YEAR	RENEWAL YEAR	NARRATIVE - Please describe in detail the reasons for increased costs/expenses. This narrative will be used to help determine the amount of increase Provider may receive if
PROGRAM	1 EXPENSE	1 UNIT RATE	HCJFS awards increases in renewal years 1 and 2.
Traditional Foster Care	\$435,383.12		Requesting a 2.5 percent increase. Salaries and contracted services are anticipated to increase 3 percent and supplies, insurance, equipment should increase 2 percent. Other costs should be stable.
Therapeutic Foster Care 3	\$279,300.06		Requesting a 2.5 percent increase. Salaries and contracted services are anticipated to increase 3 percent and supplies, insurance, equipment should increase 2 percent. Other costs should be stable.
PROGRAM 3			
PROGRAM 4			

			NARRATIVE - Please describe in detail the reasons for increased costs/expenses. This
	RENEWAL YEAR	RENEWAL YEAR	narrative will be used to help determine the amount of increase Provider may receive if
PROGRAM	2 EXPENSE2	2 UNIT RATE	HCJFS awards increases in renewal years 1 and 2.
			Requesting a 3 percent increase. Salaries and contracted services are anticipated to increase 3
			percent. In addition, an upgrade to computer equipment is needed that will increase costs by 3
Traditional Foster Care	\$448,444.61	\$53.43	percent. All other costs should increase by approximately the cost of living (2.5%).
			Requesting a 3 percent increase. Salaries and contracted services are anticipated to increase 3
			percent. In addition, an upgrade to computer equipment is needed that will increase costs by 3
Therapeutic Foster Care 3	\$287,679.06	\$52.54	percent. All other costs should increase by approximately the cost of living (2.5%).
PROGRAM 3			
PROGRAM 4			

## ATTACHMENT D

# Provider Certification

## Hamilton County Department of Job and Family Services Provider Certification Process

(Revised 5/10)

#### I. Overview

The purpose of the Hamilton County Department of Job and Family Services (HCJFS) Provider Certification Process is to assess a service provider's administrative capacity to effectively manage an HCJFS contract. The process is designed strictly for internal HCJFS decision making and should not be seen as an official accreditation, licensing or endorsement of a provider program or agency. The process is divided into three (3) sections -A. Program Identifying Information, B. Administrative Capacity and C. Quality Assurance. Sections A. and B. may be completed prior to contract signing. Section C. within six (6) months of contract signing. A six (6) month period is given for Section C. to allow time for smaller agencies who may not have all of the quality assurance components in place. As with any process, there are always exceptions so consult with management if certain portions of the document are not applicable to a specific provider.

- A. **Program Identifying Information (Section A)** identifies key information such as:
  - 1. agency name and address;
  - 2. director's name;
  - 3. service being purchased;
  - 4. hours/days of operation, etc.
- B **Administrative Capacity (Section B) -** identifies administrative areas which are key to an effective operation such as:
  - 1. accounting and record keeping systems;
  - copies of important documents such as the table of organization,
     Articles of Incorporation, insurance, etc.;
  - 3. review of provider personnel files for proof of drivers' licenses, insurance, professional credentials, etc.;
  - 4. tour of the provider's facility.

None of this information is to be released to anyone other than the provider without HCJFS management approval.

- C. **Quality Assurance (Section C) -** identifies processes and procedures for ensuring quality service such as:
  - 1. program staff training plan;
  - 2. staff policy and procedure manual;
  - 3. quality assurance plan/activities.

Refer to detailed instructions for completing the certification document.

#### II. INSTRUCTIONS FOR THE PROVIDER CERTIFICATION PROCESS

#### Section A. Program Identifying Information

ITEM	EXPLANATION
1. Reviewer's Name and Title	Staff name(s)/title(s) who completed the certification review.
2. Initiation of Certification Process (Date)	Date the certification process began.
3. Completion of Certification Process (Date)	Date the certification process was completed - all 3 sections completed
4. Certification Status	Select the applicable answer as the certification process is completed. Select: in process, approved, denied.
5. Tax I.D. # (aka Vendor #)	Tax I.D. (Vendor) number used in Performance.
6. Oracle Contract #	Contract number used in Oracle
7. Agency Name	Official name of the contract agency.
8. Agency Address	Address for the location of the agency's administrative office. Indicate if there is a separate mailing address.
9. Phone #	Phone number for the agency's administrative office.
10. Fax #	Fax number for the agency's administrative office.
11. Program Name	Program name for the purchased service, if applicable.
12. Service Name	Service name from the Contract Services database picklist.
13 Program Address, if different	Program address if different from the administrative office.
14 Program Phone #, if different	Program phone number if different from the administrative office.
15. Program Fax #	Program fax number if different from the administrative office.
16. Agency's Hours/Days of Operation	Agency's hours of operation (begin/end times) and days of the week the agency is open for service.
17. Program's Hours/Days of Operation	Contracted program's hours of operation (begin/end times) and the days of the week the program is open for service.
18. Seasonal Hours, if applicable	Indicate if the program has seasonal (summer, holiday, etc) days and hours of operation.
19. Agency Director's Name	Name of the Executive Director for the contracted agency.
20. Agency Director's E-Mail Address	E-mail address for the Agency Director.
21. Program Director's Name, if different	Name of the Program Director for the contracted program/service if different from the Executive Director.
22. Program Director's Phone #, if different	Phone number for the Program Director if different from the agency or program phone numbers listed above in #9 and #14.
23. Program Director's E-Mail Address	E-mail address for the Program Director if different from the Agency Director.
24. Program Contact Person, if different	Name of the program Contact Person if different from the Program Director listed above in #20.
25. Program Contact Person's Phone number, if different	Phone number for the program Contact Person if different from the phone number for the Program Director listed above in #21.
26. Program Contact Person's E- Mail Address	E-mail address for the program contact person if different from the Program Director.

Section B. Administrative Capacity - This section must be completed prior to contract signing.

IT	EM	EXPLANATION
2.	Other Provider certifications  Reviewed and accepted:	Ask Provider if the agency is currently certified by another entity. This could be Medicaid, JACHO, COA, etc. Obtain information regarding the type, time period and particular services covered by the certification and discuss findings with Section management.  This information is used to determine the financial
	<ul> <li>a. Most recent annual independent audit or comparable financial documents;</li> <li>b. audit management letter, if applicable;</li> <li>c. SAS61 (auditor's communication to the board's audit committee), if applicable;</li> <li>d. most recent 990 and Schedule A;</li> <li>e. most recent federal income tax return;</li> <li>f. written internal financial controls.</li> </ul>	status of an agency. Things to look for are:  1. Did the audit firm issue an unqualified opinion on the report? If not, a further review of the agency's financial status should be conducted. If the audit report is not for the prior calendar year, ask when the report will be finished and follow-up with provider to obtain a copy.  2. Do the attachments/exhibits indicate problems, recommendations, etc.?  3. Does the audit management letter indicate a problem or areas that need improvement?  4. Does the SAS61 indicate problems, concerns, etc.?  5. The 990 repeats much of the information in the independent audit but also includes the salaries for the top 5 positions earning over \$50,000.00 per year.  6. Were taxes filed timely? If not, why? Were extensions requests done timely?  7. Do the controls indicate a separation of duties? Is there a clear understanding of duties and roles? For assistance in developing internal financial controls, providers can consult the standards issued by the GAO in the booklet titled <i>Government Auditing Standards</i> . The information is also
		available on the GAO website at:  http://www/gao.gov/policy/guidance.htm
3.	Indicate Provider's filing status with the IRS:  a. 501C3 (not-for-profit);  b. sole proprietor;  c. corporation (for profit);  d. government agency;  e. other (specify).	The filing status is important because of filing and tax conditions which are unique to each category.

Received current copies of: Copies of all the documents must be received prior to a. Articles of Incorporation, if applicable; contract signing. b. job descriptions for all staff in program 1. Job description titles should match to the salaried budget; positions in the budget and to the positions in the c. insurance with the correct amount, type T.O. of coverage and additional insureds listed; d. Worker's Compensation insurance; 2. Insurance amounts are the standard amounts listed e. table of organization including advisory in the boiler plate contract. Work with management boards & committees; for unusual coverage amounts for unusual services. f service/attendance form, sign-in sheet, etc. Indicate the expiration date so HCJFS can do timely g. contract service contingency plan, if applicable. follow-up to ensure the insurance coverage remains current. 3. Table of organization should show the relationship of the contracted service to the entire organization. The T.O. may reference programs for positions. 4. The service/attendance form is the sheet used to document units of service. Determine if information maintained is adequate - client names, date, begin/end time, unit(s) of service, name of teacher/case worker, etc. 5. The contract service contingency plan is to detail

etc.

Reviewed 3 of the last 12 months

board minutes

how service will be provided to HCJFS clients should the provider be unable to comply with the contract

administrative capacity of the agency, i.e. issues with the contracted programs, staff issues, funding issues,

terms. What is the provider's back-up plan?
Review for problems which could reflect on the

Reviewed accounting/record keeping system: 1. The agency must show how the expenses and a. financial record keeping method revenue for each contracted program will be 1) is a separate account set up for reported/tracked in a separate account. our program? 2. Determine how financial invoices will be filed. Is 2) are invoices filed for easy reference? b. cash or accrual system; this adequate for audit purposes? c. revenue source during start-up period; d. ability to issue accurate and timely reports 3. Identify the accounting system used - cash vs. e. maintenance of client service records. accrual. This is important in an audit for determining 1) method for documenting client service; how expenses and revenues are reported. 2) method for compiling data for reports; 3) method for tracking performance 4. Determine how the agency will meet payroll and indicators; other contract related expenses during the start-up f. how will the Provider manage cash flow during period, prior to receiving the first contract the first 3 months of the contract? reimbursement. 5. Review the process for reporting expenses, service and performance goals. Does provider have the administrative capacity to manage the contract in an accurate and timely fashion? In the program area? In the financial area? 6. Review the process for documenting and maintaining client service records. Is it acceptable for audit purposes? Can invoiced services be easily tracked to a source document? Is the information in the source document legible, complete, etc? 7. Since the initial reimbursement will be approximately 2 months from the end of the first service month, discuss with provider how program expenses will be paid during that time. 7. When applicable, review personnel files Based on the work performed by the contract for proof of required documentation including, agency's staff, conduct a sampled review of but not limited to: personnel files to ensure required documentation is current professional license/certification; current and on file. Indicate discrepancies and driver's license with < 5 points; develop an action plan with the agency to ensure b. compliance prior to contract signing. proof of car insurance; c. police/BCII check completed within the last 12 months. Transportation Issues (when applicable) This section is to identify potential problems for the a. is public transportation readily available? program area in client access of service. b. how far from the program site is the public transportation stop? c. indicate the type of available parking facilities: 1) private lot; 2) municipal/public lot; 3) on-street parking;

4) client/staff pay to park.

- 9. Interior Public Areas
  - a. indicate general impression of appearance cleanliness, neatness, safety, etc.
  - b. is facility handicapped accessible?
  - c. are bathrooms handicapped accessible?
  - d. does facility design ensure client confidentiality?
  - e. is the facility adequate for our program?
  - f. ask provider if a negative building safety report has been issued by the fire department.
- 10. Contract Management Plan review provider's written plan for contract management.
  - a. how will provider ensure integrity and accuracy of the financial system for reporting to HCJFS?
  - b. how will provider ensure integrity of record keeping for documenting and reporting units of service and performance objectives to HCJFS?
  - c. how will provider ensure administrative and program staff are fully aware of and comply with contract requirements?
  - d. what is provider's plan for conducting self-reviews to ensure contract compliance?
  - e. what is provider's plan for ensuring receipt of client authorization forms prior to invoicing?
  - f. what is provider's plan to remain in compliance with contract requirements for timely invoicing to HCJFS?
  - g. what is provider's plan for monitoring contract utilization?

Purchased services are to be provided in an appropriate setting and accessible to all referred clients. This area is subjective and open to interpretation. The question to ask yourself is if you'd feel comfortable referring a client to this location. The fire department only issues a report when there are building safety issues. Ask to see any negative safety report and, if any, ask for proof of compliance - repair invoices, etc. Calls can be made to the fire department if the status is in doubt.

The purpose of the plan is to ensure the provider is fully aware of the contractual obligations and has a pro-active plan for managing the various contract components. At a minimum, the provider's written plan must address these seven (7) areas.

Section C. Quality Assurance - If unavailable prior to contract signing, items in this section must be obtained and/or

reviewed within the first 6 months of the contract.

ITEM	EXPLANATION
Training plan for program area staff.     Are provider staff aware of contract requirements?	Provider must have a written plan for ensuring provider's staff is aware of contract/amendment requirements and conditions. Staff must be aware of the target population, special need clients, reporting requirements, etc.
2. Written program policies	Review program policies to ensure contract conditions are maintained.
<ul> <li>3. Policy &amp; procedure manual for staff</li> <li>a. provider's overall operation policy;</li> <li>b. personnel policies;</li> <li>c. policy for using volunteers;</li> <li>d. affirmative action;</li> <li>e. cultural diversity training.</li> </ul>	The manual is for the entire provider agency. Is cultural diversity part of agency wide training?
4. Received copy of provider's brochures or literature regarding their programs.	How are cultural sensitivity issues addressed in the literature? Does provider serve specific cultural and/or ethnic populations?
5. Received copy of provider's QA/QI plan or activities. At a minimum, the following must be included:	1. Does the agency have a Quality Improvement program?
<ul> <li>a. consumer program satisfaction results (define method(s) to be used);</li> <li>b. HCJFS &amp; provider staff satisfaction feedback mechanism (defined in plan);</li> <li>c. unduplicated monthly &amp; YTD data on # of referrals from HCJFS, # of consumers</li> </ul>	<ul><li>2. Is there a <u>current</u> QI plan that incorporates involvement of all program areas, front line staff representation, fiscal, administration, clinical staff, families served?</li><li>3. Is there a client satisfaction mechanism in place?</li></ul>
engaged in services, outreach efforts for no-show consumers, service contact dates and units;	4. How are client contacts, referrals, service delivery measured and tracked?
<ul> <li>d. how goal/performance standard     attainment will be documented and     reported on an individual &amp; aggregate     basis;</li> <li>e. written information regarding service</li> </ul>	5. Are service goals articulated clearly? Are there mechanisms in place to track and report individual and aggregate data on client activities/outcomes? Financial outcomes?
programs operated by provider & how the information is disseminated to consumers;  f. provider's publicized complaint & grievance system to include written	6. Service brochures that describe program availability? Quality Improvement information that is distributed to stakeholders and utilized for program decision making?
policies & procedures for handling consumer and family grievances, QI report to include individual and program related grievance summaries; g. detailed safety plan;	7. Grievance process available - easily accessible to clients? Process for tracking and reporting individual and aggregate data on grievances?
h. detailed written procedure for maintaining the security and confidentiality of client records.	<ul><li>8. Safety plan available and mechanisms in place to evaluate, monitor, and report safety issues?</li><li>9. How are client records maintained for security and</li></ul>
	confidentiality in provider's office? Can records be taken off site? If yes, how is the security and confidentiality guaranteed?

## **Hamilton County Department of Job and Family Services Provider Certification Document**

<u>Section A. Program Identifying Information</u> - This process is designed strictly for internal HCJFS decision making and should not be seen as an official accreditation, licensing or endorsement of a provider program or agency.

anu	should not be seen as an official accredit	ation, needsing of endorsement of a provider program of agency.
1.	Reviewer's Name and Title	
2.	<b>Initiation of Certification Process (Date)</b>	
3.	<b>Completion of Certification Process (Date)</b>	
4.	Certification Status	
5.	Tax I.D. #	
6.	Oracle Contract #	
7.	Agency Name	
8.	Agency Address	
9.	Phone #	
10.	Fax #	
11.	Program Name	
12.	Service Name	
13.	Program Address, if different	
14.	Program Phone #, if different	
15.	Program Fax #, if different	

16. Agency's Hours/Days of Operation	
17. Program's Hours/Days of Operation	
18. Indicate seasonal hours/days of operation, if applicable	
19. Agency Director's Name	
20. Agency Director's E-Mail Address	
21. Program Director's Name, if different	
22. Program Director's Phone #, if different	
23. Program Director's E-Mail Address	
24. Program Contact Person, if different	
25. Program Contact Person's Phone #, if different	
26. Program Contact Person's E-Mail Address	

**NOTES:** 

Section B. Administrative Capacity - This section must be completed prior to contract signing

Item	Comments	Date Rec'd.	Date Complete
1. Other Provider certifications, i.e., Medicaid, JACHO, COA, etc.			
2. Reviewed and accepted:  a. most recent annual indep. audit or comparable financial documents;.			
b. audit management letters, is applicable;			
c. SAS61 (auditor's communication to the board's audit committee), if applicable;			
d. most recent 990 and Schedule A;			
e. most recent federal income tax return;			
f. written internal financial controls. For assistance in developing internal financial controls, providers can consult the standards issued by the General Accounting Office (GAO) in the booklet titled <i>Government Auditing Standards</i> . The information is also available on the GAO website at http://www.gao.gov/policy/guidance.htm			
3. Indicate Provider's filing status with the IRS a. 501C3 (not-for-profit);			
b. sole proprietor;			
c. corporation (for profit);			
d. government agency;			
e. other (specify).			
<ul><li>4. Received current copies of:</li><li>a. Articles of Incorporation, if applicable;</li></ul>			
b. job descriptions for all staff in program budget;			
c. insurance with the correct amount, type of coverage and add'al. insureds listed; Expiration Date:			

d. Worker's Compensation insurance;		
e. table of organization including advisory boards		
&		
committees;		
f. service/attendance form, sign-in sheet, etc.		
g. copy of the contract service contingency plan, if		
applicable for this service.		
5. Reviewed 3 of the last 12 months board minutes		
6. Reviewed accounting/record keeping system:		
a. financial record keeping method		
1) is a separate account set up for our program?		
2) are invoices filed for easy reference?		
1 1 1		
b. cash or accrual system;		
c. revenue source during start-up period;		
d. ability to issue accurate and timely reports		
e. maintenance of client service records.		
1) method for documenting client service;		
2) method for compiling data for reports;		
2) 4 16 4 1' 6 ' 1' 4		
3) method for tracking performance indicators;		
f. how will provider manage cash flow during the		
first 3 months of the contract?		
7. When applicable, reviewed personnel files for		
proof of required documentation including, but		
not limited to:		
a. current professional license/certification;		
b. driver's license with < 5 points;		
a much of con insurance:		
c. proof of car insurance;		
	]	1

d. police/BCII check completed w/in last 12 mons.		
8. Transportation Issues (when applicable)		
a. is public transportation readily available?		
b. how far from the program site is the		
public transportation stop?		
c. indicate the type of available parking		
facilities:		
1) private lot;		
-/ F		
2) municipal/public lot;		
, , , , , , , , , , , , , , , , , , , ,		
3) on-street parking;		
4) client/staff pay to park.		
9. Interior - Public Areas		
a. indicate general impression of appearance -		
cleanliness, neatness, safety, etc.		
b. is facility handicapped accessible?		
c. are bathrooms handicapped accessible?		
d. does facility design ensure client confidentiality?		
e. is the facility adequate for our program?		
f. ask Provider if a negative building safety report		
was issued by the fire department.		
10. Contract Management Plan - review provider's		
written plan for contract management.		
a. how will provider ensure integrity and accuracy		
of the financial system for reporting to HCJFS?		
b. how will provider ensure integrity of record		
keeping for documenting and reporting units of		
service and performance objectives to HCJFS?		
c. how will provider ensure administrative and		
program staff are fully aware of and comply with		
contract requirements?		

d. what is provider's plan for conducting self-		
reviews to ensure contract compliance?		
e. what is provider's plan for ensuring receipt of		
client authorization forms prior to invoicing?		
f. what is provider's plan to remain in compliance		
with contract requirements for timely invoicing		
to HCJFS?		
g. what is provider's plan for monitoring contract		
utilization?		

#### **Additional comments/notes for Section B:**

# Section C. Quality Assurance - If unavailable prior to contract signing, items in this section must be obtained and/or reviewed within the first 6 months of the contract.

Item	Comment	Date	Date
		Rec'd.	Complete
1. Training plan for program area staff.			
a. proof provider staff are aware of contract			
requirements.			
2. Written program policies			
3. Policy & procedure manual for staff			
<ul> <li>a. provider's overall operation policy;</li> </ul>			
b. personnel policies;			
c. policy for using volunteers;			
d. affirmative action;			
e. cultural diversity training;			
f. police check policy.			
4. Received copy of provider's brochures or			
literature regarding their programs. How are			
cultural sensitivity issues addressed in the			
literature? Does provider serve specific			
cultural and/or ethnic populations?			
5. Received copy of providers's QA/QI plan			
or activities. At a minimum, the following			
should be included:			
a. consumer program satisfaction results			
(define method(s) to be used);			
b. HCJFS & provider staff satisfaction			
feedback mechanisms (defined in plan);			
c. unduplicated monthly & YTD data on #			
of referrals from HCJFS, # of			
consumers engaged in services, outreach			
efforts for no-show consumers, and			
contact dates and units;			

d. how goal/performance standard		
attainment will be documented and		
reported on an individual & aggregate		
basis;		
e. written information regarding service		
programs operated by provider & how		
the information is disseminated to		
consumers;		
f. provider's publicized complaint		
& grievance system to include		
written policies & procedures for		
handling consumer and family grievances		
and individual and program related		
grievance summaries;		
g. detailed safety plan;		
h. detailed written procedure for		
maintaining the security and confidentiality		
of client records.		

#### Additional comments/notes for Section C:

(G:sharedsv\contract\manual\certific Rev. 10-02)

# ATTACHMENT E

Declaration of Property Tax Delinquency

# **Declaration of Property Tax Delinquency** (ORC 5719.042)

I,,	nereby affin	m that the	Proposing (	Organization
herein,		, is _	/ is not _	(check
one) at the time of submitting this prop	osal charged	with deling	uent property	taxes on the
general tax list of personal property v	vithin the C	ounty of Ha	amilton. If th	ne Proposing
Organization is delinquent in the paym	ent of prope	erty tax, the	amount of s	uch due and
unpaid delinquent tax and any due and u	npaid interes	t is \$		·
Print Name			_ Date	
Signature				
a				
<b>State of Ohio - County of Hamilton No</b>	<u>tary</u>			
Before me, a notary public in	and for	said Coun	ty, personall	y appeared
, at	thorized sig	natory for th	ne Proposing C	Organization,
who acknowledges that he/she has read	the foregoing	ng and that	the informati	ion provided
therein is true to the best of his/her know	ledge and be	elief.		
IN TESTIMONY WHEREOF, I have af	fixed my har	d and seal o	of my office at	
, Ohio tl	iis d	ay of	20	
	-			
		Notary Publ	ic	

# ATTACHMENT F

# Release of Personnel Records & Criminal Records Checks



222 East Central Parkway • Cincinnati, Ohio 45202-1225

Ceneral Information: (513) 946-1000

General Information: (513) 946-1000 General Information TDD: (513) 946-1295

FAX: (513) 946-2250 www.hcjfs.org www.hcadopt.org www.hcfoster.org

Employer Name:	
Employee Name:	
Employee Address:	
RELEASE OF PERS	ONNEL RECORDS AND CRIMINAL RECORDS AND FINGERPRINT-BASED CHECKS
with respect to any pe	ections 2151.86 and 5153.111 require criminal records and fingerprint-based checks erson who is responsible for a child's care in out-of-home care. Hamilton County I Family Services requires certain of those checks to be performed on an annual basis
	ing organizations, may be required to audit the records of Providers to ensure isions relating to criminal record and fingerprint-based checks.
not limited to, crimin Authorization Date un	nd those entitled to audit its records, to review my personnel records, including, but nal records and fingerprint-based checks. This authorization is valid from the ntil one year after the termination of the contract between HCJFS and Provider that records and/or fingerprint-based checks.
Signature:	
Authorization Date: _	

# ATTACHMENT G

# RFP Registration Form

#### REGISTRATION FORM

## RFP: SC10-20R, FAMILY PRESERVATION CONTINUUM SERVICES (RE-RELEASE) <u>February, 2021</u>

All inquiries regarding this RFP are to be in writing and are to be e-mailed to:

Sandra Carson
Hamilton County Job and Family Services
222 E. Central Parkway Contract Services, 3<sup>rd</sup> Floor
Cincinnati, OH 45202
Fax#: (513) 946-2384

Email: Hamil\_ContractServicesProcurement@jfs.ohio.gov

The Hamilton County Job and Family Services (HCJFS) will not entertain any oral questions regarding this RFP. Other than to the above specified person, no bidder may contact any HCJFS employee, county official, project team member or evaluation team member. Providers are not to schedule appointments or have contact with any of the individuals connected to or having decision-making authority regarding the award of this RFP. Inappropriate contact may result in rejection of the Providers Proposal, including attempts to influence the RFP process, evaluation process or the award process by Providers who have submitted bids or by others on their behalf.

By e-mailing this completed page to the HCJFS Contract Services Department, you will be registering your company's interest in this RFP, attendance at the RFP Conference and all ensuing addenda. Your signature is an acknowledgement that you have read and understand the information contained on this page. Due date for Registration Form is **March 12, 2021 no later than noon.** 

DATE:	
COMPANY NAME:	
ADDRESS (including city, state, zip code):	
REPRESENTATIVE'S NAME	
TELEPHONE NUMBER	
FACSIMILE NUMBER:	
EMAIL ADDRESS:	
SIGNATURE:	

Registration helps insure that Providers will receive any addenda to or correspondence regarding this RFP in a timely manner. HCJFS will not be responsible for the timeliness of delivery via the U.S. Mail.

Please e-mail this completed page to RFP Contact Person at Hamil ContractServicesProcurement@jfs.ohio.gov

# ATTACHMENT H

# CFSR Measures for Provider Performance Outcome Measures

# Child and Family Services Reviews Quick Reference Items List

#### **OUTCOMES**

#### Safety Outcome 1: Children are, first and foremost, protected from abuse and neglect.

Item 1: Were the agency's responses to all **accepted child maltreatment reports initiated**, and **face-to-face contact** with the child(ren) made, within time frames established by agency policies or state statutes?

# Safety Outcome 2: Children are safely maintained in their homes whenever possible and appropriate.

- Item 2: Did the agency make concerted efforts to provide services to the family to **prevent** children's **entry into foster care or re-entry** after reunification?
- Item 3: Did the agency make concerted efforts to assess and address the risk and safety concerns relating to the child(ren) in their own homes or while in foster care?

#### Permanency Outcome 1: Children have permanency and stability in their living situations.

- Item 4: Is the child in foster care in a **stable placement** and were any changes in the child's placement in the best interests of the child and consistent with achieving the child's permanency goal(s)?
- Item 5: Did the agency establish **appropriate permanency goals** for the child in a **timely manner?**
- Item 6: Did the agency make concerted efforts to **achieve reunification**, **guardianship**, **adoption**, **or other planned permanent living arrangement** for the child?

### Permanency Outcome 2: The continuity of family relationships and connections is preserved for children.

- Item 7: Did the agency make concerted efforts to ensure that **siblings in foster care are placed together** unless separation was necessary to meet the needs of one of the siblings?
- Item 8: Did the agency make concerted efforts to ensure that **visitation between a child in foster care and his or her mother, father, and siblings** was of sufficient frequency and quality to promote continuity in the child's relationships with these close family members?
- Item 9: Did the agency make concerted efforts to **preserve the child's connections** to his or her neighborhood, community, faith, extended family, Tribe, school, and friends?
- Item 10: Did the agency make concerted efforts to **place the child with relatives** when appropriate?
- Item 11: Did the agency make concerted efforts to promote, support, and/or maintain **positive** relationships between the child in foster care and his or her mother and father or other primary caregivers from whom the child had been removed through activities other than just arranging for visitation?

#### Well-Being Outcome 1: Families have enhanced capacity to provide for their children's needs.

- Item 12: Did the agency make concerted efforts to assess the needs of and provide services to children, parents, and foster parents to identify the services necessary to achieve case goals and adequately address the issues relevant to the agency's involvement with the family?
- Item 13: Did the agency make concerted efforts to involve the **parents and children** (if developmentally appropriate) **in the case planning** process on an ongoing basis?
- Item 14: Were the **frequency and quality of visits between caseworkers and child(ren)** sufficient to ensure the safety, permanency, and well-being of the child(ren) and promote achievement of case goals?

Item 15: Were the **frequency and quality of visits between caseworkers and the mothers and fathers** of the child(ren) sufficient to ensure the safety, permanency, and well-being of the child(ren) and promote achievement of case goals?

#### Well-Being Outcome 2: Children receive appropriate services to meet their educational needs.

Item 16: Did the agency make concerted efforts to assess **children's educational needs**, and appropriately address identified needs in case planning and case management activities?

### Well-Being Outcome 3: Children receive adequate services to meet their physical and mental health needs.

Item 17: Did the agency address the **physical health needs** of children, including dental health needs?

Item 18: Did the agency address the **mental/behavioral health needs** of children?

#### **SYSTEMIC FACTORS**

#### **Statewide Information System**

Item 19: How well is the **statewide information system** functioning statewide to ensure that, at a minimum, the state can readily identify the status, demographic characteristics, location, and goals for the placement of every child who is (or within the immediately preceding 12 months, has been) in foster care?

#### **Case Review System**

- Item 20: How well is the case review system functioning statewide to ensure that each child has a written case plan that is developed jointly with the child's parent(s) and includes the required provisions?
- Item 21: How well is the case review system functioning statewide to ensure that a **periodic review** for each child occurs no less frequently than once every 6 months, either by a court or by administrative review?
- Item 22: How well is the case review system functioning statewide to ensure that, for each child, a **permanency hearing** in a qualified court or administrative body occurs no later than 12 months from the date the child entered foster care and no less frequently than every 12 months thereafter?
- Item 23: How well is the case review system functioning to ensure that the filing of **termination of parental rights (TPR)** proceedings occurs in accordance with required provisions?
- Item 24: How well is the case review system functioning to ensure that foster parents, pre-adoptive parents, and relative caregivers of children in foster care are **notified of, and have a right to be heard** in, any review or hearing held with respect to the child?

#### **Quality Assurance System**

Item 25: How well is the **quality assurance system** functioning statewide to ensure that it is (1) operating in the jurisdictions where the services included in the Child and Family Services Plan (CFSP) are provided, (2) has standards to evaluate the quality of services (including standards to ensure that children in foster care are provided quality services that protect their health and safety), (3) identifies strengths and needs of the service delivery system, (4) provides relevant reports, and (5) evaluates implemented program improvement measures?

#### **Staff and Provider Training**

Item 26: How well is the staff and provider training system functioning statewide to ensure that **initial training** is provided to all staff who deliver services pursuant to the Child and Family Services Plan (CFSP) that includes the basic skills and knowledge required for their positions?

- Item 27: How well is the staff and provider training system functioning statewide to ensure that **ongoing training** is provided for staff that addresses the skills and knowledge needed to carry out their duties with regard to the services included in the CFSP?
- Item 28: How well is the staff and provider training system functioning to ensure that **training** is occurring statewide for current or prospective **foster parents**, **adoptive parents**, **and staff** of state licensed or approved facilities (that care for children receiving foster care or adoption assistance under title IV-E) that addresses the skills and knowledge needed to carry out their duties with regard to foster and adopted children?

#### **Service Array and Resource Development**

- Item 29: How well is the service array and resource development system functioning to ensure that the following array of services is **accessible** in all political jurisdictions covered by the Child and Family Services Plan (CFSP)?
  - 1. Services that assess the strengths and needs of children and families and determine other service needs:
  - 2. Services that address the needs of families in addition to individual children in order to create a safe home environment:
  - 3. Services that enable children to remain safely with their parents when reasonable; and
  - 4. Services that help children in foster and adoptive placements achieve permanency.
- Item 30: How well is the service array and resource development system functioning statewide to ensure that the services in item 29 can be **individualized** to meet the unique needs of children and families served by the agency?

#### **Agency Responsiveness to the Community**

- Item 31: How well is the agency responsiveness to the community system functioning statewide to ensure that, in implementing the provisions of the Child and Family Services Plan (CFSP) and developing related Annual Progress and Services Reports (APSRs), the state engages in **ongoing consultation** with Tribal representatives, consumers, service providers, foster care providers, the juvenile court, and other public and private child- and family-serving agencies and includes the major concerns of these representatives in the goals, objectives, and annual updates of the CFSP?
- Item 32: How well is the agency responsiveness to the community system functioning statewide to ensure that the state's services under the Child and Family Services Plan (CFSP) are coordinated with services or benefits of other federal or federally assisted programs serving the same population?

#### Foster and Adoptive Parent Licensing, Recruitment, and Retention

- Item 33: How well is the foster and adoptive parent licensing, recruitment, and retention system functioning statewide to ensure that **state standards** are applied to all licensed or approved foster family homes or child care institutions receiving title IV-B or IV-E funds?
- Item 34: How well is the foster and adoptive parent licensing, recruitment, and retention system functioning statewide to ensure that the state complies with federal requirements for **criminal background clearances** as related to licensing or approving foster care and adoptive placements, and has in place a case planning process that includes provisions for addressing the safety of foster care and adoptive placements for children?
- Item 35: How well is the foster and adoptive parent licensing, recruitment, and retention system functioning to ensure that the process for ensuring the **diligent recruitment** of potential foster and adoptive families who reflect the ethnic and racial diversity of children in the state for whom foster and adoptive homes are needed is occurring statewide?
- Item 36: How well is the foster and adoptive parent licensing, recruitment, and retention system functioning to ensure that the process for ensuring the effective use of **cross-jurisdictional resources** to facilitate timely adoptive or permanent placements for waiting children is occurring statewide?

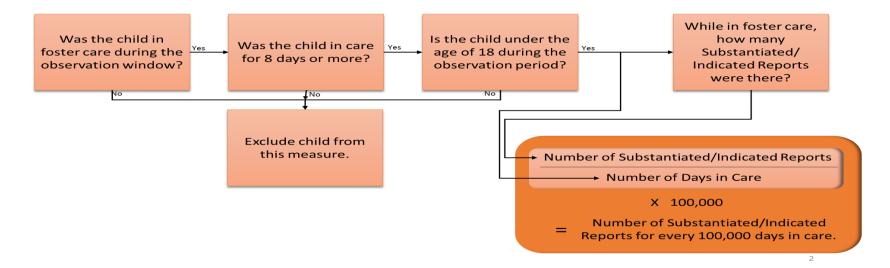
#### CHILD AND FAMILY SERVICES REVIEW ROUND 3

	CHILD AND FAMILY SERVICES REVIEW INDICATORS					
		SAFETY INDICATORS				
Sa	fety Outcome 1: Children ar	e, first and foremost, protected from abuse and neglect				
	Data Indicators	Indicator Description	National Standard	Risk Adjusted Performance		
				FFY 2013		

#### Calculation:

Of children in the denominator, the total number of substantiated/indicted reports of maltreatment (by any perpetrator) during a foster care episode within a 12-month period (numerator)

Of children in foster care during a 12-month period, the total number of days these children were in foster care as of the end of the 12-month period (denominator)

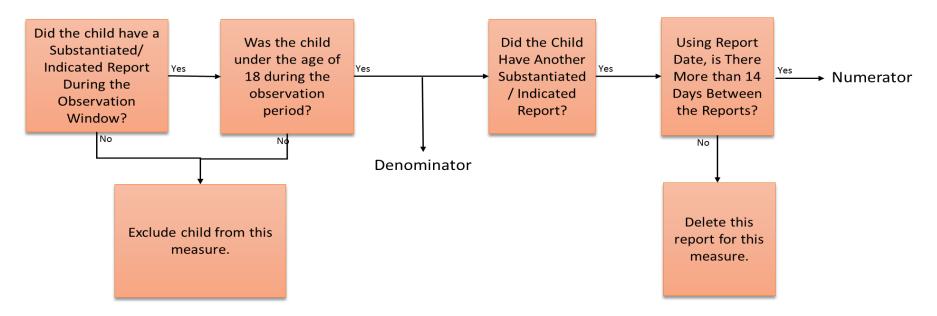


<u>Exclusions:</u> (1) Any report of maltreatment that occurs within the first 7 days of removal; (2) complete foster care episodes lasting less than 8 days; (3) victims who are age 18 or more; (4) youth in foster care at age 18 or more; and (5) days in care spent in foster care beyond 18<sup>th</sup> birthday (not counted in denominator).

	CHILD AND FAMILY SERVICES REVIEW INDICATORS						
	SAFETY INDICATORS						
Safe	ty Outcome 1: Children ar	e, first and foremost, protected from abuse and neglect					
	Data Indicators	Indicator Description	National Standard	Risk Adjusted Performance FFY 2012			
2	Recurrence of Maltreatment	Of all children who were victims of a substantiated or indicated report of maltreatment during a 12-month reporting period, what percent were victims of another substantiated or indicated maltreatment allegation within 12 months of their initial report?	9.1% or below	13.2% (Failed)			

Number of children in the denominator that had another substantiated or indicated report of maltreatment within 12 months of their initial report (numerator)

Number of children with at least one substantiated or indicated report of maltreatment in a 12-month period (denominator)



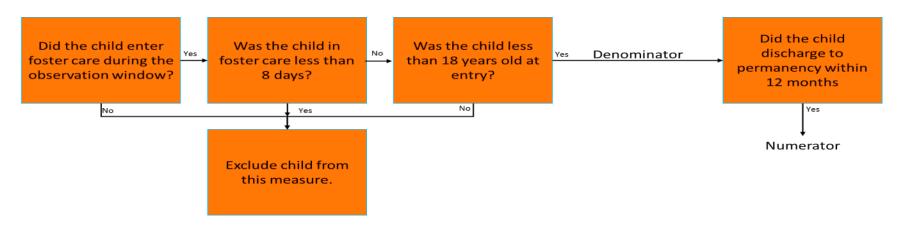
Exclusion: (1) A subsequent report of maltreatment within 14 days of an earlier report and (2) youth who are age 18 or more.

	CHILD AND FAMILY SERVICES REVIEW INDICATORS					
	PERMANENCY INDICATORS					
Per	Permanency Outcome 1: Children have permanency and stability in their living situations					
	Data Indicators	Indicator Description	National Standard	Risk Adjusted Performance 4/1/2011-3/31/2012		
1	Permanency in 12 Months for Children Entering Foster Care	Of all children who enter foster care in a 12-month period, what percent discharged to permanency* within 12 months of entering foster care?	40.5% or more	46.8%		

<sup>\*</sup>Discharge to permanency is discharge to reunification with parents or primary caretakers; living with other relative(s), adoption, guardianship.

Number of children in the denominator who discharged to permanency within 12 months of entering foster care and before turning age 18 (numerator)

Number of children who enter foster care in a 12-month period (denominator)



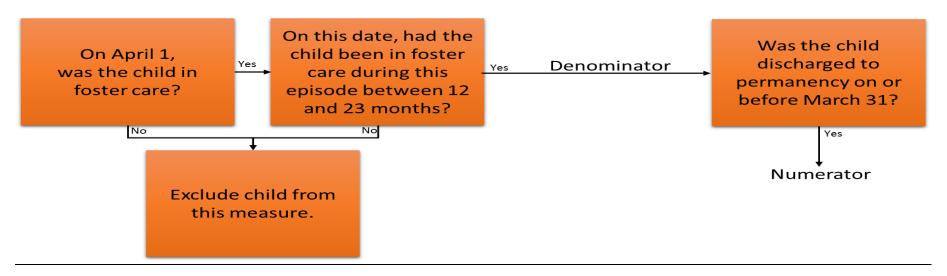
<u>Exclusions</u>: (1) Youth who enter foster care at or after age 18 and (2) children who have a complete foster care episode lasting less than 8 days. For children with multiple foster care episodes in the 12-month period, this indicator will use the first episode reported. Trial home visits exceeding 30 days is discounted from the length of stay in foster care.

	CHILD AND FAMILY SERVICES REVIEW INDICATORS					
	PERMANENCY INDICATORS					
Pe	manency Outcome 1: Child	dren have permanency and stability in their living situatior	ıs			
	Data Indicators	Indicator Description	National Standard	Risk Adjusted Performance 4/1/2013-3/31/2014		
2	Permanency in 12 Months for Children in Foster Care 12 to 23 Months	Of all children in foster care on the first day of a 12-month period who had been in foster care (in that episode) between 12 and 23 months, what percent discharged from foster care to permanency* within 12 months of the first day of the 12-month period?	43.6% or more	44.2%		

<sup>\*</sup>Discharge to permanency is discharge to reunification with parents or primary caretakers; living with other relative(s), adoption, guardianship.

Number of children in the denominator who discharged from foster care to permanency within 12 months of the first day of the 12-month period and before turning 18 (numerator)

Number of children in foster care on the first day of a 12-month period who had been in foster care (in that episode) between 12 and 23 months (denominator)



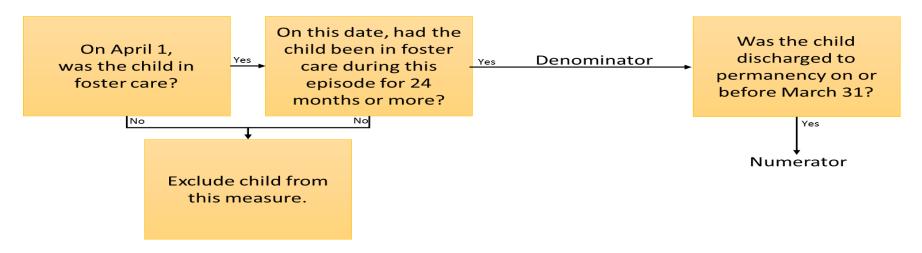
Exclusion: (1) Youth who are aged 18 years or more on the first day of the 12-month period.

	CHILD AND FAMILY SERVICES REVIEW INDICATORS				
	PERMANENCY INDICATORS				
Pe	manency Outcome 1: Child	lren have permanency and stability in their living situatior	ns		
	Data Indicators	Indicator Description	National Standard	Risk Adjusted Performance 4/1/2013-3/31/2014	
3	Permanency in 12 Months for Children in Foster Care 24 Months or More	Of all children in foster care on the first day of a 12-month period, who had been in foster care (in that episode) for 24 months or more, what percent discharged to permanency within 12 months of the first day of the 12-month period?	30.3% or more	27.0% (failed)	

<sup>\*</sup>Discharge to permanency is discharge to reunification with parents or primary caretakers; living with other relative(s), adoption, guardianship.

Number of children in the denominator who discharged from foster care to permanency within 12 months of the first day of the 12-month period and before turning 18 (numerator)

Number of children in foster care on the first day of a 12-month period who had been in foster care (in that episode) for 24 months or more (denominator)

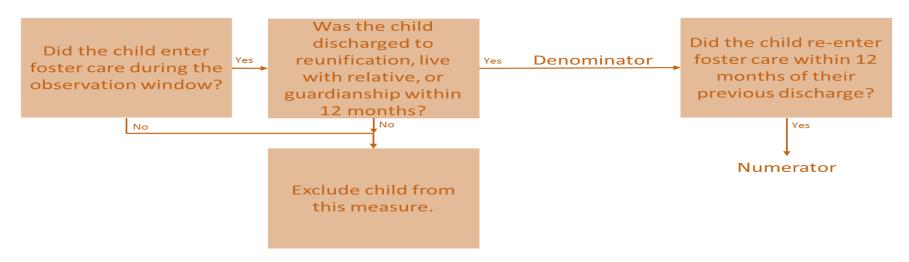


Exclusion: (1) Youth who are aged 18 years or more on the first day of the 12-month period.

CHILD AND FAMILY SERVICES REVIEW INDICATORS							
PERMANENCY INDICATORS							
Permanency Outcome 1: Children have permanency and stability in their living situations							
	Data Indicators	Indicator Description	National Standard	Risk Adjusted Performance 4/1/2011-3/31/2012			
4	Re-entry to Foster Care in 12 Months	Of all children who enter foster care in a 12-month period who discharged within 12 months to reunification, living with a relative(s), or guardianship, what percent re-enter foster care within 12 months of their discharge?	8.3% or less	11.5% (failed)			

Number of children in the denominator who re-entered foster care within 12-months of their discharge from foster care (numerator)

Number of children who enter foster care in a 12-month period and discharged within 12 months to reunification, living with a relative(s), or guardianship (denominator)

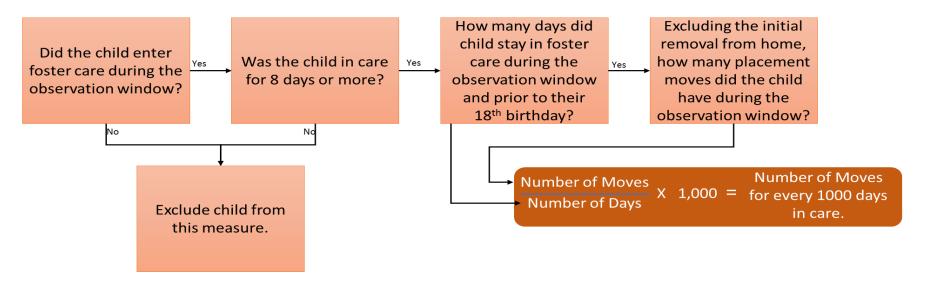


<u>Exclusions:</u> (1) Children in foster care for less than 8 days and (2) children who enter or exit foster care at age 18 or more. If a child enters foster care multiple times within 12 months of their discharge, only the first reported re-entry into foster care is selected.

CHILD AND FAMILY SERVICES REVIEW INDICATORS							
PERMANENCY INDICATORS							
Permanency Outcome 1: Children have permanency and stability in their living situations							
	Data Indicators	Indicator Description	National Standard	Risk Adjusted Performance 4/1/2013-3/31/2014			
5	Placement Stability	Of all children who enter foster care in a 12-month period, what is the rate of placement moves per 1,000 day of foster care?	4.12 moves per 1,000 days in care or less	3.43 moves per 1,000 days in care			

Of children in the denominator, the total number of placement moves during the 12-month period (numerator)

Of children who enter foster care in a 12-month period, the total number of days these children were in foster care as of the end of the 12-month period (denominator)



Exclusions: (1) Children in foster care for less than 8 days. Youth who turn 18 during the 12-month period will not have time in care beyond their 18<sup>th</sup> birthday or moves after their 18<sup>th</sup> birthday counted.

Rev. 7/23/2015